LANXESS – Q2 2012 Roadshow

Another strong quarter in an increasingly demanding year

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Agenda

- **Executive overview Q2 2012**
- Business and financial review Q2 2012
- Outlook / Guidance

Q2 2012: Delivering on guidance

Resilience	Increase in raw material prices year-on-year successfully offset; “Price-before-volume” strategy intact Weakening demand in the course of Q2 managed; support from FX effects	**Strong EBITDA with stable margin**
Growth	▪ Successful start of NBR production in China (BU TRP) ▪ Successful Formalin plant start-up serving LANXESS’ TMP production in Germany (BU AII) ▪ Groundbreaking of new polymerisation plant for global compounding network in Belgium, start-up Q1 2014 (BU HPM) All acquisitions with positive contribution and integration well on track	**Successfully implementing our growth strategy**

All references to EBITDA are pre exceptionals

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Good results amid decreasing volumes

Q2 yoy sales variances	Price	Volume	Currency	Portf.	Total
Perf. Polymers	6%	-6%	8%	3%	11%
Adv. Intermediates	2%	-5%	3%	0%	1%
Perf. Chemicals	1%	-4%	5%	3%	4%
LANXESS	4%	-5%	6%	3%	8%

- Overall sales increase driven by strong pricing, currency and portfolio
- Volumes down as some markets weaken, especially in Europe

Q2 yoy EBITDA pre bridge [€ m]

- Higher prices offset input cost increases
- Favorable product mix
- Others contains portfolio and currency effects mitigated by volume-related idle costs

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Strong presence in Asia drives growth in Q2

* Currency and portfolio adjusted

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Successful pricing strategy for more than seven years

Raw material effects sustainably balanced

Effective pricing management

- Premium high-tech products
- Price-before-volume strategy
- Customer-orientation
- Focused and experienced team
- Seven year track record of managing volatile input costs
- Determined to pass on increasing input costs in the future

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Q2 2012 financial overview: Good results with stable margins

[€ m]	Q2 2011	Q2 2012	yoy in %
Sales	**2,243**	**2,424**	**8.1%**
EBITDA pre except.	**339**	**362**	**6.8%**
margin	15.1%	14.9%	
EPS	**2.17**	**2.11**	**-2.8%**
Capex*	**109**	**137**	**25.7%**
[€ m]	**31.12.2011**	**30.06.2012**	**% vs. YE**
Net financial debt	**1,515**	**1,738**	**14.7%**
Net working capital	**1,766**	**2,203**	**20.6%**
Employees	**16,390**	**16,881**	**3.0%**

- Sales up on pricing and portfolio with volume declines mitigated by currency effects
- "Price-before-volume" strategy intact, reflected in strong EBITDA and stable margin
- EPS lower due to exceptionals and risen D&A
- Capex increase in line with growth strategy
- Higher net debt driven by working capital increase, cash outs for dividends, interest and bonus payments

Q2 performance – further important step towards full-year guidance

* Net of capitalized borrowing costs and finance lease

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Strong P&L amid slowing volumes

[€ m]	Q2 2011		Q2 2012		yoy in %
Sales	**2,243**	**(100%)**	**2,424**	**(100%)**	**8%**
Cost of sales	-1,704	(76%)	-1,833	(76%)	8%
Selling	-187	(8%)	-195	(8%)	4%
G&A	-74	(3%)	-84	(3%)	14%
R&D	-34	(2%)	-53	(2%)	56%
EBIT	**255**	**(11%)**	**251**	**(10%)**	**-2%**
Net Income	**181**	**(8%)**	**176**	**(7%)**	**-3%**
EPS	**2.17**		**2.11**		**-3%**
EBITDA	334	(15%)	344	(14%)	3%
thereof exceptionals	-5	(0%)	-18	(1%)	>100%
EBITDA pre exceptionals	**339**	**(15.1%)**	**362**	**(14.9%)**	**7%**

- Sales increase due to pricing (+4%), currency (+6%) and portfolio effects (+3%), while lower volumes mitigate (-5%)
- Inventory devaluation of ~€15 m digested (raw material driven)
- G&A influenced by adverse currency effects and portfolio
- Planned increase in R&D reflects innovation efforts
- Strong results, despite burden of ~€20 m exceptionals mainly in BU RUC

Strong strategic positioning reflected in financials

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Q2 2012 performance driven by Polymers and Intermediates

* HPM (High Performance Materials) formerly named SCP (Semi-Crystalline Products)
Total group sales and EBITDA pre figures include reconciliation

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Performance Polymers: Strong results in an increasingly demanding environment

[€ m]	Q2 2011	Q2 2012	Δ	H1 2011	H1 2012	Δ
Sales	**1,281**	**1,427**	**11.4%**	**2,365**	**2,818**	**19.2%**
EBIT	191	206	7.9%	356	412	15.7%
Depr. / Amort.	38	50	31.6%	72	98	36.1%
EBITDA pre exceptionals	**229**	**257**	**12.2%**	**428**	**512**	**19.6%**
Margin	17.9%	18.0%		18.1%	18.2%	
Capex*	**72**	**85**	**18.1%**	**112**	**148**	**32.1%**

Q2 comments

- While operationally stable, segment benefits from positive currency and portfolio effects
- Inventory devaluation of ~€15 m digested in EBITDA
- BU BTR continued its strong performance
- BU PBR strong on HP-grades; standard grades weakening
- BU TRP benefits from portfolio**, but with weaker demand
- BU HPM with good contribution but marginally weaker demand for high-tech plastics, especially in Europe

Q2 sales bridge yoy [€ m]

* Net of capitalized borrowing costs
** Inventory step-up of ~€15 m in Q2 2011 resulting from Keltan-EPDM acquisition

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Advanced Intermediates: Resilient agro business

[€ m]	Q2 2011	Q2 2012	Δ	H1 2011	H1 2012	Δ
Sales	**395**	**399**	**1.0%**	**811**	**828**	**2.1%**
EBIT	47	62	31.9%	106	116	9.4%
Depr. / Amort.	18	17	-5.6%	34	33	-2.9%
EBITDA pre exceptionals	**65**	**79**	**21.5%**	**140**	**149**	**6.4%**
Margin	16.5%	19.8%		17.3%	18.0%	
Capex*	**20**	**17**	**-15.0%**	**33**	**32**	**-3.0%**

Q2 comments

- Strong currency and pricing effects offset lower volumes
- BU AII with brisk demand from agro, more than offset by weakening demand in construction and coatings industry
- BU SGO equally benefits from megatrend agro
- Q2 performance benefits from differing timing of expenses (mainly maintenance) between quarters
- Quarterly margin fluctuation levels off in year-to-date comparison

Q2 sales bridge yoy [€ m]

* Net of capitalized borrowing costs and finance leases

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Performance Chemicals: Reduced capacity utilisation burdens EBITDA

[€ m]	Q2 2011	Q2 2012	Δ	H1 2011	H1 2012	Δ
Sales	**561**	**585**	**4.3%**	**1,117**	**1,143**	**2.3%**
EBIT	76	40	-47.4%	148	102	-31.1%
Depr. / Amort.	19	23	21.1%	37	44	18.9%
EBITDA pre exceptionals	**95**	**78**	**-17.9%**	**185**	**161**	**-13.0%**
Margin	16.9%	13.3%		16.6%	14.1%	
Capex*	**14**	**21**	**50.0%**	**28**	**32**	**14.3%**

Q2 comments

- Almost all BUs with maintenance turnarounds leading to lower utilisation beyond demand decline; respective idle costs burden
- BU IPG with lower demand in EMEA and Asia, but stable in NA, vs exceptionally strong Q2 2011
- BU LEA declines on lower chrome ore prices and CO_2 shortage
- Exceptionals of ~€20 m mainly due to realignment in BU RUC
- BU MPP result burdened by higher registration costs
- Capex up with new growth projects in BU LEA (ZA and China)

Q2 sales bridge yoy [€ m]

* Net of capitalized borrowing costs

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Balance sheet reflects higher raw material prices and financing measures

[€ m]	Dec '11	Mar '12	Jun '12
Non-current assets	**3,489**	**3,496**	**3,529**
Intangible assets	373	365	358
Property, plant & equipment	2,679	2,676	2,752
Equity investments	12	15	16
Other investments	19	31	25
Other financial assets	82	71	9
Deferred taxes	196	212	241
Other non-current assets	128	126	128
Current assets	**3,389**	**3,645**	**3,487**
Inventories	1,386	1,446	1,588
Trade accounts receivable	1,146	1,301	1,330
Other financial & current assets	329	338	335
Near cash assets	350	227	0
Cash and cash equivalents	178	333	234
Total assets	**6,878**	**7,141**	**7,016**

	Dec '11	Mar '12	Jun '12
Stockholders' equity	**2,074**	**2,225**	**2,259**
Non-current liabilities	**2,715**	**2,824**	**3,071**
Pension & post empl. provis.	679	750	799
Other provisions	331	313	309
Other financial liabilities	1,465	1,535	1,729
Tax liabilities	63	60	55
Other liabilities	102	88	100
Deferred taxes	75	78	79
Current liabilities	**2,089**	**2,092**	**1,686**
Other provisions	446	491	429
Other financial liabilities	633	604	267
Trade accounts payable	766	755	715
Tax liabilities	49	64	61
Other liabilities	195	178	214
Total equity & liabilities	**6,878**	**7,141**	**7,016**

- Increase in working capital to be reduced in H2 with upcoming maintenance turnarounds
- Net debt/EBITDA slightly up to ~1.4x driven by increase in working capital and payments for interest and dividends
- €402 m bond redemption in June 2012 reduces financial liabilities and near cash assets

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Cash flow mirrors growth mode

	H1 2011	H1 2012
Profit before tax	**451**	**477**
Depreciation & amortization	150	181
Gain from sale of assets	-2	-1
Result from equity investments	-12	-6
Financial (gains) losses	43	48
Cash tax payments / refunds	-6	-49
Changes in other assets and liabilities	-10	-136
Operating cash flow before changes in WC & CTA	**614**	**514**
Changes in working capital	-366	-434
CTA funding[1]	0	0
Operating cash flow	**248**	**80**
Investing cash flow	**-351**	**202**
thereof capex[2]	-177	-229
Financing cash flow	**234**	**-225**

- Larger asset base drives D&A
- Change in other assets and liabilities contains among others cash outs related to hedging
- Working capital increases in preparation for planned maintenance turnarounds in H2 and due raw material inflation
- Investing cash flow mirrors inflow from financial assets
- Financing cash flow reflects repayment of maturing bond and issuance of new bonds[3]

[1] CTA (Contractual Trust Arrangement) funding formerly shown in investing cash flow
[2] Net of capitalized borrowing cost and finance lease
[3] Including CNH bond of ~€60 m and private placements of €200m

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LANXESS reiterates guidance in more challenging times

Current macro view

- Demand differs regionally:
  - BRICS with ongoing solid growth rates – Brazil softening
  - US with ongoing growth, while positive signals for macro development may weaken
  - Europe with slowing to negative growth rates
- Ongoing uncertainties: high national deficits, volatile FX, raw material price volatility and cautiousness among European customers

LANXESS well positioned for a more challenging environment

- H2 2012 EBITDA pre expected similar to the level of H2 2011
- Strict adherence to “price-before-volume” strategy key for the future
- We reiterate our guidance of 5-10% EBITDA pre growth in FY 2012

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Energizing Chemistry

Appendix

2012 financial expectations

Additional financial expectations for 2012	
▪ Capex:	~€650 - €700 m
▪ D&A:	~€350 - €370 m
▪ Tax rate:	~22%
▪ Hedging 2012:	~50% at 1.25 -1.35 USD / EUR
Hedging 2013:	~30% at 1.25 -1.35 USD / EUR
▪ Preparation costs Singapore*	~€30 m mainly in Q4 2012

* Included in FY EBITDA pre guidance

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Premium products and technologies for global megatrends

Mobility

Urbanization

Agriculture

Water

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Portfolio management allows for regrouping of LANXESS businesses along chemical segmentation

Performance Polymers

- Butyl Rubber
- Performance Butadiene Rubbers
- Technical Rubber Products
- High Performance Materials

Advanced Intermediates

- Advanced Industrial Intermediates
- Saltigo

Performance Chemicals

- Material Protection Products
- Inorganic Pigments
- Functional Chemicals
- Leather
- RheinChemie
- Rubber Chemicals
- Ion Exchange Resins

Sales: > €500 m | Sales: €200 m – 500 m | Sales: < €200 m

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LANXESS has a broad customer portfolio with varying demand patterns

LANXESS sales distribution by industry, 2011

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2011: The most successful year ever since

* Pre exceptionals

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Targeted investments and acquisitions

Organic growth

ONGOING

Butyl, Singapore
In construction with start-up in Q1 2013; 100kt (BTR)

Nd-PBR, Singapore
Greenfield planning ongoing, 140 kt (PBR)

High performance rubber USA & Port Jerome
Product mix optimization in Orange; productivity and energy efficiency measures in Port Jerome (PBR)

Compounds India, Brazil and USA
20kt beginning 2012 in India; 20kt mid 2013 in Brazil; 20kt in 2012 in USA (HPM)

Leather, China
Groundbreaking in July; up to 50kt on stream H1 2013 (LEA)

Leather, South Africa
CO_2 plant to come on stream H2 2013 (LEA)

Polymerization, Belgium
90kt plant with start-up in Q1 2014 (HPM)

COMPLETED

Nd-PBR, Germany and USA
50kt debottlenecking completed (PBR)

Compounds, China
Increased capacity up to 60kt in mid 2011 (HPM)

Membrane filtration, Germany
New plant on stream since September (ION)

Butyl, Belgium
Expansion work at year end with 14kt capacity increase (BTR)

Formalin, Germany
New plant +150kt on stream since end 2011 (AII)

NBR, China
30kt in JV with TSRC on stream in H1 2012 (TRP)

Menthol Germany
Groundbreaking in July; finished in H1 2012 (AII)

External growth

PORTFOLIO 2011/2012

Darmex
Vulcanization bladders and release agents for tire industry (RCH)

Syngenta
Material protection business (MPP)

DSM
EPDM rubber business (TRP)

UNITEX
Phthalate-free plasticizers business (FCC)

Verichem
Biocide business in material protection (MPP)

TCB
Vulcanization bladders for tire industry (RCH)

Organic growth: selected projects

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Growth projects with attractive financials

	Project*	CAPEX	Expected sales	Sales multiple	Project ROCE** >LANXESS Ø
Organic growth	BTR new plant, debottlenecking	~€420 m	>€330 m	~1.3x	✓
	PBR new plant, debottlenecking	~€230 m	~€405 m	~0.6x	✓
	HPM capro, compounds, glassfiber	~€100 m	~€200 m	~0.5x	✓
	AII chlorotoluenes, formalin, menthol	~€70 m	~€70 m	~1.0x	✓
External growth	ION new plants in India and Germany	~€60 m	~€60 m	~1.0x	✓
	TRP, SGO, RCH, LEA growth projects	~€95 m	~€230 m	~0.4x	✓

* Projects as of CMD 2010 including new announcements; ** ROCE in average profitability year

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LANXESS strives for an EBITDA of ~€1.4 billion in 2015

EBITDA target bridge [€ m] - update

Performance Polymers
- BTR Singapore & debottlenecking
- PBR Singapore & debottlenecking
- HPM compounding

Advanced Intermediates
- AII Menthol

Performance Chemicals
- RCH bladder expansion
- ION new plants, resins and membrane filtration

- Additional EBITDA will be the result of:
  - announced CAPEX projects
  - additional organic and external growth over next four years

Well on track to reach new profit level

References to EBITDA are pre exceptionals; projects are exemplary
* expected

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Culture of innovation drives LANXESS growth

Product innovations

- Greater focus on high-tech and innovation-based products in line with premium approach applying our culture of excellence
- R&D conducted in each business unit for maximum proximity to markets and customers
- Close cooperation with leading R&D institutes and universities

Process innovations

- New process design for core products defining a best-in-class asset base

Think out of the box

- Bio-based alternative to petrochemical raw materials

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H1 2012: Strong growth from Asia/Pacific and North America

H1 2012 sales by region [%]

Regional development of sales [€ million]

* Currency and portfolio adjusted

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A strong performance amid some weakening in demand

H1 yoy sales variances	Price	Volume	Currency	Portf.	Total
Perf. Polymers	10%	-4%	6%	7%	19%
Adv. Intermediates	3%	-3%	2%	0%	2%
Perf. Chemicals	2%	-6%	3%	3%	2%
LANXESS	6%	-4%	4%	5%	11%

- Sales operationally up on pricing mitigated by lower volumes
- Positive portfolio and currency effects add to sales increase

H1 yoy EBITDA pre bridge [€ m]

- "Price-before-volume" strategy carries on; raw material inflation offset
- Others contains portfolio and currency effects mitigated by volume-related idle costs

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H1 2012 with strong contribution from Polymers

* HPM (High Performance Materials) formerly named SCP (Semi-Crystalline Products)
Total group sales and EBITDA pre figures include reconciliation

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H1 2012: A solid basis in another growth year

[€ m]	H1 2011		H1 2012		yoy in %
Sales	**4,316**	**(100%)**	**4,812**	**(100%)**	**11%**
Cost of sales	-3,255	(75%)	-3,629	(75%)	11%
Selling	-357	(8%)	-381	(8%)	7%
G&A	-144	(3%)	-156	(3%)	8%
R&D	-65	(2%)	-98	(2%)	51%
EBIT	**501**	**(12%)**	**528**	**(11%)**	**5%**
Net Income	**347**	**(8%)**	**369**	**(8%)**	**6%**
EPS	**4.17**		**4.43**		**6%**
EBITDA	651	(15%)	709	(15%)	9%
thereof exceptionals	-10	(0%)	-22	(0%)	>100%
EBITDA pre exceptionals	**661**	**(15.3%)**	**731**	**(15.2%)**	**11%**

- Sales up on pricing (+6%) and portfolio (+5%), while lower volumes (-4%) and favourable currency (+4%) level off
- Inventory devaluation of ~€15 m digested (raw material driven)
- R&D increases with focus on technology initiatives and premium products
- Strong results, despite burden of ~€20 m exceptionals mainly in BU RUC, based on competency for price setting

All financial metrics improved

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Increase in working capital weighs on operating cash flow

	Q2 2011	Q2 2012
Profit before tax	**232**	**228**
Depreciation & amortization	79	93
Gain from sale of assets	-2	-1
Result from equity investments	-7	-3
Financial (gains) losses	23	24
Cash tax payments / refunds	-10	-46
Changes in other assets and liabilities	-38	-154
Operating cash flow before changes in WC & CTA	**277**	**141**
Changes in working capital	-65	-190
CTA funding[1]	0	0
Operating cash flow	**212**	**-49**
Investing cash flow	**-332**	**193**
thereof capex[2]	-109	-137
Financing cash flow	**241**	**-242**

- Profit before tax mainly down on exceptionals and higher D&A
- Change in other assets and liabilities contains among others cash outs related to hedging
- Working capital increases in preparation of planned maintenance turnarounds in H2 and due to raw material inflation
- Investing cash flow mirrors inflow from financial assets
- Financing cash flow comprises repayment of maturing bond and issuance of new bonds[3]

[1] CTA (Contractual Trust Arrangement) funding formerly shown in investing cash flow
[2] Net of capitalized borrowing cost and finance lease
[3] Private placements of €200m in April 2012

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New plant for Butyl in Singapore fully on track

Key points

- Construction of 100kt butyl rubber plant on schedule
- Start-up in Q1 2013
- €400 m investment
- Installation of infrastructure completed – major assets on site
- All major vessels installed
- Currently more than 2,000 workers active on site

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Tire labeling – a global trend fueled by need of resource efficiency

Region	EU	Japan	South Korea	US	China	Mexico	Brazil
Tire labeling performance attributes							
Traction (Wet Grip)	Nov 2012	since 2010	Nov 2011	in discussion	Regulatory initiatives expected		
Fuel economy (Cost of Ownership)	Nov 2012	since 2010	Nov 2011	in discussion			
Treadlife (Cost of Ownership)	-	Not expected	Not expected	in discussion			

Source: EU regulation no. 1222/2009, National Highway Traffic Safety Administration (NHTSA), Japan Automobile Tyre Manufacturers Association (JATMA), Korea Energy Management Corporation (KEMCO), LANXESS

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LANXESS serves tire manufacturers as reliable partner, not as a swing producer

Historically, some tire manufacturers are upstream integrated into some synthetic rubbers

Rubber producing capabilities of selected tire manufacturers:

Applications		Michelin	Goodyear	Bridgestone	Continental	Pirelli	Hankook
Innerliner, sealant, gum	**BTR**	none	none	none	none	none	none
Tire-tread, sidewalls	**PBR**[1]	little[2]	none[3]	capable	none	none	none
Tire-tread, sidewalls	**S-SBR**	capable	none	capable	none	none	none
Tire-tread, sidewalls	**E-SBR**	none	capable	capable	none	none	none
Automotive	**NBR**	none	none	none	none	none	none

Tire manufacturers produce insufficient synthetic rubber for their captive use

[1] Nd-PBR
[2] Know how exists, licensing to others
[3] Ni-PBR

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Does natural rubber cannibalize synthetic rubber?

[1] Nd-PBR

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Great untapped potential in Asia

Car ownership and population – Asia compared to Europe and US

Dynamics

- There are ~300m Americans
- In the US, of every 1000 people ~800 own a car

- There are ~3bn Asians
- In Asia of every 1000 people ~40 own a car

Solid long-term growth potential from Asia

Source: Michelin estimates

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Corporate Responsibility well integrated - achieving goals sustainably

Climate goals

- Reduction of CO2 emission by 10%* until 2015
- Reduction of specific energy consumptions by 10%* until 2015
- Implementation of energy management system
- Footprint analysis for relevant products

Environmental goals

- Reduction of volatile organic compounds (VOC) emissions by 30%* until 2015
- Research and development to bio-based raw materials

Saftey goals

- Xact: global program initiated in 2011, improve occupational, process and plant safety
- Optimization of transportation of (dangerous) goods

Society initiatives

- Cooperation with Teach First
- Interaction and cooperation with schools globally
- XCare: responding to employees' demographic challenges

THE GLOBAL COMPACT

CARBON DISCLOSURE PROJECT
Involvement since 2006

Dow Jones Sustainability Indexes
Member 2011/12

oekom research
Rating Category: C+

FTSE4Good
Index Series

* Base year: 2010

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Overview exceptional items Q2 2011 and Q2 2012

[€ m]	Q2 2011		Q2 2012	
	Exceptional	thereof D&A	Exceptional	thereof D&A
Performance Polymers	0	0	1	0
Advanced Intermediates	0	0	0	0
Performance Chemicals	0	0	17	2
Reconciliation	5	0	2	0
Total	**5**	**0**	**20**	**2**

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A well managed and conservative maturity profile

Long term financing secured

- Well balanced maturity profile
- Diversified financing sources
  - Bonds
  - Private placements
  - Syndicated credit facility
  - Development banks
  - Bilateral bank facilities
- €402 m bond (2005/12) repaid in June 2012
- €1.4 bn RCF and €200 m credit facility with EIB[1] undrawn

Liquidity and maturity profile as per June 2012

[1] European Investment Bank; final maturity of EIB financing in case of utilization in 2017 or later; EIB facility currently undrawn

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High volatility among raw materials

- Raw material prices have increased since start of 2009
- Feedstock prices (mainly Butadiene and Cyclohexane) rose in 2011 despite a sharp decline in H2 2011
- Since the start of 2012, raw material prices (mainly butadiene) increased again
- Expected downward trend for almost all raw materials in Q3 2012

LANXESS committed to "price-before-volume" strategy

* Source: LANXESS, average 2008 = 100%

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Abbreviations

Performance Polymers

- BTR Butyl Rubber
- PBR Performance Butadiene Rubbers
- TRP Technical Rubber Products
- HPM* High Performance Materials

Performance Chemicals

- MPP Material Protection Products
- IPG Inorganic Pigments
- FCC Functional Chemicals
- LEA Leather
- RCH Rhein Chemie
- RUC Rubber Chemicals
- ION Ion Exchange Resins

Advanced Intermediates

- AII Advanced Industrial Intermediates
- SGO Saltigo

* Formerly SCP (Semi-Crystalline Products)

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Upcoming events 2012

Upcoming events 2012		
Deutsche Bank Conference	August 27/28	Tokyo
Commerzbank Conference	August 28	Frankfurt
Capital Markets Day	**September 19/20**	**New York**
Goldman Sachs/Berenberg Conference	September 26	Munich
Baader Investment Conference	September 27	Munich
JPMorgan Corporate Forum	October 1	London
Berenberg Chemicals Conference	October 1	London
Q3 results 2012	**November 6**	
Morgan Stanley Asia Pacific Conference	November 8	Singapore
DZ Bank Equity Conference	November 12	Frankfurt
UBS European Conference	November 13	London
UBS Paris Senior Investor Day	November 22	Paris
BofA Merrill Lynch European Chemicals	November 27/28	London
HSBC Zürich-Konferenz	November 27	Zurich

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