2011 – LANXESS Year of High-Tech Plastics
Q1 2011: Sound strategy enables excellent start to 2011

Sales [€ million]

<table>
<thead>
<tr>
<th>Quarter</th>
<th>2010</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1</td>
<td>1,613</td>
<td>2,073</td>
</tr>
</tbody>
</table>

EBITDA* [€ million]

<table>
<thead>
<tr>
<th>Quarter</th>
<th>2010</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1</td>
<td>233</td>
<td>322</td>
</tr>
</tbody>
</table>

Net income [€ million]

<table>
<thead>
<tr>
<th>Quarter</th>
<th>2010</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1</td>
<td>104</td>
<td>166</td>
</tr>
</tbody>
</table>

* pre exceptionals

EBITDA* margin

<table>
<thead>
<tr>
<th>Quarter</th>
<th>2010</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1</td>
<td>14.4%</td>
<td>15.5%</td>
</tr>
</tbody>
</table>
Q1 2011: Strong growth in home market

Sales by region Q1 2011 [%]
- Asia-Pacific: 22.2%
- Germany: 19.2%
- Latin America: 11.8%
- North America: 15.8%
- EMEA (excl. Germany): 31.0%

Change in sales by region [€ million]
- Germany: +29.2%, 308 → 642
- EMEA (excl. Germany): +32.6%, 484 → 328
- North America: +31.2%, 250 → 244
- Latin America: +25.1%, 195 → 195
- Asia-Pacific: +22.6%, 376 → 461

Q1 2010 vs Q1 2011: Sales [million €]
- Q1 2010: 1,613
- Q1 2011: 2,073
LANXESS sets course for further growth

- Organic growth
- External growth:
  Screening potential acquisitions that would add between €500 million and one billion in sales
- Sound financial base:
  Euro benchmark bond successfully placed
- Targeted investment:
  Record capital expenditures of €550 - 600 million in 2011

EBITDA* 2011 expected to exceed €1 billion

* pre exceptionals
2010: LANXESS well on course for strong growth after the crisis

**Organic growth**
- Groundbreaking for ultra-modern butyl rubber facility in Singapore

**External growth**
- Acquisition of the EPDM business of DSM, Netherlands
2010: LANXESS well on course for strong growth after the crisis

Sales [€ million]

2009: 5,057  
2010: 7,120  
+41%

EBITDA* [€ million]

2009: 465  
2010: 918  
+97%

Net income [€ million]

2009: 40  
2010: 379  
+>100%

EBITDA* margin

2009: 9.2%  
2010: 12.9%

* pre exceptionals
Success in 2010 allows dividend increase

- Dividend of €0.70 per share proposed
- Total payout of €58.2 million
- Dividend increased by 40%
- Share price rose by about 124% in 2010

* proposal to the Annual Stockholders' Meeting
Continuous investment in sustainable growth

- Clean, reliable energy supply at competitive terms and conditions are essential for further growth

- LANXESS working to steadily increase energy and resource efficiency
  - €80 million invested in environmentally friendly energy generation in 2010
  - Four new, high-efficiency heat and power co-generation plants brought on stream 2010, two of which use biowaste and are CO₂-neutral
  - Energy management system to be introduced by 2012
    → 10% reduction in specific energy consumption per segment by 2015 (base year 2010)

Direct emissions CO₂ equivalent [million tpa*]

<table>
<thead>
<tr>
<th>Year</th>
<th>Direct Emissions CO₂ Equivalent (million tpa*)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007</td>
<td>3.5</td>
</tr>
<tr>
<td>2009</td>
<td>1.6</td>
</tr>
</tbody>
</table>

-54%
Positive business trend expected in 2011

- Good demand momentum from tires and high-tech plastics expected to continue in 2011, but at lower growth rates.

- Recovery in demand for agrochemicals expected to benefit Saltigo and Advanced Industrial Intermediates business units.

- Construction industry gradually recovering in Europe and U.S.
- Steady growth in automotive industry.
Innovative capability of LANXESS enables “green chemistry”

- Successful cooperation with U.S. renewable chemicals company Gevo
- Production of butyl rubber from renewable raw materials instead of petroleum
- Biological raw material processed into rubber
- Alternative raw material source

* Mechanic, chemical und enzymatic; **DDGS – Distillers’ Dried Grains with Solubles
Premium products and technologies for global megatrends

Mobility

Urbanization

Agriculture

Water
Research and development activities safeguard long-term success

R&D expenditures [€ million]

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2009</td>
<td>101</td>
</tr>
<tr>
<td>2010</td>
<td>116</td>
</tr>
<tr>
<td>2011e</td>
<td>&gt;130</td>
</tr>
</tbody>
</table>

+15% growth year over year.
LANXESS education initiative promotes young people

- Education initiative in Germany: over €2.5 million to be invested in science teaching and equipment at schools near LANXESS sites
- LANXESS opens its doors to young people interested in science: practical workshops, seminars and site tours for more than 300 pupils so far
- Targeted support for motivated and talented women interested in science
LANXESS company headquarters moving to Cologne-Deutz

- Corporate headquarters will relocate to former Lufthansa building in Cologne-Deutz
- Over 1,000 employees to move during the second half of 2013
- Sustainable building concept already confirmed by DGNB* gold pre-certification
- Excellent infrastructure and attractive environment in a major center of science and industry

* German Sustainable Building Council (Deutsche Gesellschaft für Nachhaltiges Bauen e.V.)