Progress and continuity

- 5 Years of LANXESS arena
- LANXESS Tower in Cologne
- LANXESS Senior Trainee Program
- 5 Years of LANXESS Education Initiative
LANXESS reacts to weak start to the year

- Flexible asset management
- Strict cost discipline
- Capital expenditure budget for 2013 reduced to about €600 million

LANXESS is proactively addressing the weakness in demand

EBITDA* [€ million]

<table>
<thead>
<tr>
<th></th>
<th>Q1 2012</th>
<th>Q1 2013</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>369</td>
<td>174</td>
</tr>
</tbody>
</table>

* Pre exceptionals
Muted expectations for 2013

Current macro view

- Overall customer demand remaining low, with only slight improvement in Q2
- No substantial improvement in economic environment, low visibility persisting
- Customer destocking expected to slow down in Q2
- U.S. to see slight growth, Europe to remain weak, Asia expected to pick up in H2

LANXESS expectations

- Q2 EBITDA* improving sequentially, but not better than ~€220 million
- EBITDA* for full year 2013 expected to come in below €1 billion
- LANXESS adhering to mid-term earnings targets:
  → €1.4 billion EBITDA* in 2014
  → €1.8 billion EBITDA* in 2018

* Pre exceptionals
Innovative technologies for global megatrends

- Mobility
- Urbanization
- Agriculture
- Water
Realignment of Saltigo towards the agro market

- Creation of the largest chemicals specialist for custom manufactured active ingredients and intermediates for agrochemicals
- LANXESS benefits from growing demand for agricultural products

Saltigo – reliable partner and supplier for the agro industry
Innovative technologies for global megatrends
LANXESS enables “Green Mobility”

- Products for “Green Mobility” account for roughly 20% of sales 2012
- “Green Tires” made from LANXESS high-performance rubbers reduce rolling resistance and therefore fuel consumption and greenhouse gas emissions
- LANXESS benefits from global tire labelling initiatives
- Individual savings potential can be determined using the LANXESS fuel saving calculator
LANXESS enables “Green Mobility”

- Products for “Green Mobility” account for roughly 20% of sales 2012
- Huge potential for growth in the market for lightweight materials
- Light-weight materials from LANXESS save vehicle weight, thus also reducing fuel consumption and greenhouse gas emissions
Targeted investment in growth regions

New LANXESS butyl rubber facility in Singapore
# Broad portfolio

<table>
<thead>
<tr>
<th>Performance Polymers</th>
<th>Advanced Intermediates</th>
<th>Performance Chemicals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Butyl Rubber</td>
<td>Advanced Industrial Intermediates</td>
<td>Material Protection Products</td>
</tr>
<tr>
<td>Performance Butadiene Rubbers</td>
<td>Saltigo</td>
<td>Inorganic Pigments</td>
</tr>
<tr>
<td>Keltan Elastomers</td>
<td></td>
<td>Functional Chemicals</td>
</tr>
<tr>
<td>High Performance Elastomers</td>
<td></td>
<td>Leather</td>
</tr>
<tr>
<td>High Performance Materials</td>
<td></td>
<td>Rhein Chemie</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Rubber Chemicals</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Liquid Purification Technologies</td>
</tr>
</tbody>
</table>
### Strong results for 2012

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sales [€ million]</strong></td>
<td>8,775</td>
<td>9,094</td>
</tr>
<tr>
<td><em><em>EBITDA</em> [€ million]</em>*</td>
<td>1,146</td>
<td>1,225</td>
</tr>
<tr>
<td><strong>Net income [€ million]</strong></td>
<td>506</td>
<td>514</td>
</tr>
<tr>
<td><em><em>EBITDA</em> margin</em>*</td>
<td>13.1%</td>
<td>13.5%</td>
</tr>
<tr>
<td><strong>Earnings per share</strong></td>
<td>€6.08</td>
<td>€6.18</td>
</tr>
</tbody>
</table>

* Pre exceptionals
Research and development for long-term success

- Number of employees in R&D increased in 2012 to more than 850
- R&D expenditures and workforce have doubled since 2008

R&D expenditures [€ million]

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>144</td>
<td>192</td>
</tr>
</tbody>
</table>

+33%
## Proposed increase in dividend

<table>
<thead>
<tr>
<th>Year</th>
<th>Dividend per share [€]</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008</td>
<td>0.50</td>
</tr>
<tr>
<td>2009</td>
<td>0.50</td>
</tr>
<tr>
<td>2010</td>
<td>0.70</td>
</tr>
<tr>
<td>2011</td>
<td>0.85</td>
</tr>
<tr>
<td>2012</td>
<td>1.00*</td>
</tr>
</tbody>
</table>

- Dividend of €1.00 per share proposed
- Dividend increase of more than 18% yoy

LANXESS aims to ensure that its stockholders benefit appropriately and sustainably from its business performance.

* Proposal to the Annual Stockholders’ Meeting
Multiple awards for sustainable corporate governance

- Inclusion in “Carbon Disclosure Leadership Index” due to excellent reporting on climate protection
- Cologne Chemistry Award (“Kölner Chemie Preis”) for exemplary and sustainable human resource management
- First place in the latest survey of chemicals sector managers (“VAA-Führungskräfte-befragung”)
- “Corporate Social Responsibility Excellence Award 2012” for social and cultural commitment in China
LANXESS is strategically very well positioned

- Products and technologies for global megatrends
- Broad portfolio
- Focus on growth regions