



## Building a major additives player LANXESS to acquire Chemtura

Matthias Zachert, CEO Michael Pontzen, CFO September 2016



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### The presentation relates to the proposed acquisition of Chemtura Corp. by LANXESS AG.

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### Important Additional Information

This communication may be deemed to be solicitation material in respect of the proposed acquisition of Chemtura Corp. by LANXESS AG. The proposed acquisition will be submitted to the stockholders of Chemtura Corp. for their consideration. In connection therewith, Chemtura Corp. intends to file a proxy statement with the U.S. Securities and Exchange Commission ("SEC") and mail such proxy statement to its stockholders of record. BEFORE MAKING ANY VOTING OR ANY INVESTMENT DECISION, INVESTORS AND STOCKHOLDERS ARE URGED TO READ THE DEFINITIVE PROXY STATEMENT REGARDING THE PROPOSED TRANSACTION AND ANY OTHER RELEVANT DOCUMENTS FILED OR TO BE FILED WITH THE SEC CAREFULLY AND IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION. Investors and stockholders will be able to obtain free copies of the proxy statement, any amendments or supplements thereto and other documents containing important information about Chemtura Corp., once such documents are filed with the SEC, through the website maintained by the SEC at www.sec.gov. Copies of the documents filed with the SEC by Chemtura Corp. will be available free of charge on Chemtura Corp.'s website at http://investor.chemtura.com under the heading "Financials & Filings". Stockholders of Chemtura Corp. may also obtain a free copy of the definitive proxy statement by contacting Chemtura Corp.'s Investor Relations Department at (203) 573-2153.



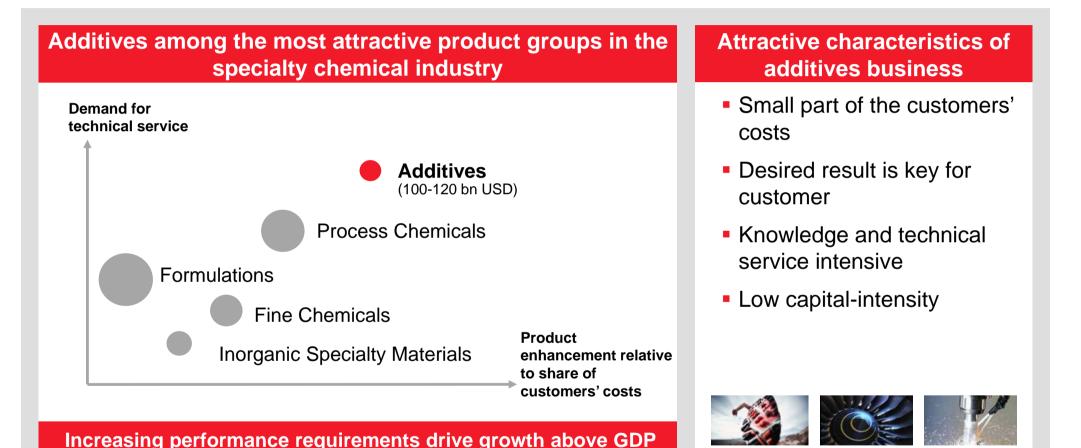
# LANXESS to acquire Chemtura – building a major, global additives player

Acquisition	Agreed acquisition of Chemtura, a US-based specialty chemical company and a major player in the field of additives All cash consideration of USD 33.50 per share
Rationale	<ul> <li>Establishing a major global additives player, strengthening business risk profile</li> <li>Complementary additive businesses with significant synergies (~€100 m)</li> <li>Strengthen global presence and end-market diversification</li> </ul>
Financial valuation	Enterprise value: ~€2.4 bn* EV/EBITDA including synergies: ~7x Financing: hybrid and senior bonds in line with investment grade commitment Fast deleveraging expected after closing through strong free cash flow
Timing & milestones	Approval of Chemtura shareholder meeting Subject to regulatory clearances Closing anticipated mid 2017

\* FX: 1.10 USD/EUR

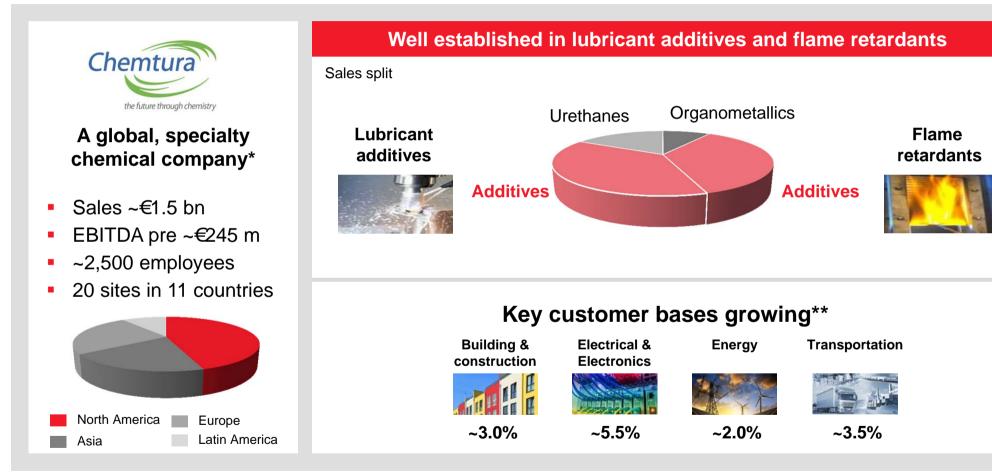


## LANXESS creates a major, global additives business



LANXESS

# Chemtura has a growing and profitable additives business with a strong US footprint



Sales and EBITDA are based on Q2 2016 LTM, USD/EUR 1.10

- \* Listed at NYSE, Headquarters: Philadelphia, PA (US)
- \*\*CAGR: 2016-2020 (based on IHS)



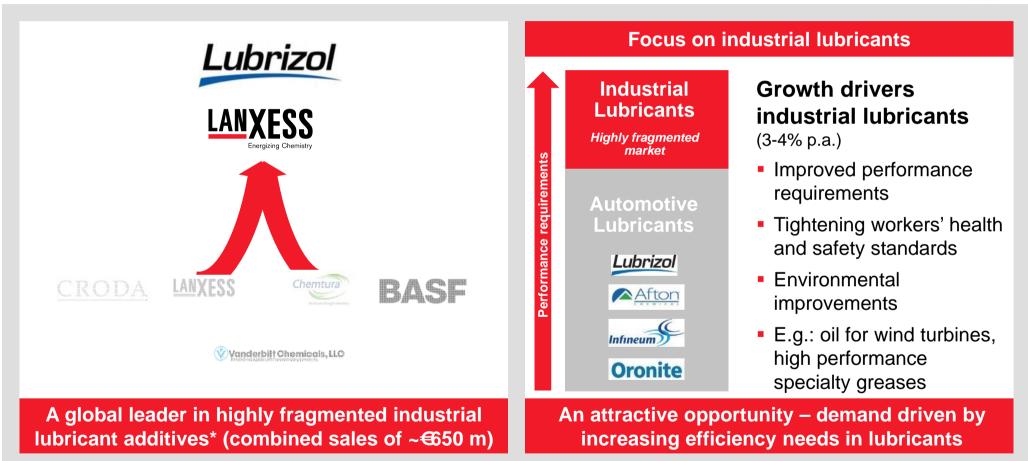
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# LANXESS has established a strong additives platform with strong footprint in Europe in 2014



Sales are based on Q2 2016 LTM

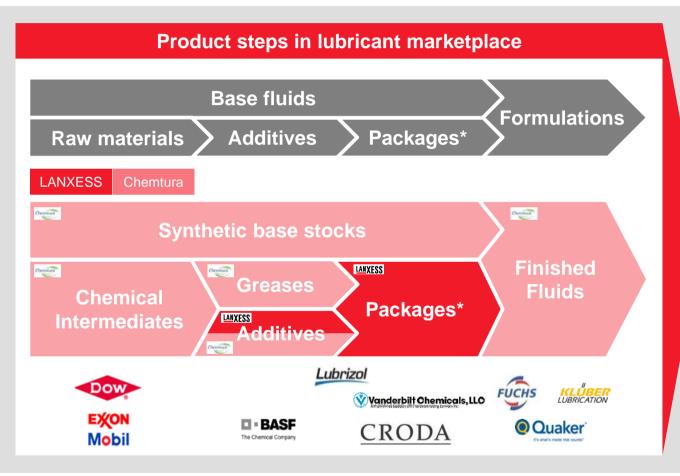
# Industrial Lubricant additives: Combination of both companies to form another major global player



<sup>\*</sup> according to LANXESS' market intelligence



## Strengthened integrated value chain in lubricants and lubricant additives

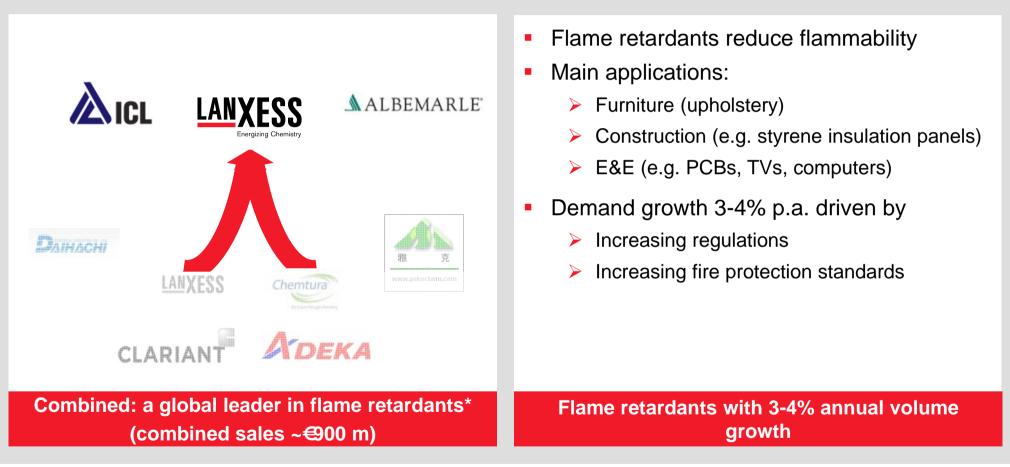


\* Packages: technical term for formulations / mixtures of different additive components

- Backward integration potential
- Complementary product groups; optimization of sales channels and cross selling potential
- Good platform for growth; recent investments in Netherlands (base stocks) and China (greases and fluids) offer volume growth potential

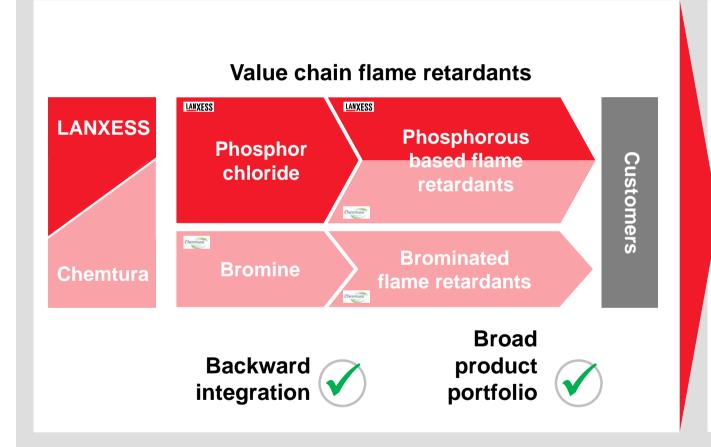


# Flame retardants: Combination of Chemtura and LANXESS creates another global player in growing sector





# A strong platform and value proposition in the flame retardants business will be created



- Complementary portfolios in flame retardants
- Optimization of production platform and sales channels
- Good platform for growth with new flame retardant developments



## Urethanes and Organometallics: Broadening LANXESS' portfolio



### **Strengthening segment High Performance Materials**

High Performance Materials



Urethanes

- Urethanes offer new product class of high-tech materials for e.g., mining, oil and leisure
- Low asset intensity
- Well-positioned in hot cast pre-polymers
- New capacities in place to cater future growth in Asia (Nantong, China)



### Integration into BU Advanced Industrial Intermediates

Aromatic Network	Benzyl Products and Inorganic acids				
Polyols and Oxidation products	Antioxidants & Accelerators				
Organometallics					

- Within BU AII, Organometallics forms smaller business class (<€200 m sales)</li>
- Established presence in Europe for Organometallics, esp. for catalysts in polymers
- Excellent production know-how
- Overall Organometallics facing a very competitive market environment



LANXESS Chemtura

# Around €100 m synergies on EBITDA level by 2020 by combining Chemtura's and LANXESS' platforms

Admin cost synergies	Business driven synergies	One time costs <sup>*</sup>		
Eliminate redundant functions Streamlining of country nfrastructure costs (office nfrastructure) Costs related to public listing	<ul> <li>Cross-selling opportunities</li> <li>Expansion due to complementary regional strengths</li> <li>Optimization of production platform</li> </ul>	<ul> <li>Integration costs (IT integration, retention packages, communication)</li> <li>Production platform optimization</li> <li>Severance payments</li> </ul>		
	<ul> <li>Sales channel optimization</li> </ul>			

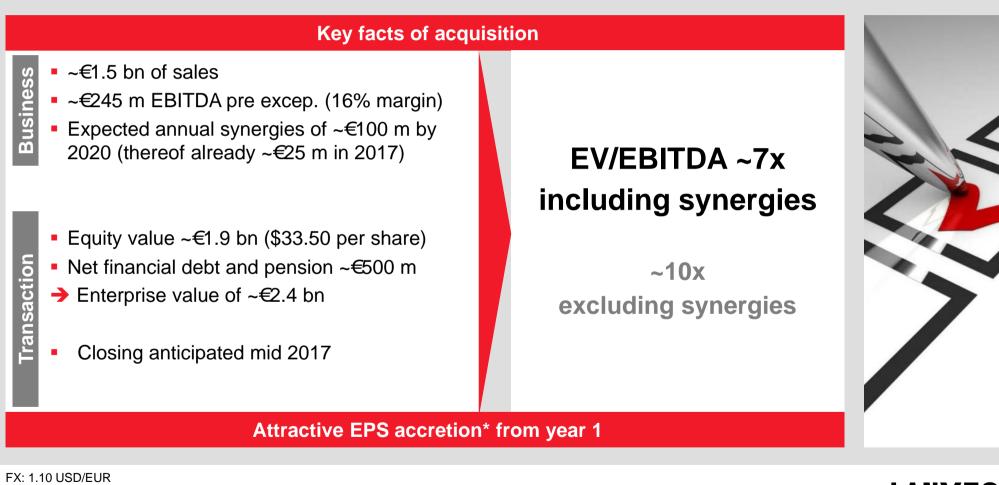
### low realization risks

~€100 m synergies to be realized by 2020, thereof ~€25 m already in 2017 ~€140 m OTCs and ~€50 m capex



<sup>\*</sup> Synergy related one time costs, excluding ~ E80 m transaction related costs (including cost of planned refinancing of target debt), which are considered in purchase price

### **Transaction with fair valuation**



Sales and EBITDA pre exceptionals based on Q2 2016 LTM; 62.94 million share of common stock outstanding

13 \* EPS before one-time costs and amortization from PPA



# Initial financing in place - Balanced takeout financing and deleveraging will follow quickly

### Solid financing with commitment to investment grade rating

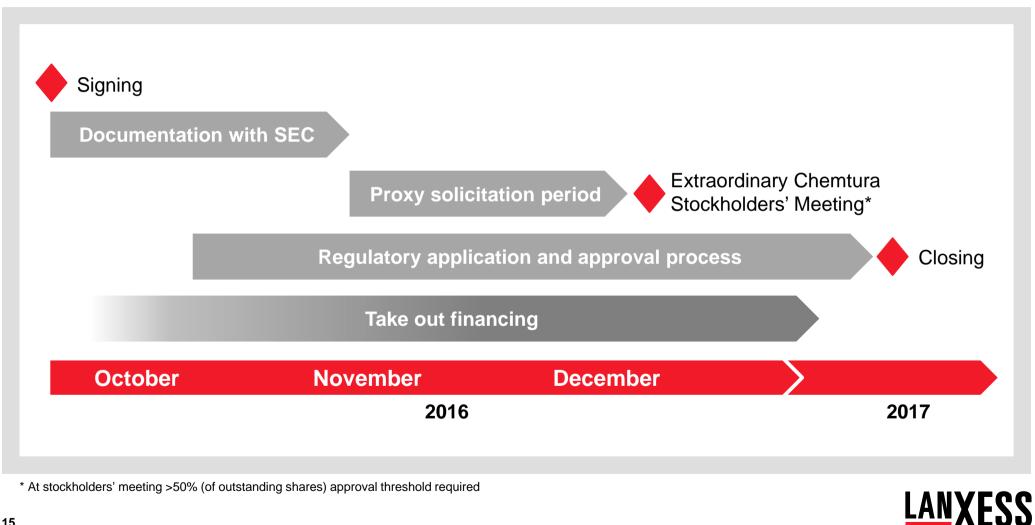
- Full bridge financing in place for €2.0 bn underwritten by JPMorgan and Barclays
- Balanced capital market financing to follow quickly
  - ≻ Hybrid of €500–750 m
  - Senior bonds of ~€1.0–1.25 bn
  - Remainder from existing liquidity
- Currency risk management for purchase price
- LANXESS share buy-back of ~€200 m will not be considered for the time being
- Strong combined free cash flow will support quick deleveraging
- No material M&A activity during integration and deleveraging phase



Strong focus on investment grade rating in financing approach



## **Closing anticipated mid 2017**



### LANXESS and Chemtura – strong strategic and financial fit

Creating a global and major additives business with visible synergy potential

Fair valuation with high shareholder return and delivery on investment grade commitment

Fast transformation of LANXESS to a more resilient, higher value and more cash generative company



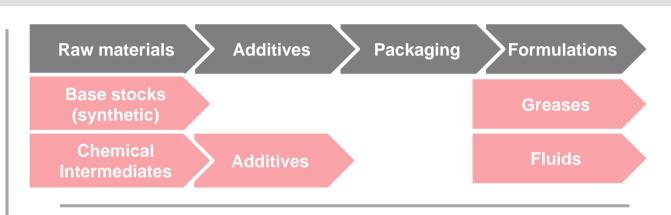




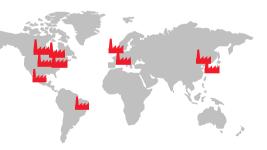
## **Backup – supporting material**

## **Petroleum Additives: A well-positioned customer-oriented** solution provider in lubricant additives with back-integration

- Synthetic lubricant base Key products stocks
  - Lubricant additives
  - Finished fluids
  - Industrial oils and greases
  - Engine and gear oils
  - Automotive, aviation and marine lubricants
  - Ø growth rate: 3-4%
  - Established positions in selected products and applications



- Backward integration into base stocks and chemical intermediates
- Good platform for growth (investment in NL (base stocks) and CN (components and fluids))
- Growth driven by substitution of traditional lubricants and higher performance requirements



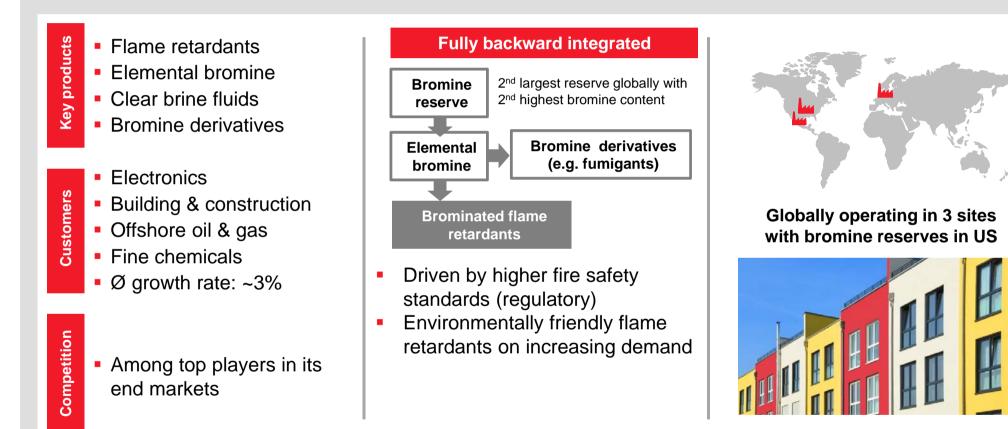
**Globally operating in 10 sites** with new capacity in China



Customers

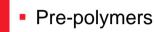
Competition

## Great Lakes Solutions: A major player in flame retardants, elemental bromine and bromine derivatives





# Urethanes: A player with high level of technical service to offer customer specific solutions



Key products

Customers

Competition

Flexible coatings

- Polyester polyols
- Mining equipment coatings
- Consumer, recreational and sporting goods
- Industrial rollers
- Ø growth rate: ~3.5%
- Successful in profitable segments

- Major player in hot cast prepolymers and thermoplastic urethanes
- High level of technical service to offer customer specific solutions
- Only manufacturer of low free products – reducing fume exposure during handling
- Well known and established brands



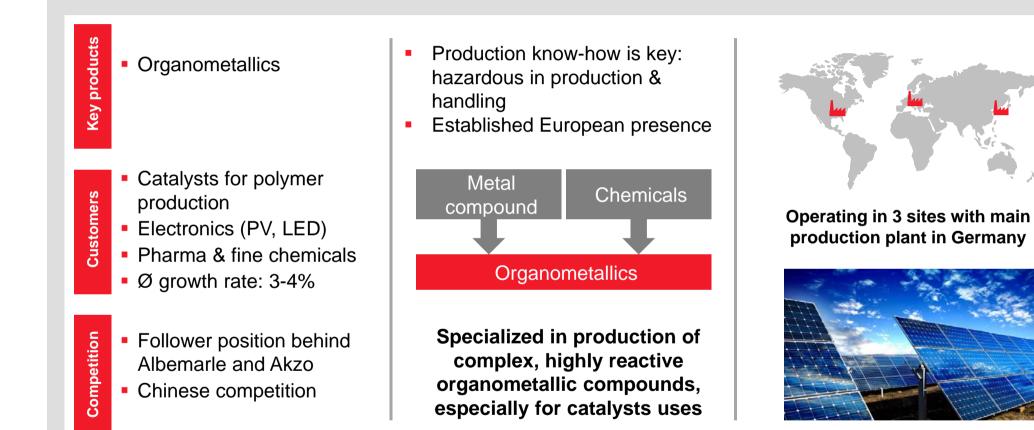


Globally operating in 6 sites with new capacity in China





### Organometallics: mainly focused on polyolefin catalysts





## **Details on synergies and one-time costs**

		2016	2017	2018	2019	2020	Total
[€m]	Expense (one-time costs)*		~70	~30	~20	~20	~140
[€m]	Capex		~30	~10	~10		~50
[€m]	Synergies		~25	~25	~35	~15	~100

\* excluding ~ €80 m transaction related costs (including cost of planned refinancing of target debt), which are considered in purchase price



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