

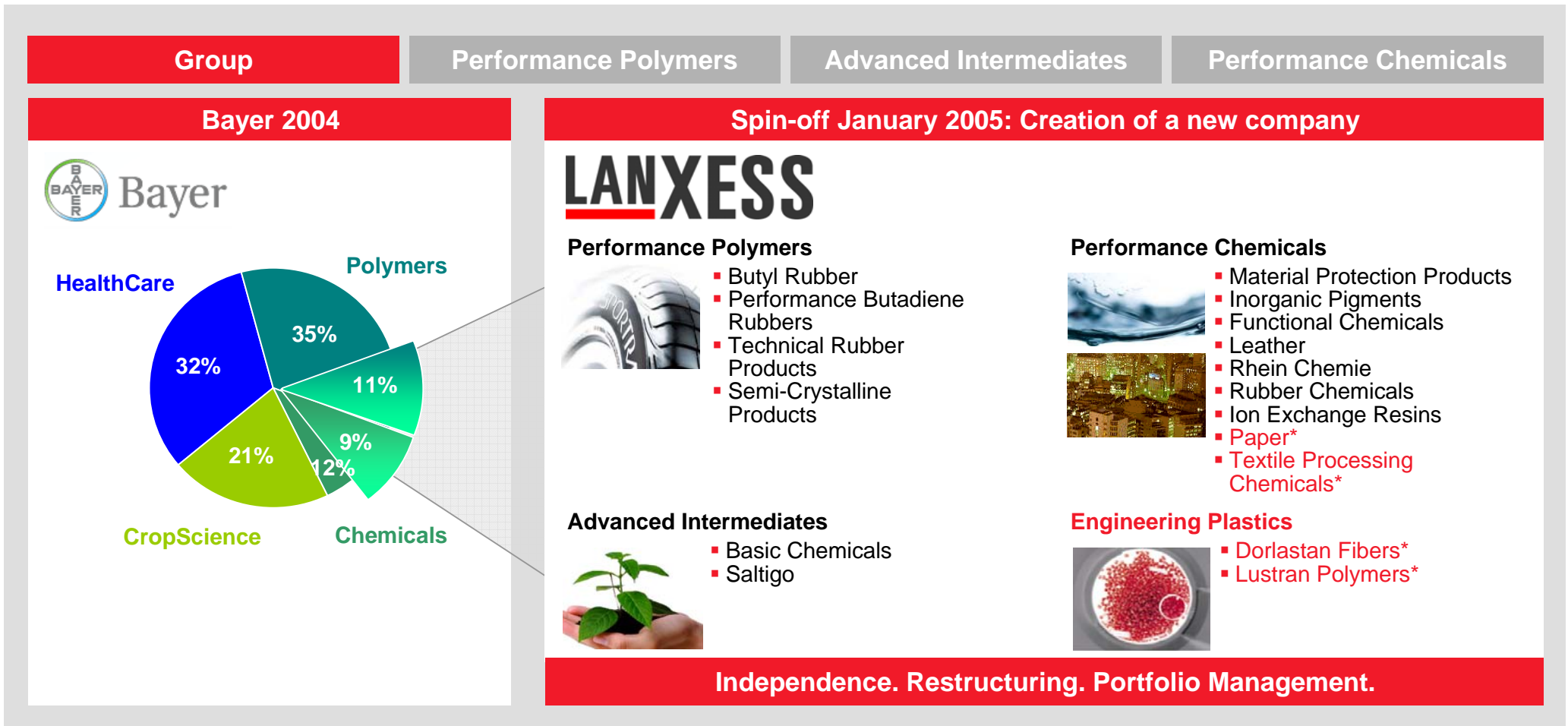


LANXESS – Energizing Chemistry

Business profile 2011

Investor Relations, Leverkusen 2011

LANXESS was built as a new company – based on polymers and chemicals



* divested

Chart 2

LANXESS

LANXESS – A leading specialty chemicals group




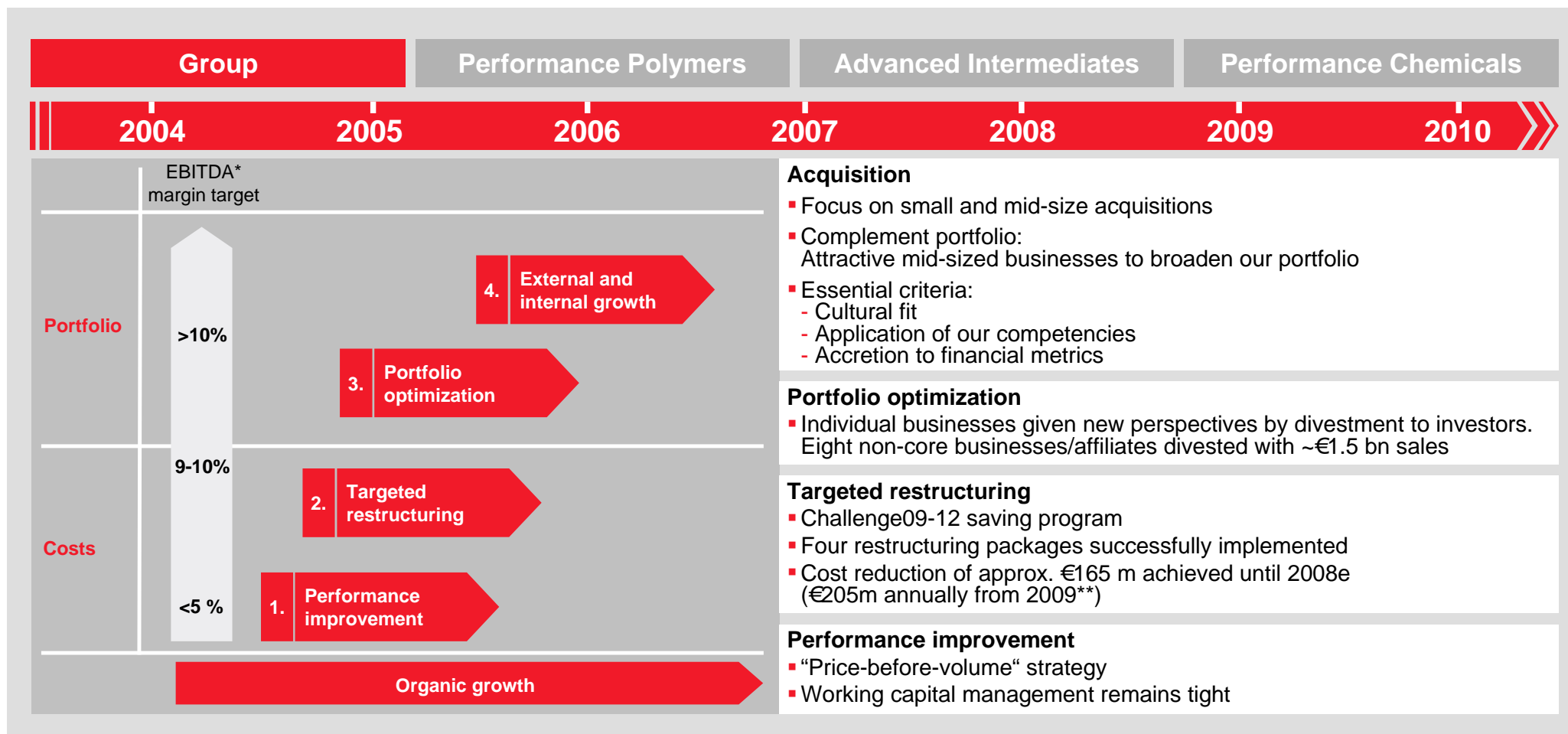
Group	Performance Polymers	Advanced Intermediates	Performance Chemicals
			
<p>Performance Polymers</p> <p>Globally No. 1-3</p>	<p>Advanced Intermediates</p> <p>Europe No. 1-2</p>	<p>Performance Chemicals</p> <p>No. 1-4 in niche markets</p>	
<ul style="list-style-type: none"> ▪ Global technology leader in synthetic rubber and polyamide ▪ Supporting trends: <ul style="list-style-type: none"> - mobility, growing population in Asia - high-performance tires - vehicle weight reduction - tire labeling 	<ul style="list-style-type: none"> ▪ Leading suppliers of custom synthesis and basic chemicals (agrochem-related) ▪ Supporting trends: <ul style="list-style-type: none"> - increasing crop demand based on growing world population - need of farmers to raise yields - industry consolidation 	<ul style="list-style-type: none"> ▪ Application-orientated specialty chemicals ▪ Strong brands and technology leader ▪ Supporting trends: <ul style="list-style-type: none"> - scarcity of purified water - rising middle class in APAC - ongoing market consolidation 	

Chart 3

Consistent delivery of our strategy



* pre exceptionals; ** adjusted for impact of Lustran Polymers exit

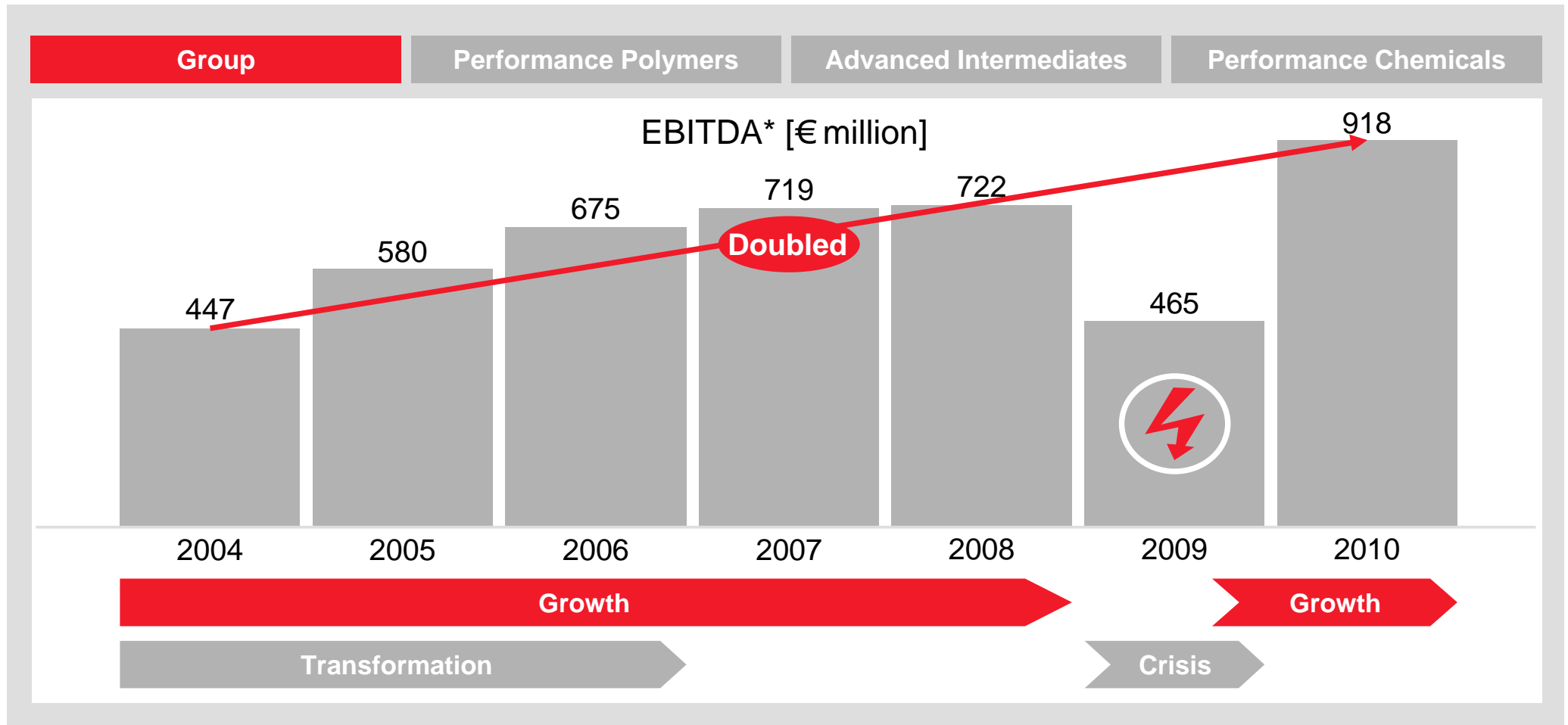
Chart 4

Portfolio management has continuously strengthened the company – €1.5 bn of sales divested

	Date	Leadership Position	Cyclicality	Profitability Expectation
Fibers	2005	Weak	High	Low
Paper	2005	Moderate	Moderate	Medium
Textile Processing Chem.	2006	Weak	Moderate	Medium
Lustran Polymers	2007	Good	High	Low
CISA (LEA)	2006	Good	Low	High
Petroflex (PBR)	2007	Good	Low	High
Jinzhuo Chemicals (IPG)	2008	Good	Moderate	High
Gwalior Chemicals (BAC)	2009	Good	Low	High
Jiangsu Polyols (BAC)	2009	Good	Low	High
Darmex (RCH)	2011	Good	Low	High
Syngenta Mat. Prot. (MPP)	2011	Good	Low	High

Chart 5

2004-2010 – transformation and growth



* pre exceptionals

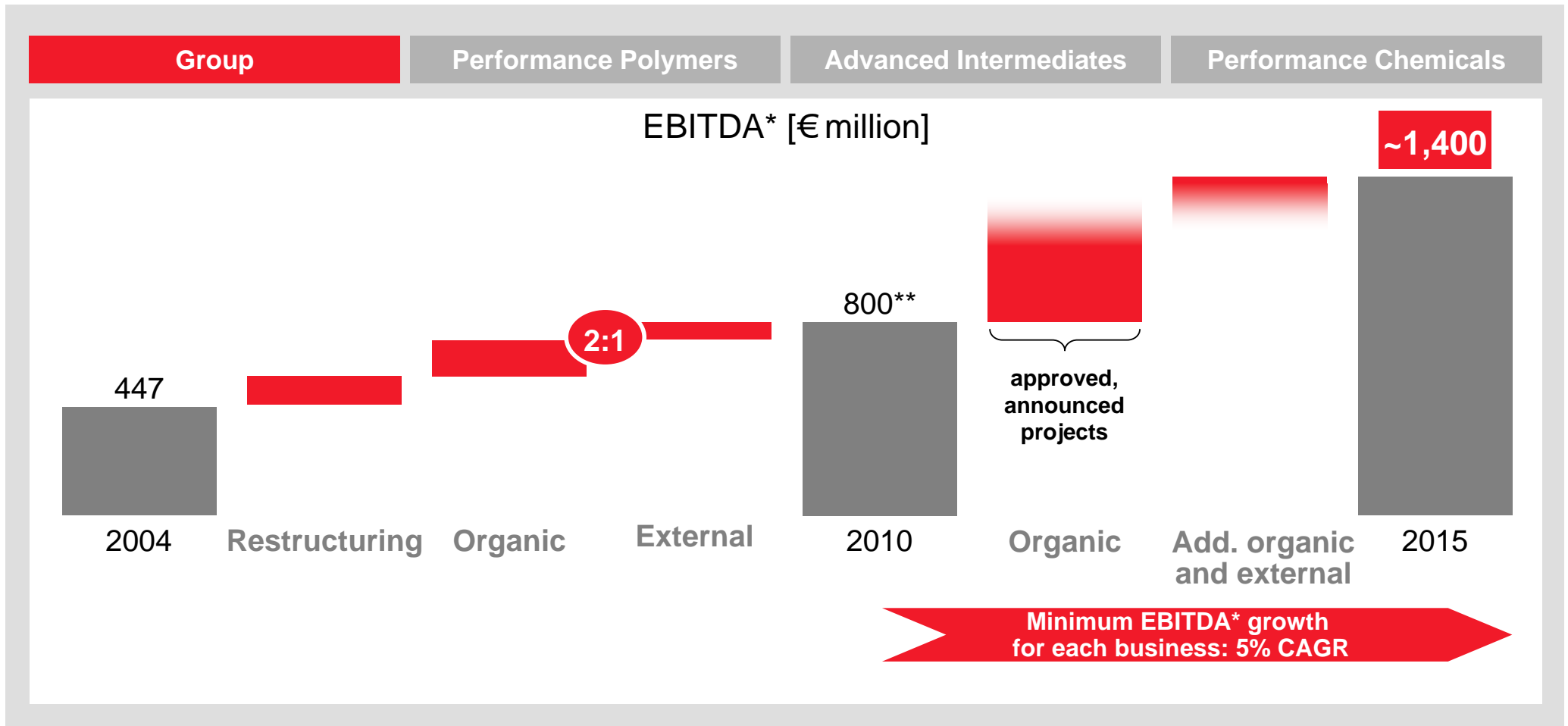
Chart 6

Dual track growth strategy



Chart 7

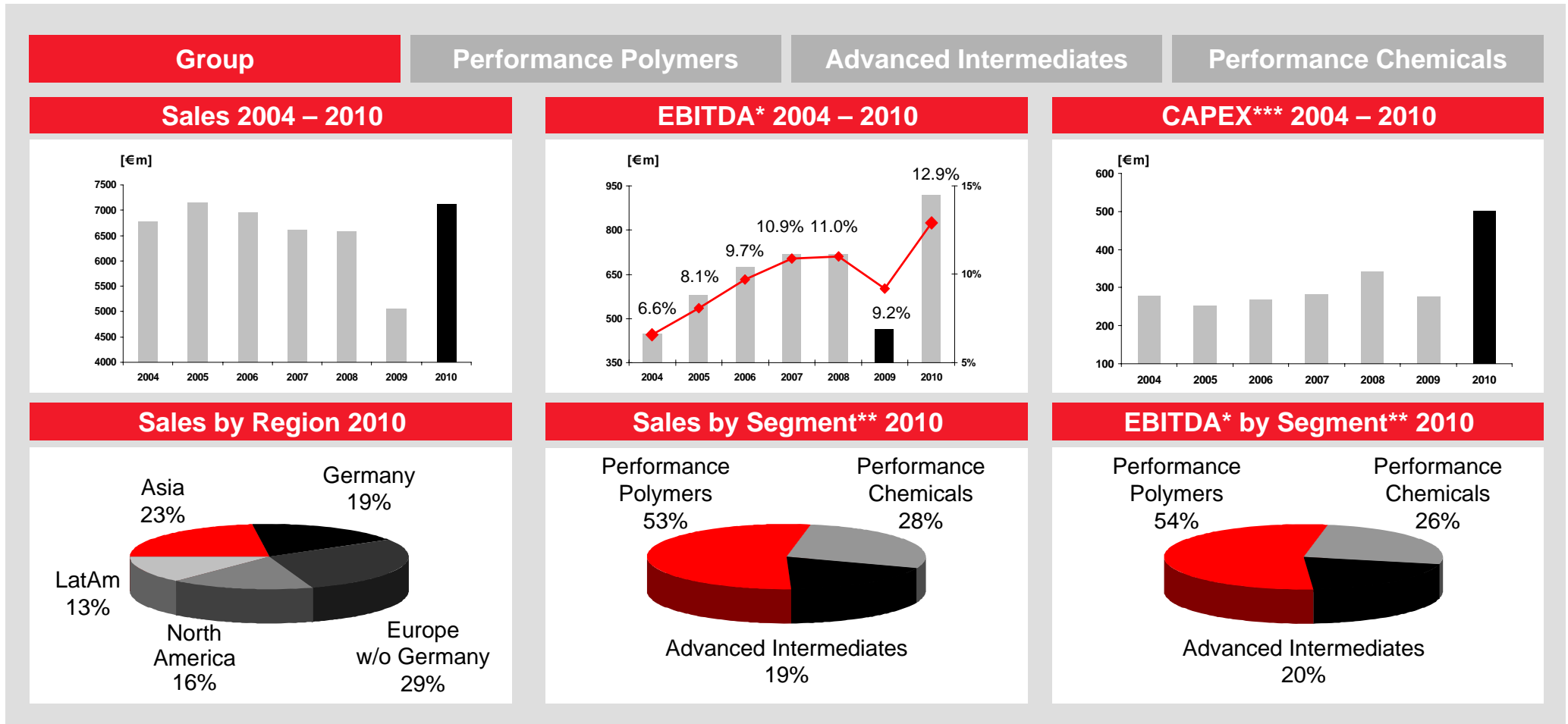
Each business to contribute to EBITDA* growth



* pre exceptionals; ** as communicated at LANXESS capital markets day

Chart 8

LANXESS has been improving its financials since day one



* pre exceptionals; ** based on contribution of operating segments; *** net of projects financed by customers and finance lease

Chart 9

LANXESS – Improvement trend of financials, based on consistent strategy implementation

Group	Performance Polymers			Advanced Intermediates		Performance Chemicals		
	2003	2004	2005	2006	2007	2008	2009	2010
EBITDA pre [€ m]	311	447	581	675	719	722	465	918
Net financial debt [€ m]	1,429	1,135	680	511	460	864	794	913
Net financial debt / EBITDA pre	4.7x	2.5x	1.2x	0.8x	0.6x	1.2x	1.7x	1.0x
Gearing [%]	123	101	54	36	30	65	55	52
Underlying EPS*	(2.23)	0.65	1.19	2.69	3.36	3.44	1.31	4.81
Dividend [€]				0.25	1.00	0.50	0.50	0.70**

Ready for growth

* EPS pre exceptionals, based on actual taxrate; ** proposal to the Annual Stockholders' Meeting









Note: Additional financial information available at:

<http://corporate.lanxess.com/en/investor-relations/financials/financial-summary/>

Chart 10

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Performance Polymers – Producing high performance products to serve the world’s mobility needs

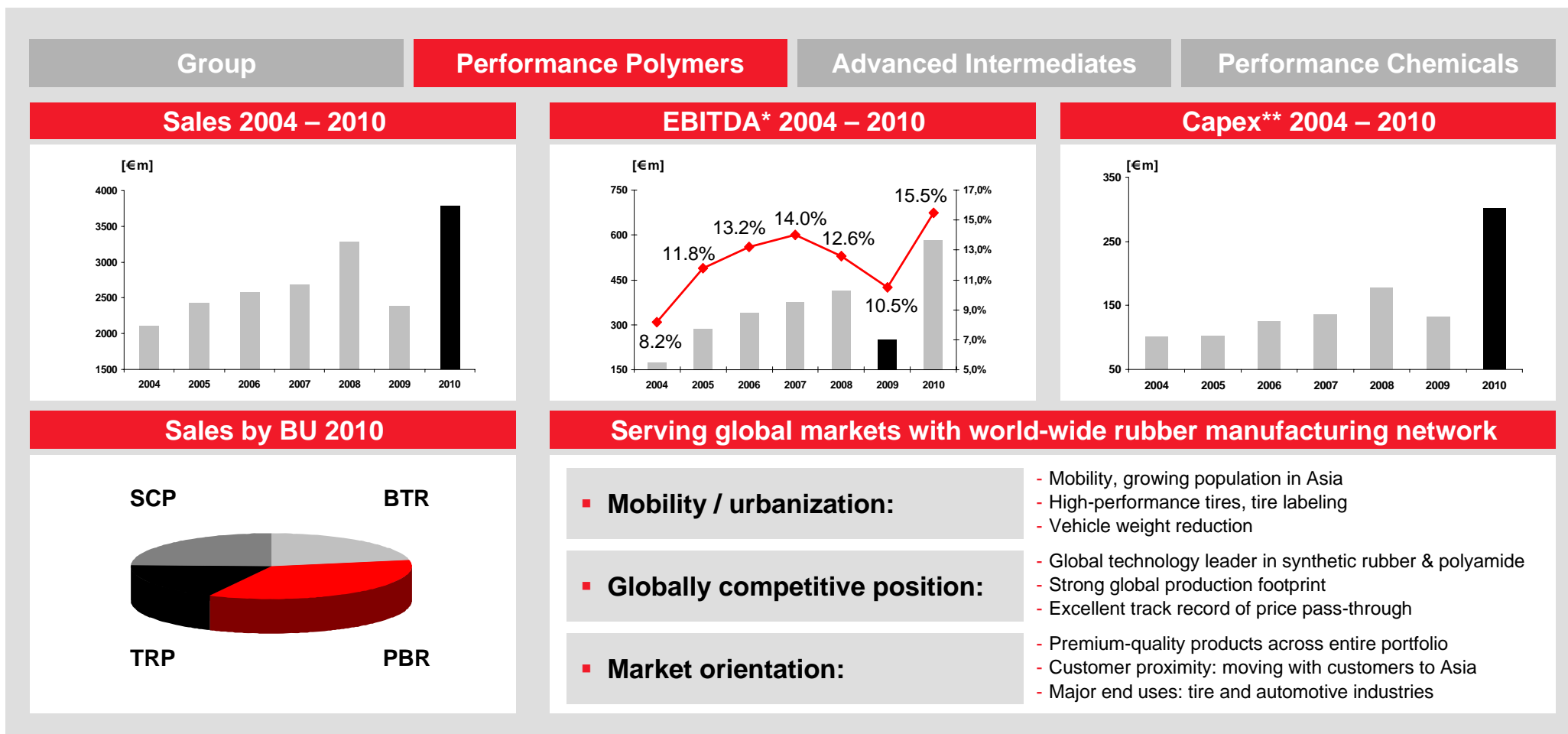
Group	Performance Polymers	Advanced Intermediates	Performance Chemicals
	Performance Polymers	Growth and Stability	Products and end uses
	<p>BUTYL RUBBER</p>  <p>Integral part of tubeless tyres</p> 	<p>A leading position</p> <p>Competition*: Exxon</p>	<ul style="list-style-type: none"> Provides butyl rubber, which is a specialty rubber impermeable to air Has wide applications both in tire and other industries such as protective clothing
	<p>PERFORMANCE BUTADIENE RUBBERS</p>  <p>Tyre body and tread</p> 	<p>A leading position</p> <p>Competition*: Sinopec, Michelin, Goodyear</p>	<ul style="list-style-type: none"> One of the world's leading manufacturers of specialty rubbers polybutadiene- and solutionstyrene-polybutadiene-rubber Used principally in tire compounds
	<p>TECHNICAL RUBBER PRODUCTS</p>  <p>Specialty applications</p> 	<p>Strong</p> <p>Competition*: Denka, DuPont, JSR</p>	<ul style="list-style-type: none"> Provides a broad range of specialty elastomers for the rubber processing industry Used in automotive, engineering, construction, electronics, oil exploration & aviation industries
	<p>SEMI-CRYSTALLINE-PRODUCTS</p>  <p>Thermoplastics for modern applications, e.g. in cars</p> 	<p>Strong</p> <p>Competition*: BASF, DSM, DuPont</p>	<ul style="list-style-type: none"> Provides a range of PA and PBT resins and compounds Blends principally to the automotive and electrical industries

* selected competitors

Chart 11



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Performance Polymers – Globally either player number one, two or three in synthetic rubber and polyamide



* pre exceptionals; ** net of finance lease

Advanced Intermediates – Basic Chemicals and Saltigo, strong and reliable partners for customers

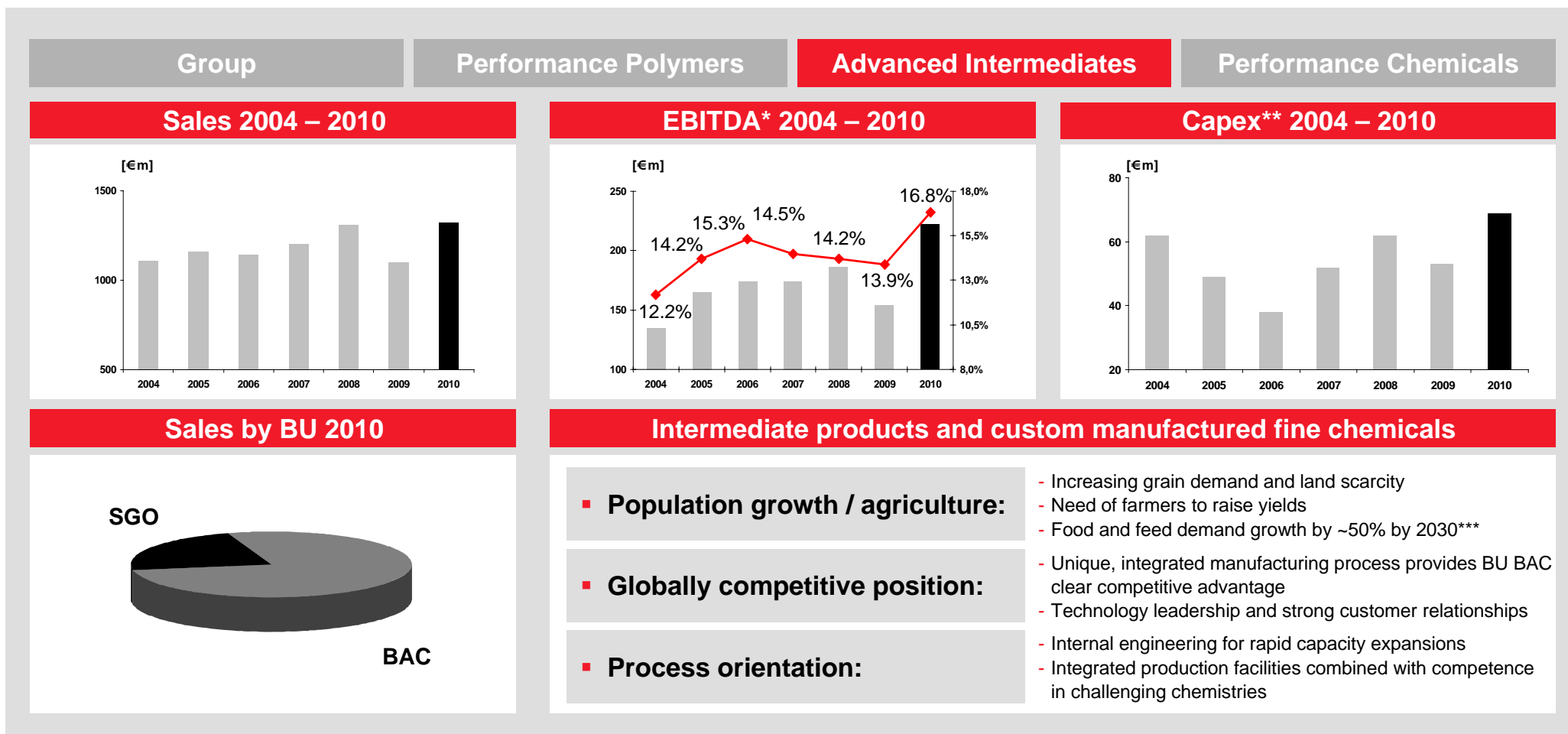
Group	Performance Polymers	Advanced Intermediates	Performance Chemicals
<p>Advanced Intermediates</p> <p>BASIC CHEMICALS</p> <p>2-Methyl-6-Ethyl-Aniline</p> <p>Intermediate for agrochemicals</p> 	<p>Position</p> <p>Leading positions in all business lines</p> <p>Competition*: BASF, Perstorp, Tessenderlo</p>	<p>Growth and Stability</p> <p>Industry consolidation</p> <p>World scale production network</p> <p>Increasing crop demand due to growing world population</p>	<p>Products and end uses</p> <ul style="list-style-type: none"> Supplier of aromatic compounds such as e.g. chlorobenzenes, chlorotoluenes and nitrotoluenes Supplier of amines, polyols, monoisocyanates, thio products, inorganic acids
<p>SALTIGO</p> <p>Saltidin®</p> <p>The user-friendly, effective repellent</p> 	<p>Among the top global players in custom manufacturing</p> <p>Competition*: DSM, Lonza</p>	<p>Stability due to exposure to pharma and agro custom manufacturing</p>	<ul style="list-style-type: none"> Important player in fine chemicals focused on: <ul style="list-style-type: none"> Agrochemicals custom manufacturing Pharmaceutical custom manufacturing Specialty Fine Chemicals

* selected competitors

Chart 13





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Advanced Intermediates – In Europe either number one or number two







* pre exceptionals; ** net of projects financed by customers; *** source: Monsanto, July 2010

Performance Chemicals – Producing service- and application-driven products for a wide range of industries

Group	Performance Polymers	Advanced Intermediates	Performance Chemicals
Performance Chemicals MATERIAL PROTECTION PRODUCTS X Preventol® Preservatives / Biocides 	Position Leading positions in attractive market segments Competition*: Dow, Lonza	Growth and Stability Trend towards increasing regulatory requirements Growth above GDP	Products and end uses <ul style="list-style-type: none"> Comprehensive range of biocidal active ingredients and specialties for: Wood preservatives / antifouling products, Beverage sterilization, Disinfectants / personal care products
INORGANIC PIGMENTS X BAYFERROX® Pigments for construction materials 	A leading global supplier Competition*: Rockwood	Growth mainly in Asia and Eastern Europe Economies of scale	<ul style="list-style-type: none"> A leading global supplier of inorganic pigments with a broad, innovative product range
FUNCTIONAL CHEMICALS X Mesamoll® Specialty plasticizers for processing polymers 	Supplier to a broad range of markets with complex product portfolio Competition*: BASF, Ciba, Clariant	Trend towards ecological products (plasticizers, flame retardants)	<ul style="list-style-type: none"> Manufactures products such as: Plastic additives, Flame retardants, Water chemicals, Specialty dyes & Colorants
LEATHER X Aquaderm® Finishing of Leather 	A leading global supplier Competition*: BASF, Clariant, Stahl, TFL	Sustainable but moderate market growth. Ongoing market consolidation	<ul style="list-style-type: none"> Broad range of specialty products for the leather industry including: Tanning agents, Preservatives, Finishing auxiliaries, Dye products

* selected competitors

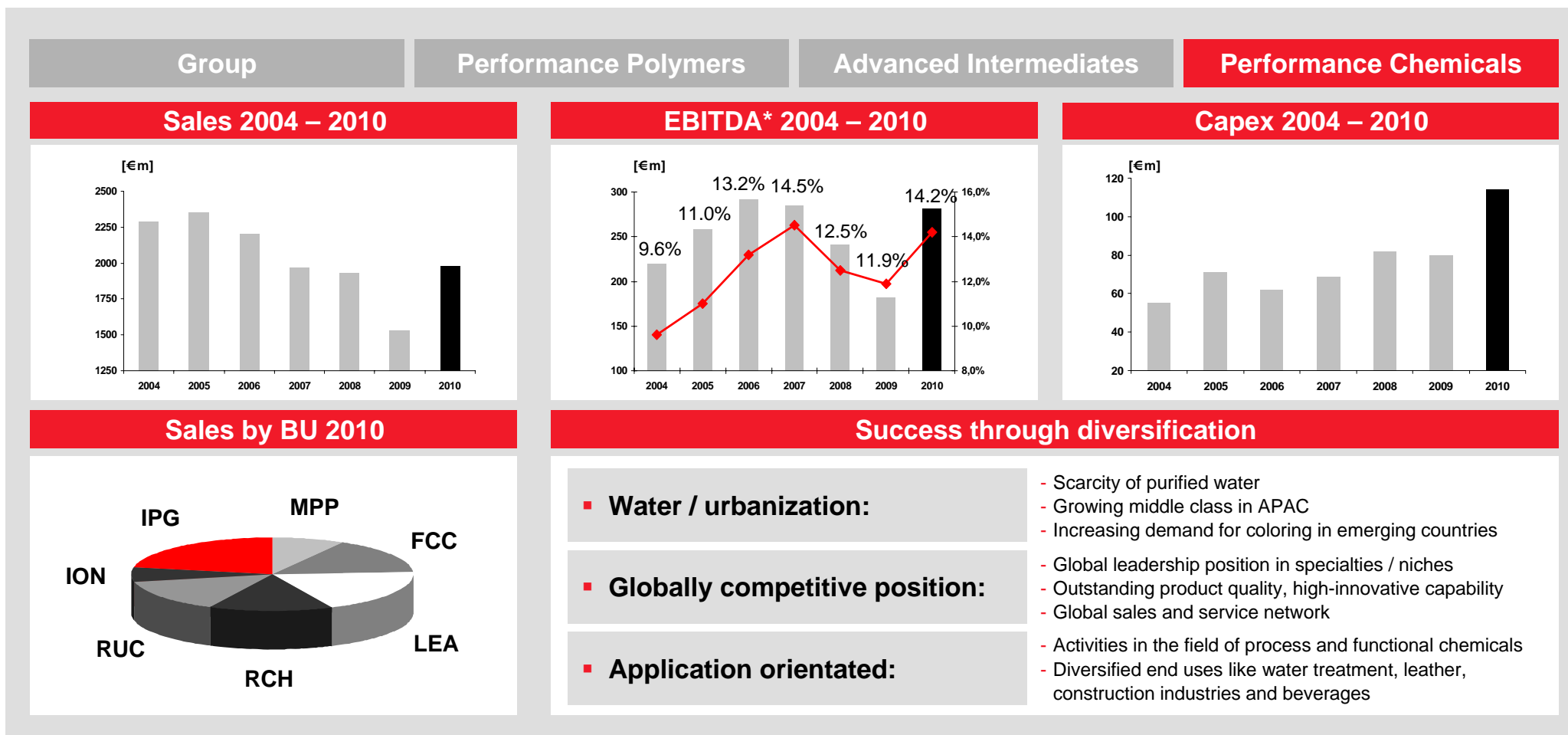
Performance Chemicals – Producing service- and application-driven products for a wide range of industries

Group	Performance Polymers	Advanced Intermediates	Performance Chemicals
	Position	Growth and Stability	Products and end uses
RHEINCHEMIE RHENOGRAN® Polymer-bound Rubber Additive 	A leading position in additive formulations Competition*: DOG, Lubrizol, Evonik	Benefits from global production set-up and strong regional marketing network	<ul style="list-style-type: none"> ▪ Providing technical services and additives for the rubber, polyurethane, plastics and lubricant oil industries; as well as colour pastes for the polyurethane industry
RUBBER CHEMICALS VULKAZIT® Accelerator 	A leading market position in a challenging market environment Competition*: Flexsys, Chemtura	International mobilization trends Ongoing market consolidation	<ul style="list-style-type: none"> ▪ A Full portfolio of rubber chemicals for the tyre and technical rubber industry including: Antioxidants, Accelerators and Specialties
ION EXCHANGE RESINS  Purification of drinking water 	Leading producer of technologically advanced monodisperse ion exchange resins Competition*: DOW, Mitsubishi, Purolite	Mega trend “clean water” ensures long-term growth for ION	<ul style="list-style-type: none"> ▪ Resins used for the processing of: <ul style="list-style-type: none"> ▪ Water ▪ Foodstuff ▪ Chemicals

* selected competitors

Chart 16

Performance Chemicals – Number one to number four in niche positions



* pre exceptionals

Chart 17

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Abbreviations

Performance Polymers

- BTR Butyl Rubber
- PBR Performance Butadiene Rubbers
- TRP Technical Rubber Products
- SCP Semi-Crystalline Products

Advanced Intermediates

- BAC Basic Chemicals
- SGO Saltigo

Performance Chemicals

- MPP Material Protection Products
- IPG Inorganic Pigments
- FCC Functional Chemicals
- LEA Leather
- RCH Rhein Chemie
- RUC Rubber Chemicals
- ION Ion Exchange Resins

Upcoming events 2011

Upcoming events

- Q1 Results 2011 May 11, 2011
- Annual Stockholders' Meeting May 18, 2011
- Q2 Results 2011 August 11, 2011
- Q3 Results 2011 November 10, 2011

- Additional financial information available at:
<http://corporate.lanxess.com/en/investor-relations/financials/financial-summary/>

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