



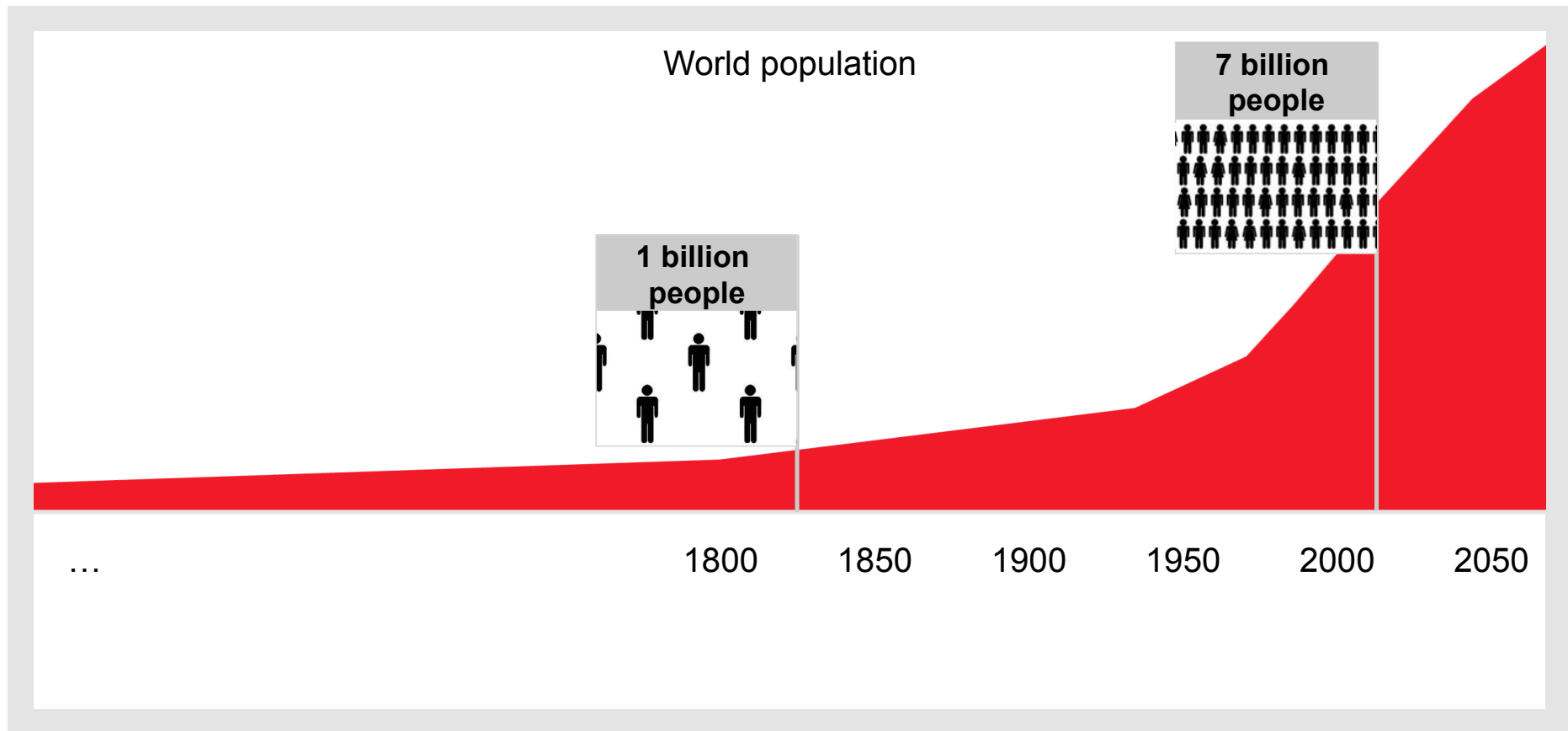
LANXESS AG

Annual Stockholders' Meeting 2012

Axel C. Heitmann, Chairman of the Board of Management

Cologne, May 15, 2012

Exponential growth in the world population

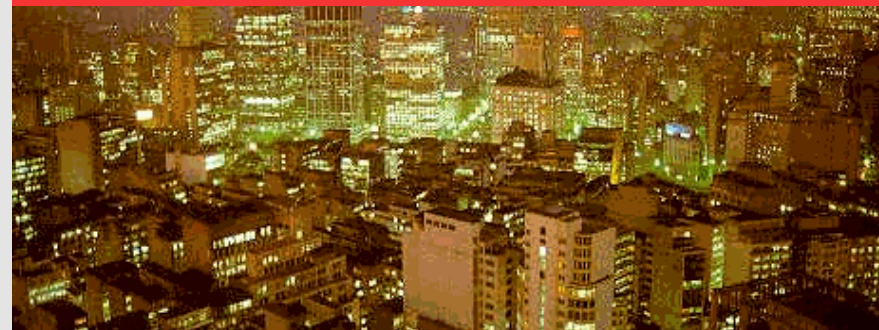


Chemistry offers solutions for global megatrends

Mobility



Urbanization



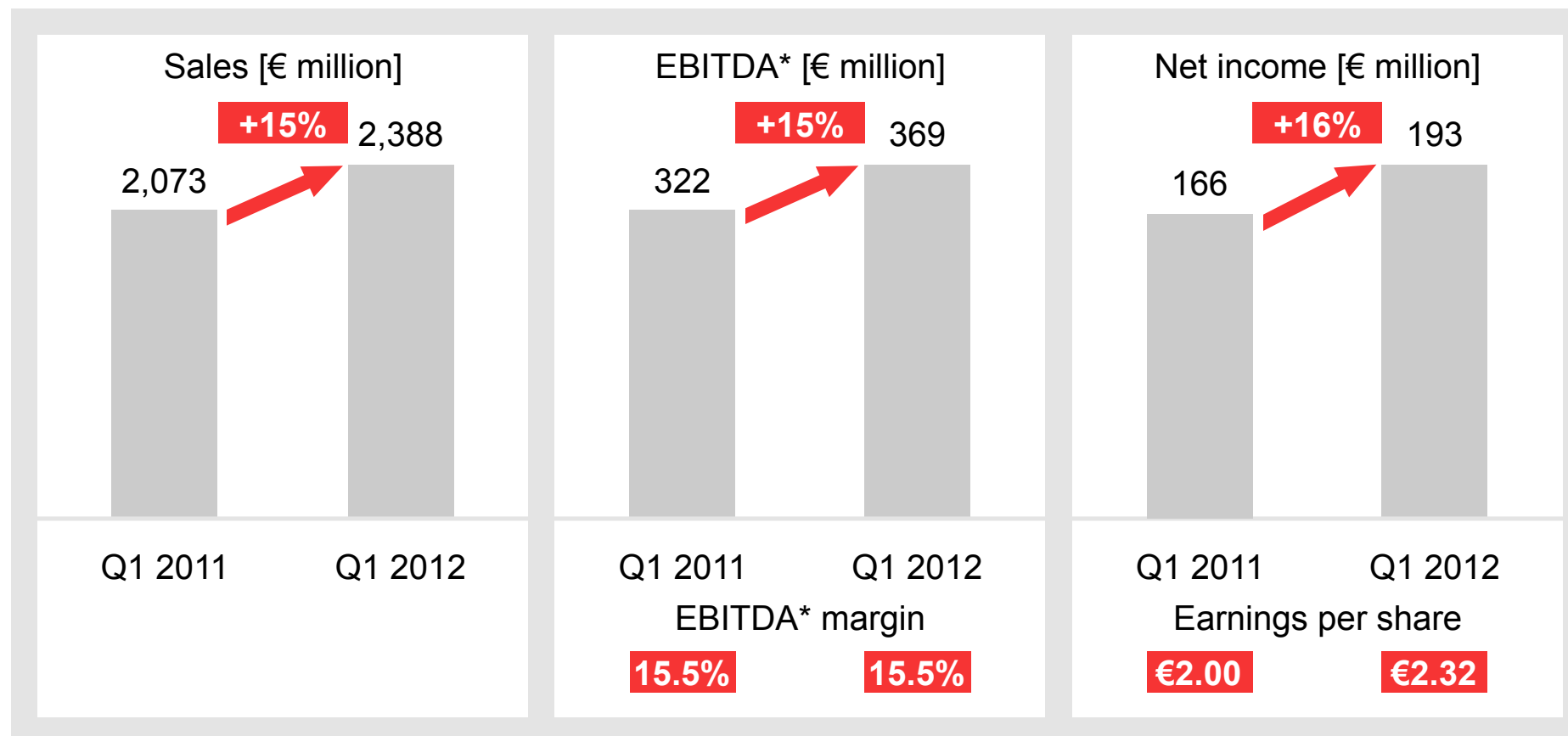
Agriculture



Water

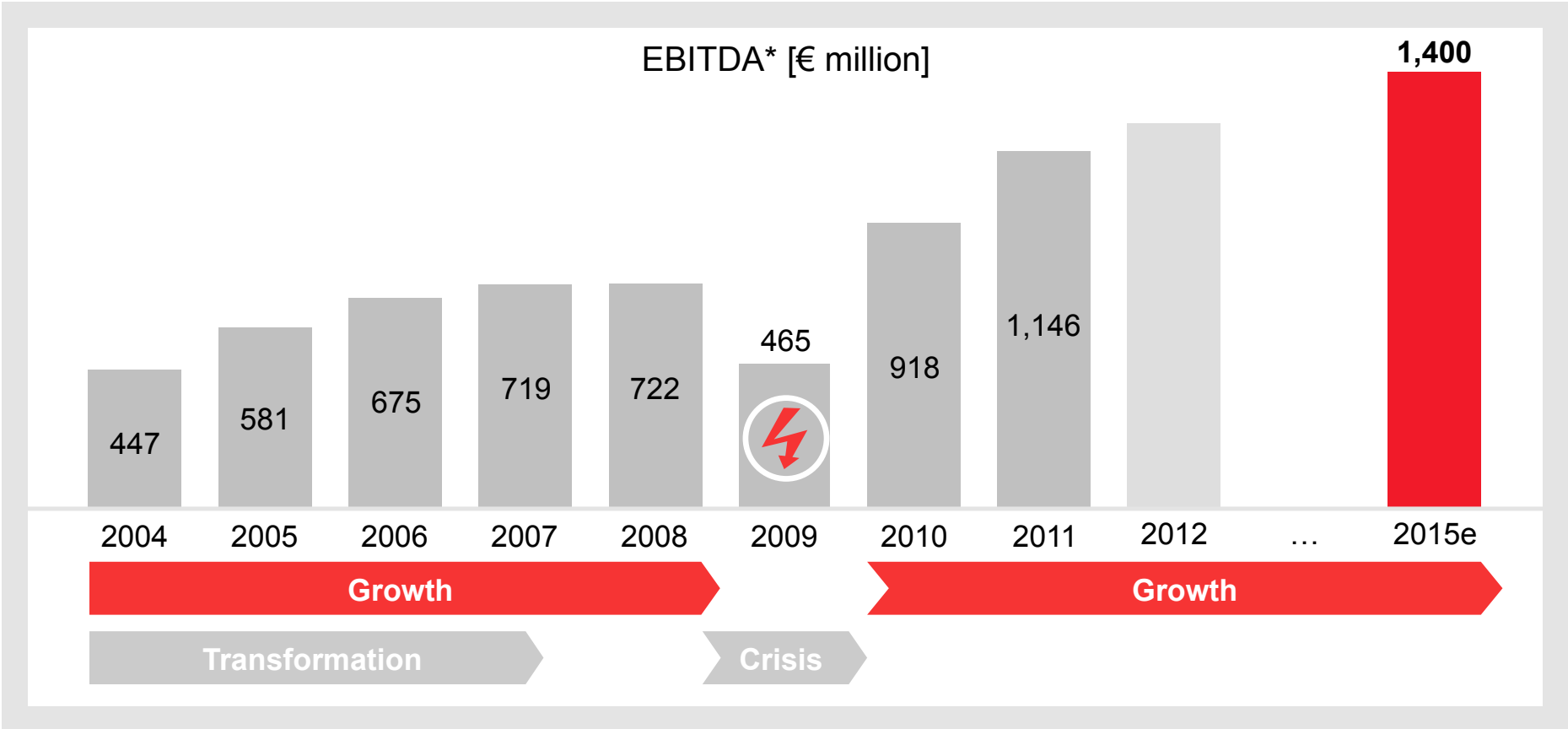


Q1 2012: Strong start to the year



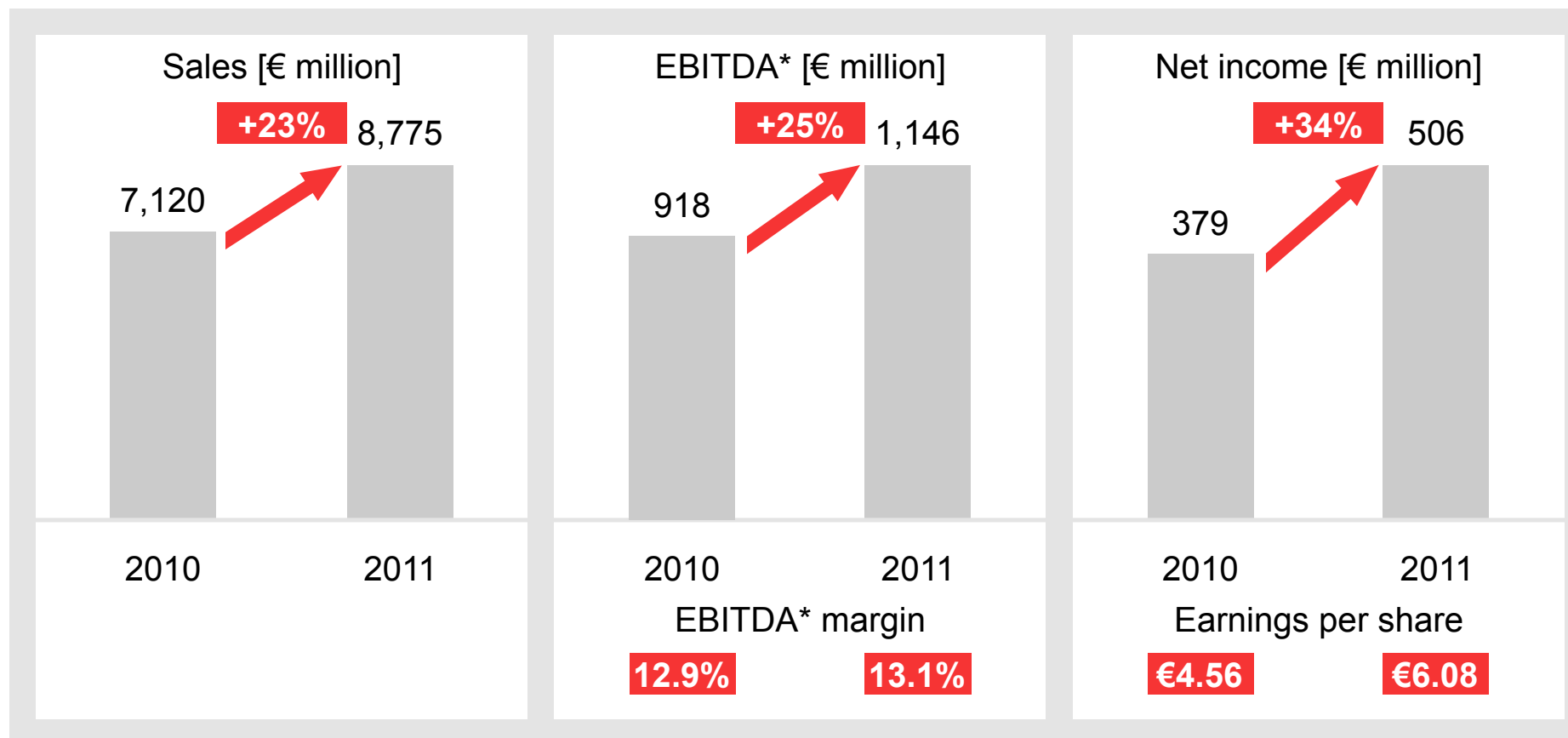
* Pre exceptionals

LANXESS on track for growth



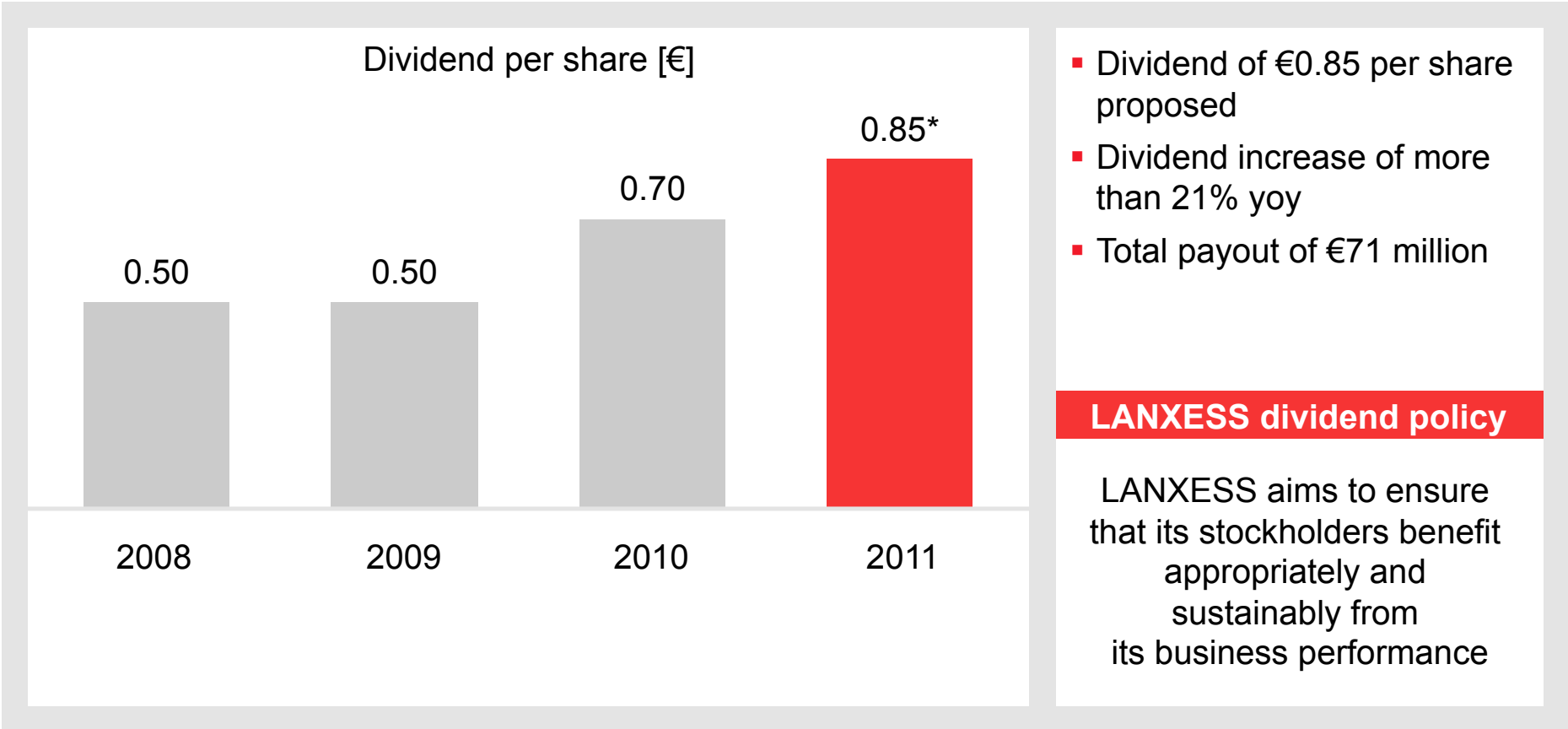
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2011: The most successful year since our foundation



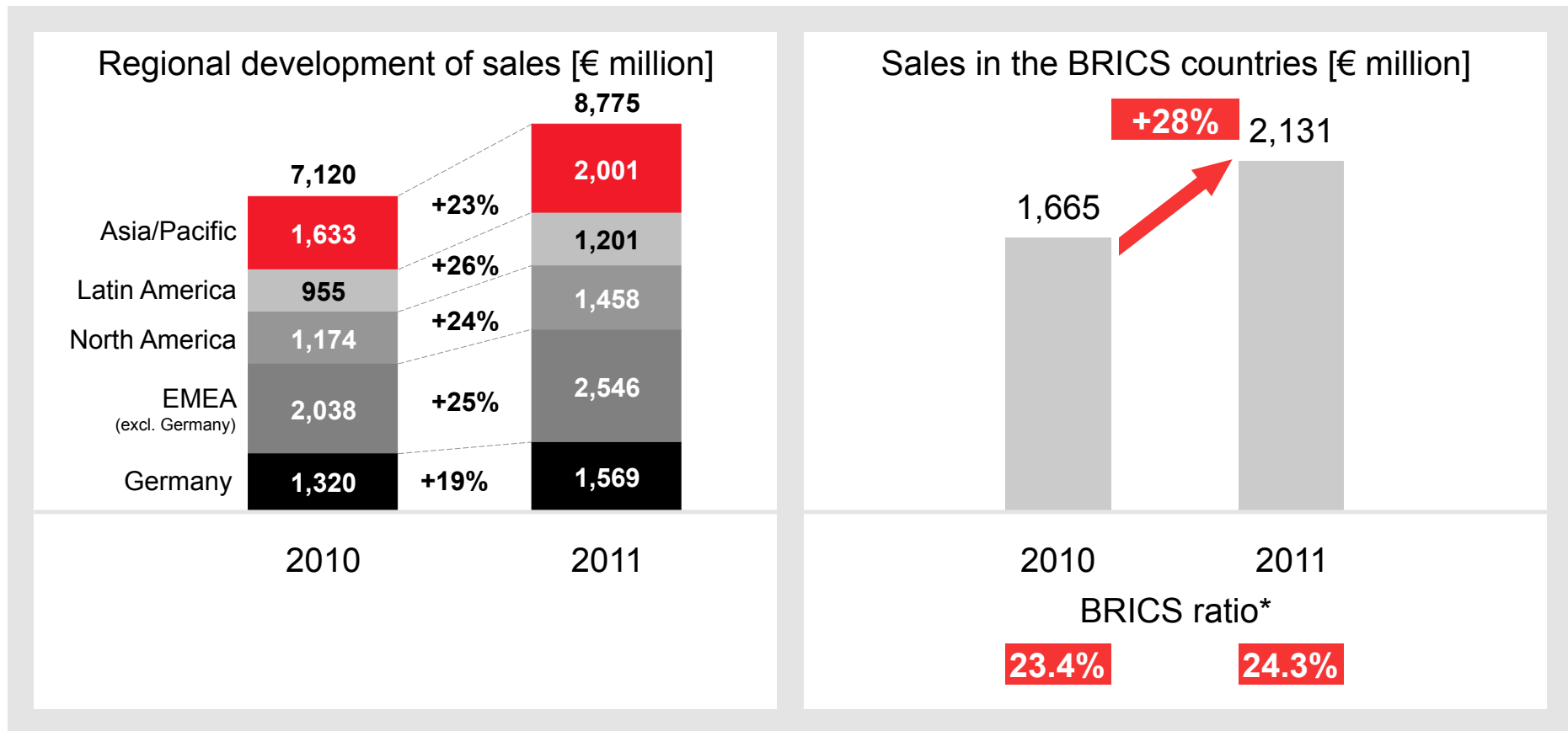
* Pre exceptionals

Further dividend increase proposed



* Proposal to the Annual Stockholders' Meeting

Focus on global megatrends enables strong growth in all regions



* Proportion of sales

High-tech products and solutions for “Green Mobility”



LANXESS
contribution

“Green Tires”



Lightweight
Materials



Sustainable
Leather



Technical
Products



Bio-based
Raw Materials



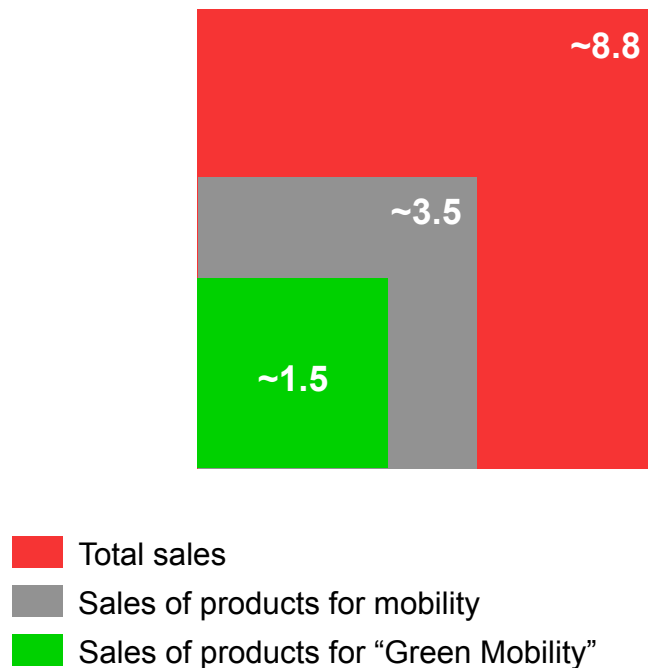
Biofuels &
Renewable
Energy



Innovation & Technology

Sales of products for “Green Mobility” will grow rapidly

Sales 2011 [€ billion]



- Some €3.5 billion in sales of products for the megatrend of mobility in 2011 (40% of total sales)
- Including about €1.5 billion in sales of products for “Green Mobility” in 2011 (17% of total sales)

Target: increase sales of products for “Green Mobility” by about 80% to €2.7 billion by 2015

“Green Tires” reduce rolling resistance, fuel consumption and CO₂ emissions

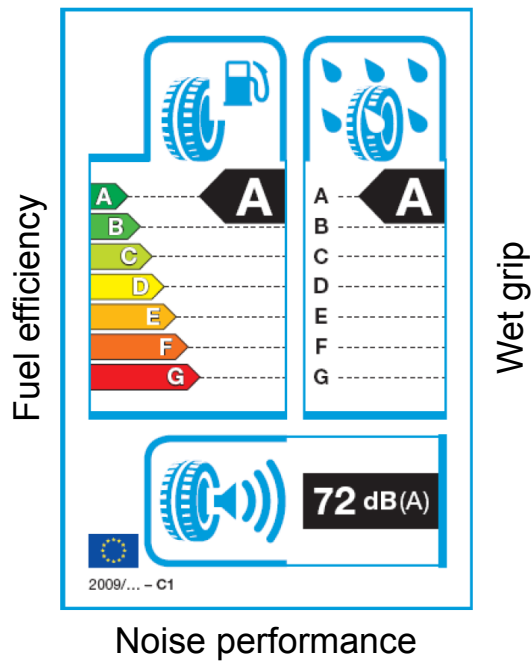
- “Green Tires” have lower rolling resistance (30%)
 - lower fuel consumption (5-7%)
 - lower CO₂ emissions
- Equipping all vehicles worldwide with “Green Tires” would save up to 20 billion liters of fuel annually and cut CO₂ emissions by up to 50 million tons

“Green Tires” provide sustainable environmental protection

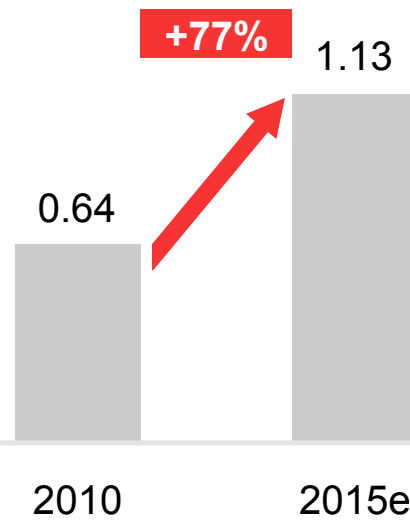


EU tire labeling enables consumers to make informed purchasing decisions

EU tire labeling
from November 1, 2012



Global production of
(high-)performance tires [units]



Targeted investment in profitable growth

Organic growth

- New formalin plant inaugurated and menthol facility expanded in Krefeld-Uerdingen
- Construction of butyl rubber facility in Singapore on schedule
- Groundbreaking for world's largest high-performance Nd-PBR rubber facility in Singapore in September 2012

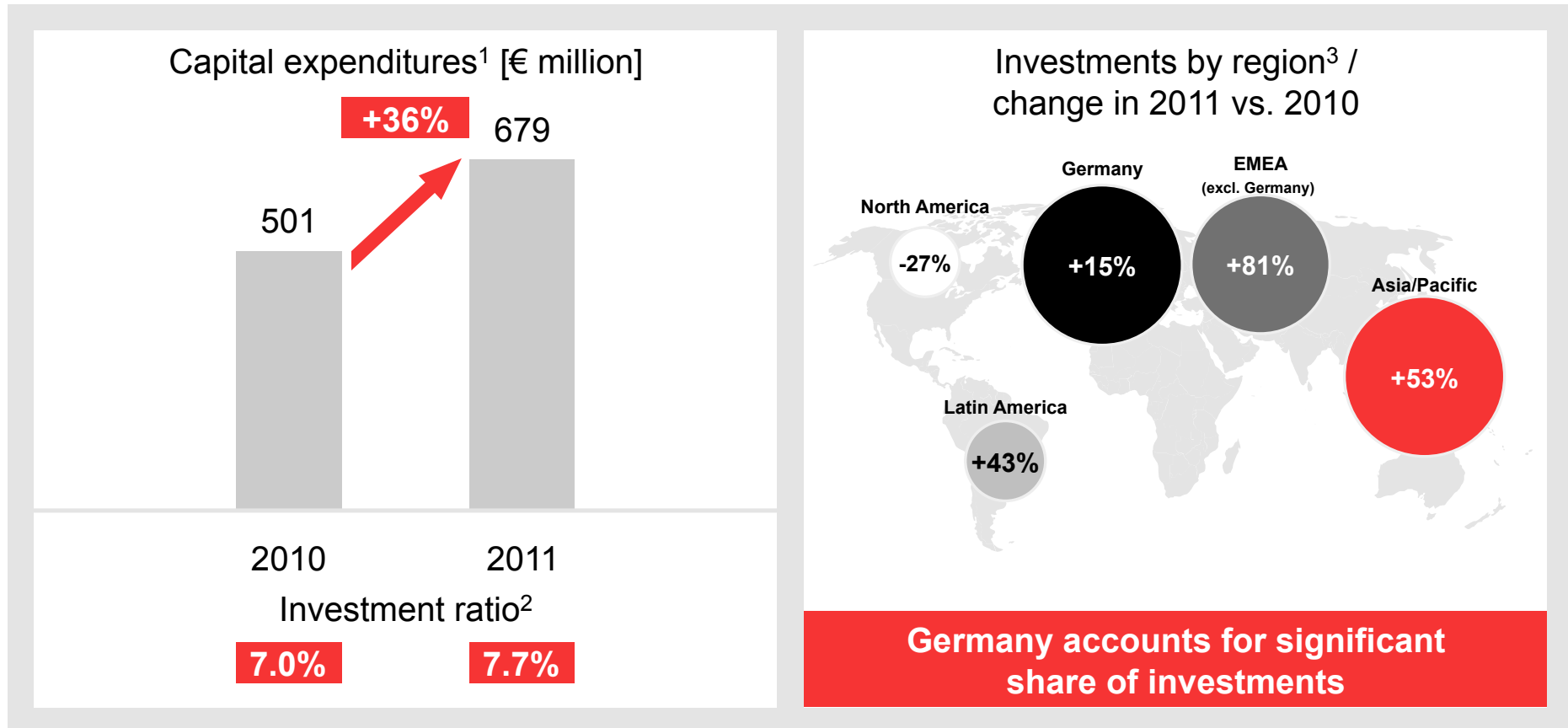
External growth

- Acquisition of the rubber activities of DSM, Netherlands
- Acquisition of Darmex, Argentina, a leading manufacturer of release agents and vulcanization bladders for the tire industry



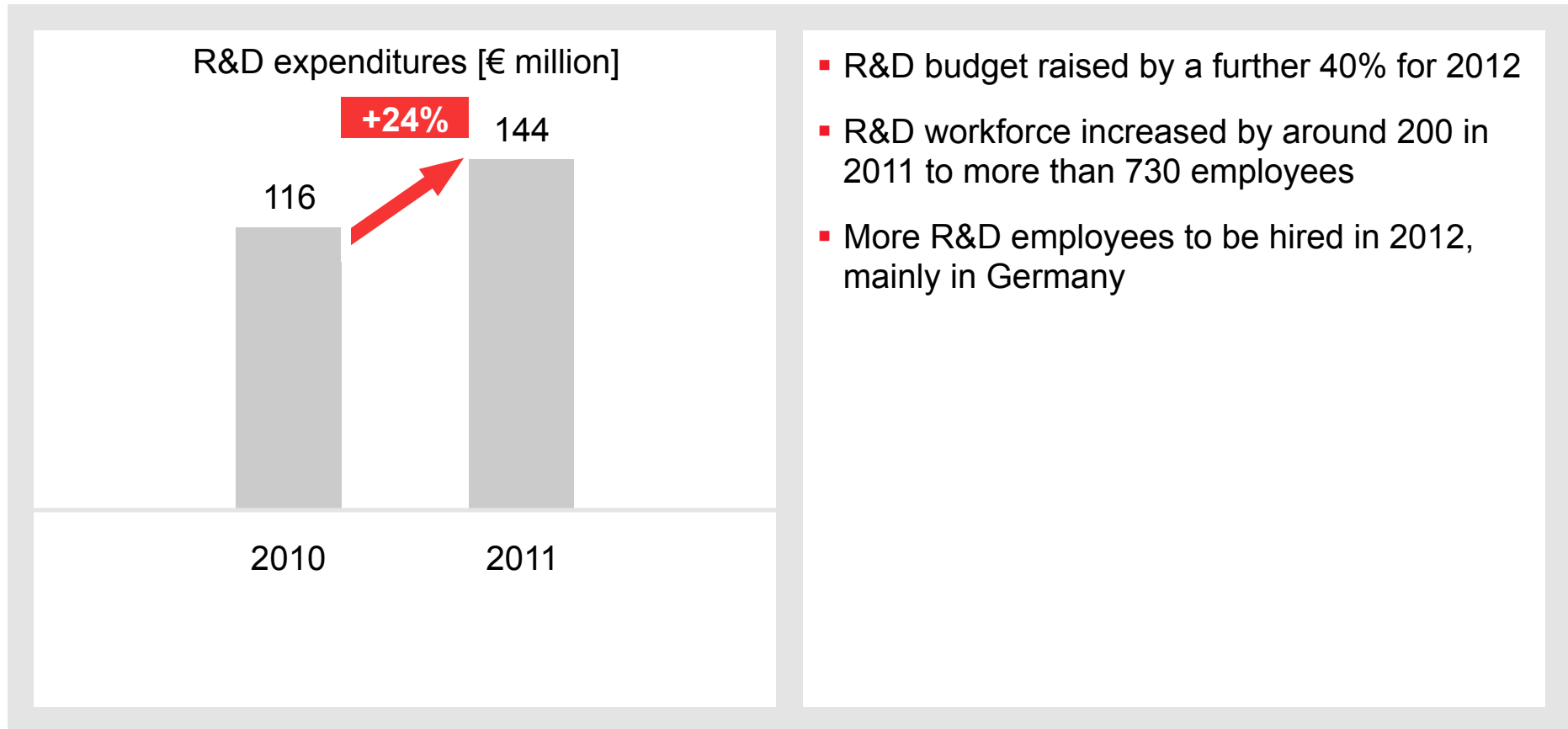
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Capex increased for further growth



¹ Net of projects financed by customers, finance leases and capitalized borrowing costs; ² Proportion of sales; ³ Circle size indicates level of investment, illustration

Research and development safeguard technology leadership



Sustainable corporate governance: good for business – good for society



LANXESS education initiative supports young people



- Global commitment, e.g. support for the “Teach For India” initiative
- Firm commitment to Germany as an industrial base: some €3.5 million invested since 2008 in science education equipment for high schools near the German sites
- Steady increase in number of training places offered in Germany

Diversity strengthens competitiveness

- Promotion of ethnic, age and gender diversity among employees
- “diversity X inclusion” initiative: helps employees restart their careers after a long period spent raising a family

The diversity of the LANXESS team is the basis of the company’s success

diversity **X** inclusion



LANXESS

LANXESS is confident for 2012

Focus on emerging markets and
on technologies for global megatrends

Targeted investment in profitable growth

Sustainable corporate governance

Strong start to 2012 –
EBITDA* expected to rise by 5-10% vs. 2011

GOFOR **1.4**

* Pre exceptionals

LANXESS

Energizing Chemistry