



LANXESS AG

Annual Stockholders' Meeting 2016

Matthias Zachert, CEO

Cologne, May 20, 2016

LANXESS
Energizing Chemistry

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Realignment completed ahead of schedule

1

Optimization of administrative and business structures

Annual savings of € 150 m by the end of 2015 – one year ahead of plan

2

Optimization of operations and processes

Annual savings of additional € 150 m by the end of 2019

3

Optimization of business portfolio and alliances

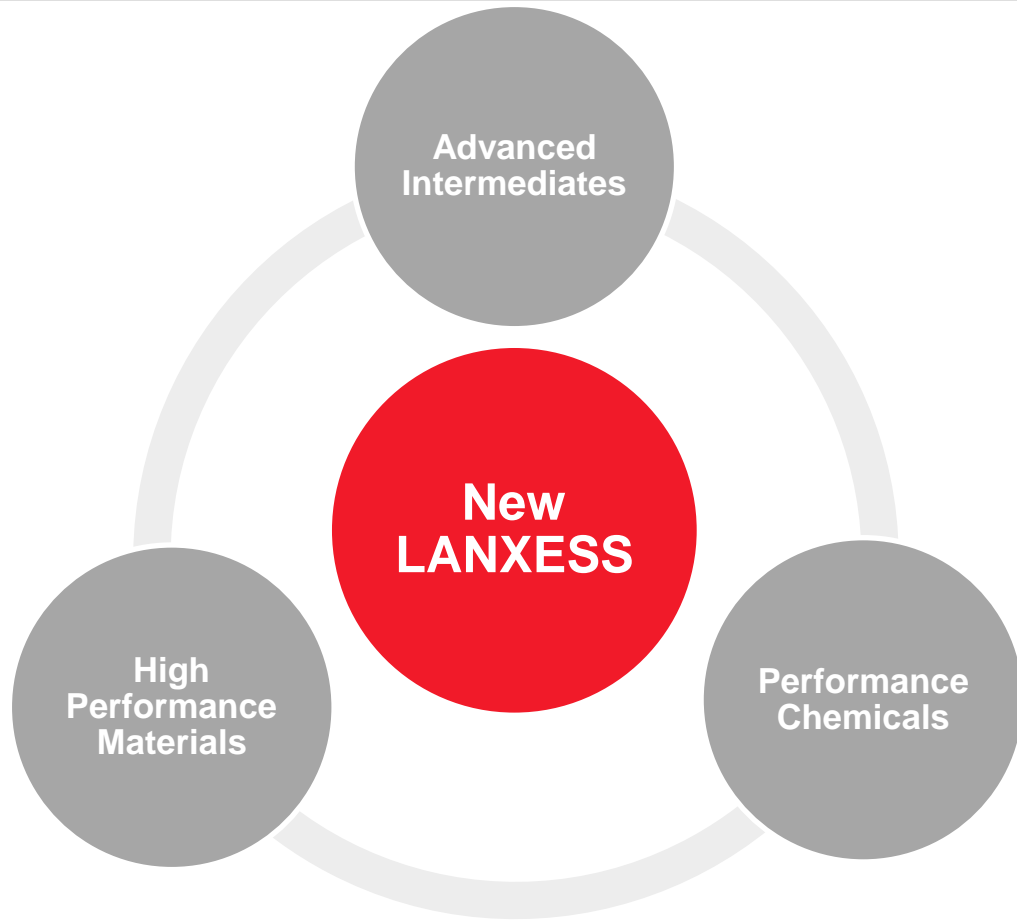
Joint venture with Saudi Aramco launched on April 1, 2016

ARLANXEO: The new strong brand in the rubber market



- World's No. 1 global rubber company collaborates with world's No.1 global oil company
- Value chain completed: from oil to end product
- Key figures: around € 3 bn sales, 3,800 employees, 20 plants in 9 countries
- Strong platform for development of rubber business

The new LANXESS: Profitable, resilient, on track for growth



Balanced, broad portfolio

Leading technologies and market positions

Expansion in mid-sized markets

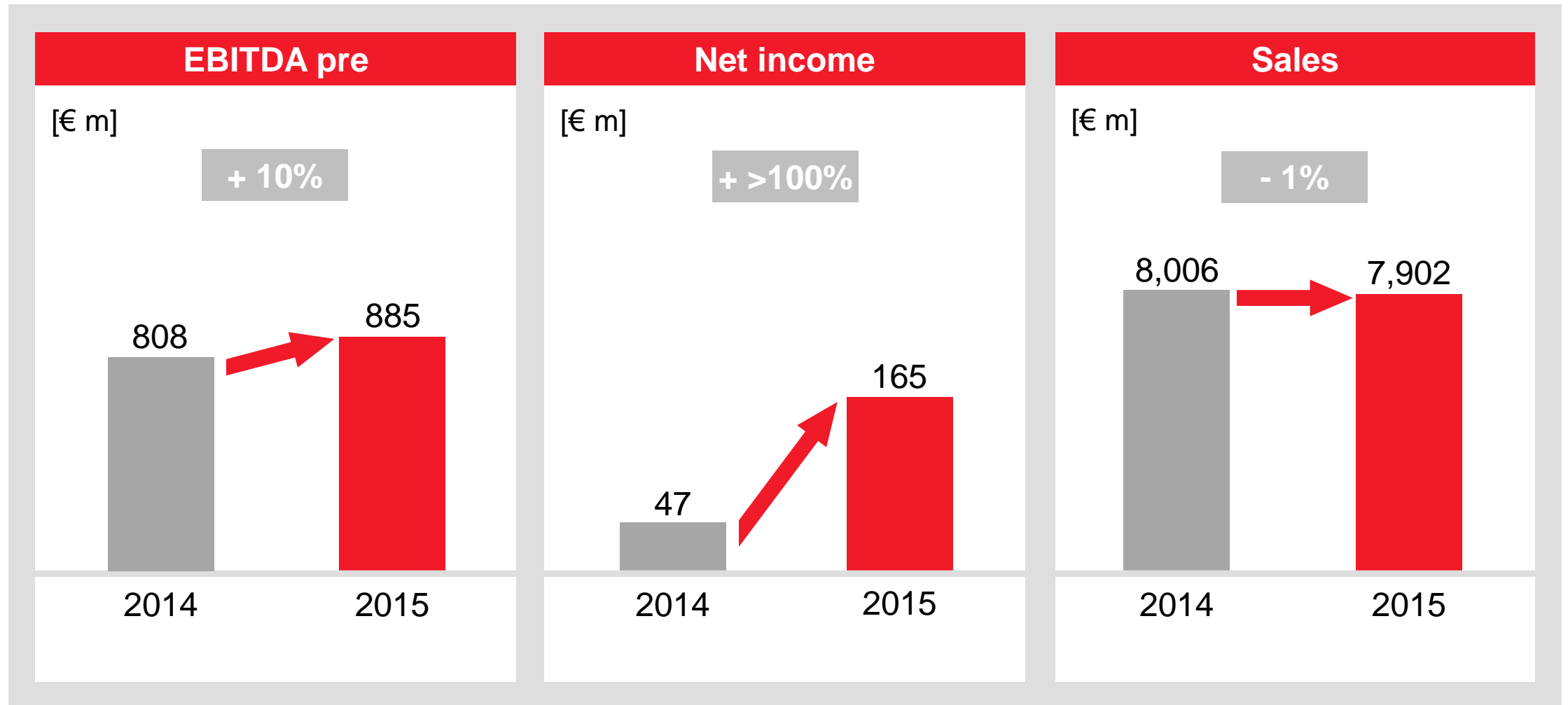
Focus on the growth regions of China, Southeast Asia and North America

Active participation in the consolidation of the chemical industry

Appropriate framework conditions for German sites

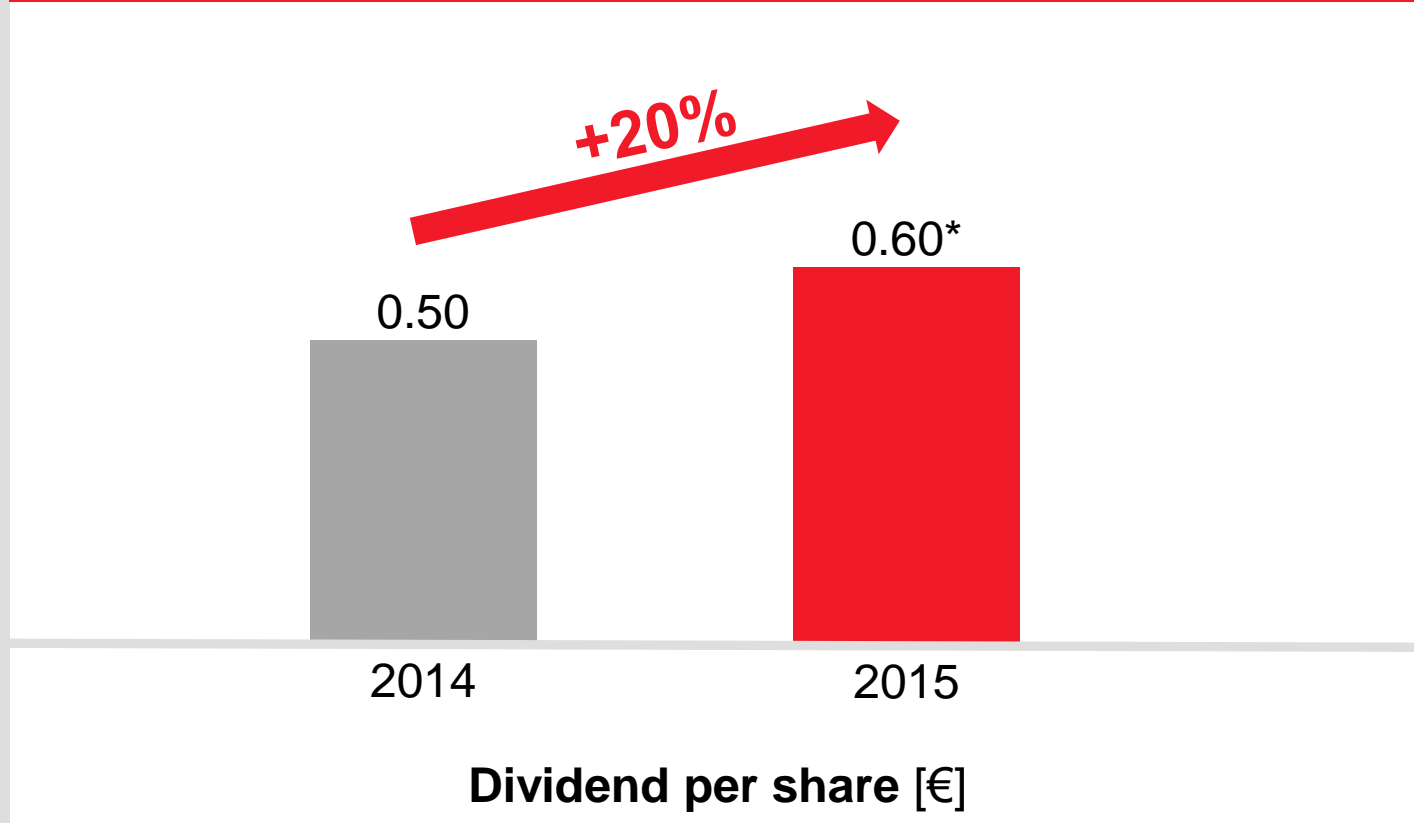


2015: A successful fiscal year in a difficult environment



Higher dividend after successful fiscal year

LANXESS dividend policy: A higher or at least stable dividend

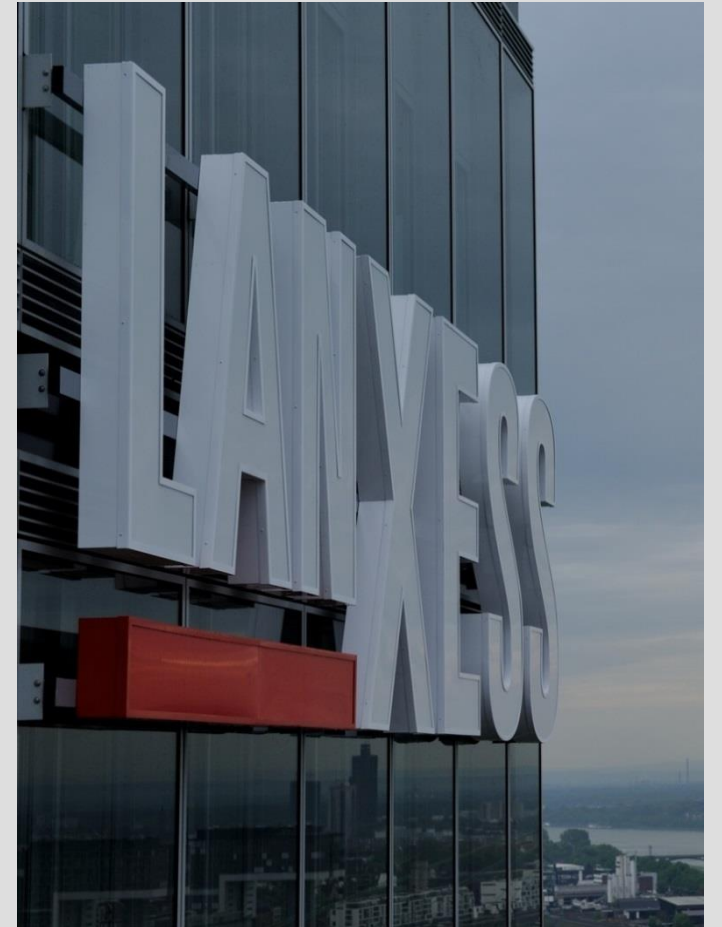


* Proposal to the Annual Shareholders' Meeting

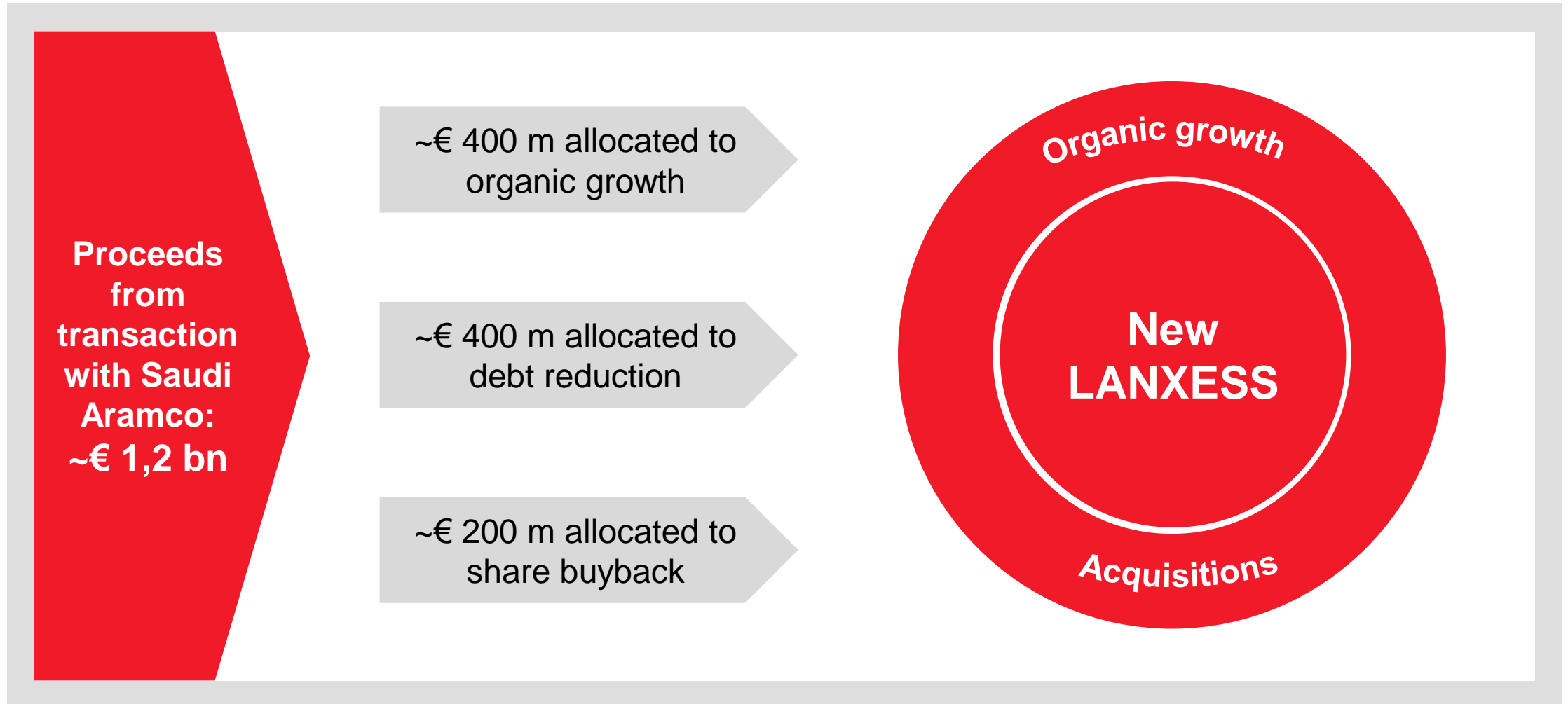
Full year guidance raised following a good start

- Global economic development to remain muted
- LANXESS: Good start to the year
- ARLANXEO: Competitive environment to remain challenging

**EBITDA pre guidance for full year 2016 now between
€ 900 m and € 950 m**



Strategic growth on solid financial fundamentals



Growth path: First acquisition after realignment program

LANXESS

Energizing Chemistry



Chemours™

- Takeover of Clean and Disinfect business from US-based chemical company Chemours
- Annual EBITDA pre contribution to increase gradually to € 30 m by 2020
- High share of sales in the growth region of North America
- Market with high margin and sound growth prospects

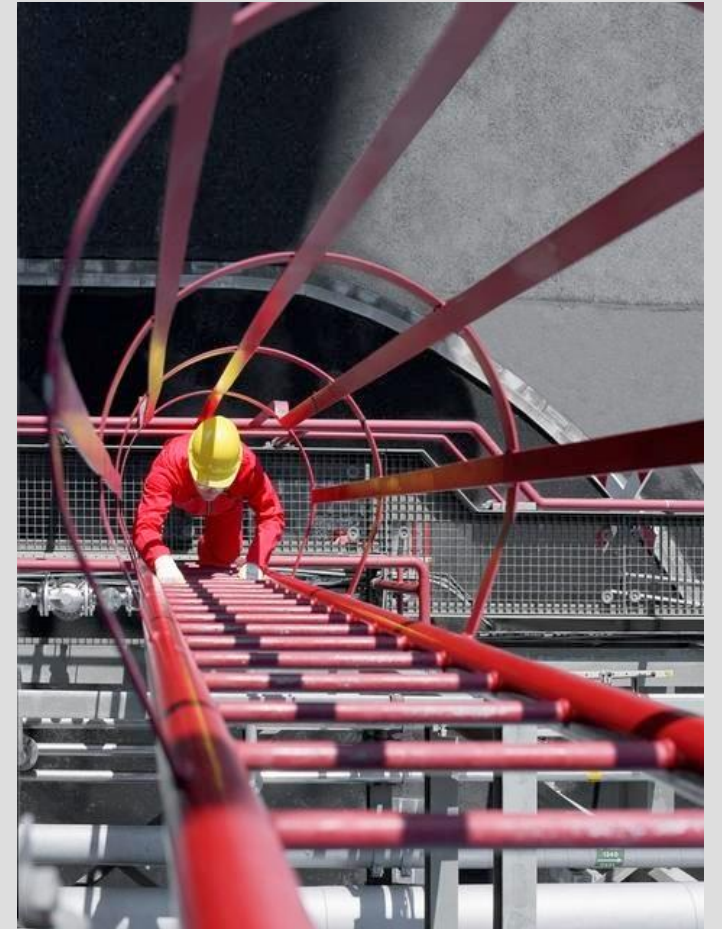
Good starting basis – strong prospects

Growth, quality, innovation

Sound financial basis

Good market positions and broad portfolio

More dynamic, resilient and profitable



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