



LANXESS
Energizing Chemistry

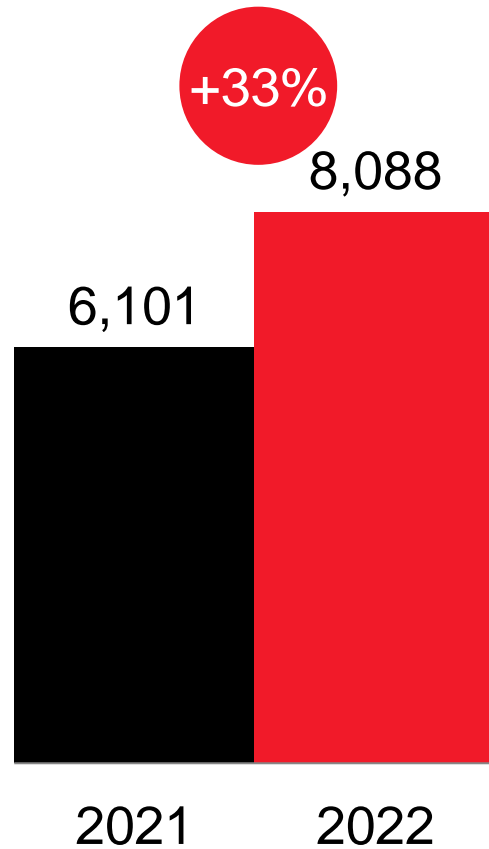
Weatherproof in stormy times

Annual General Meeting 2023

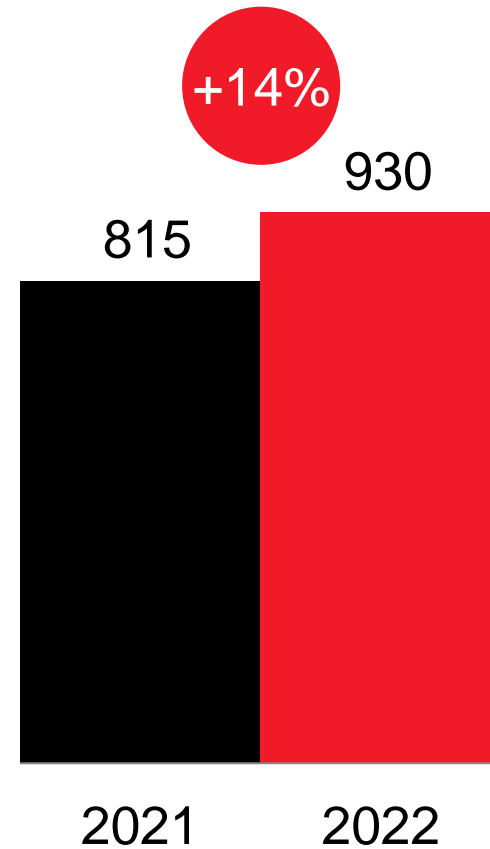
Chairman of the Board Matthias Zachert

Significant growth in sales and earnings

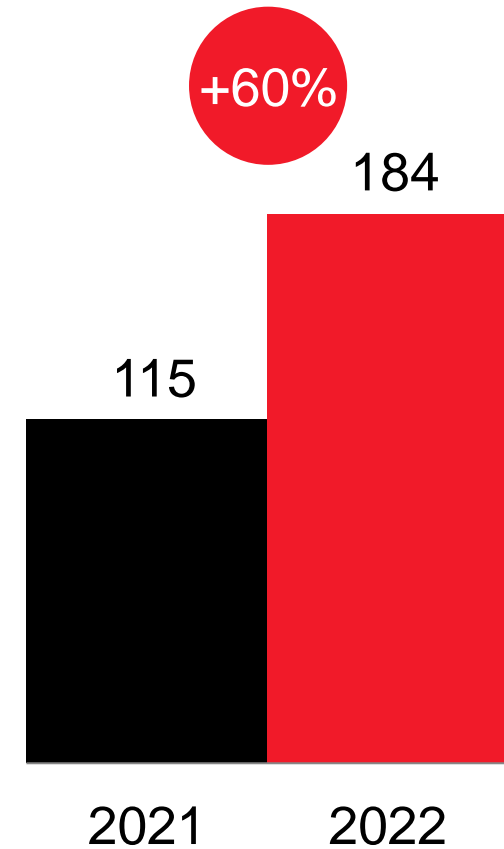
Sales



EBITDA

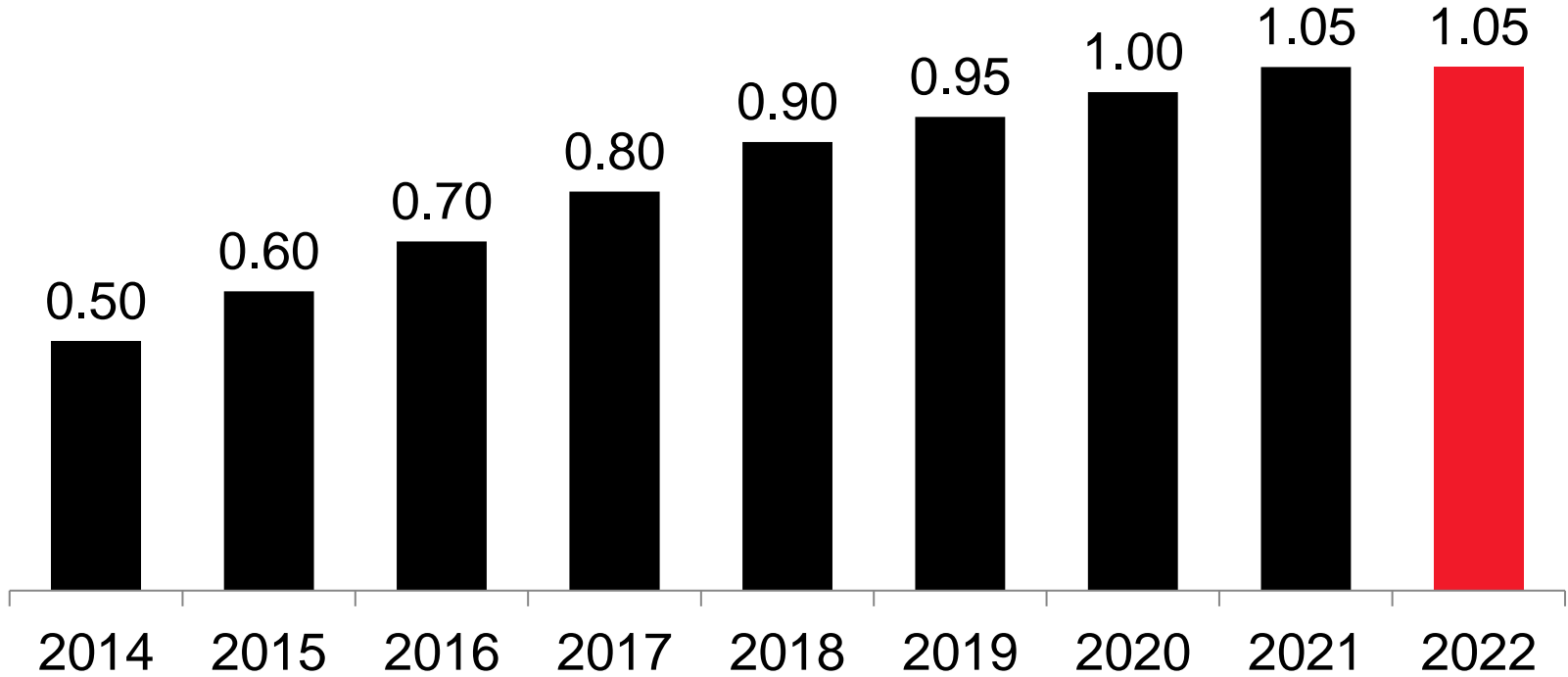


Net income



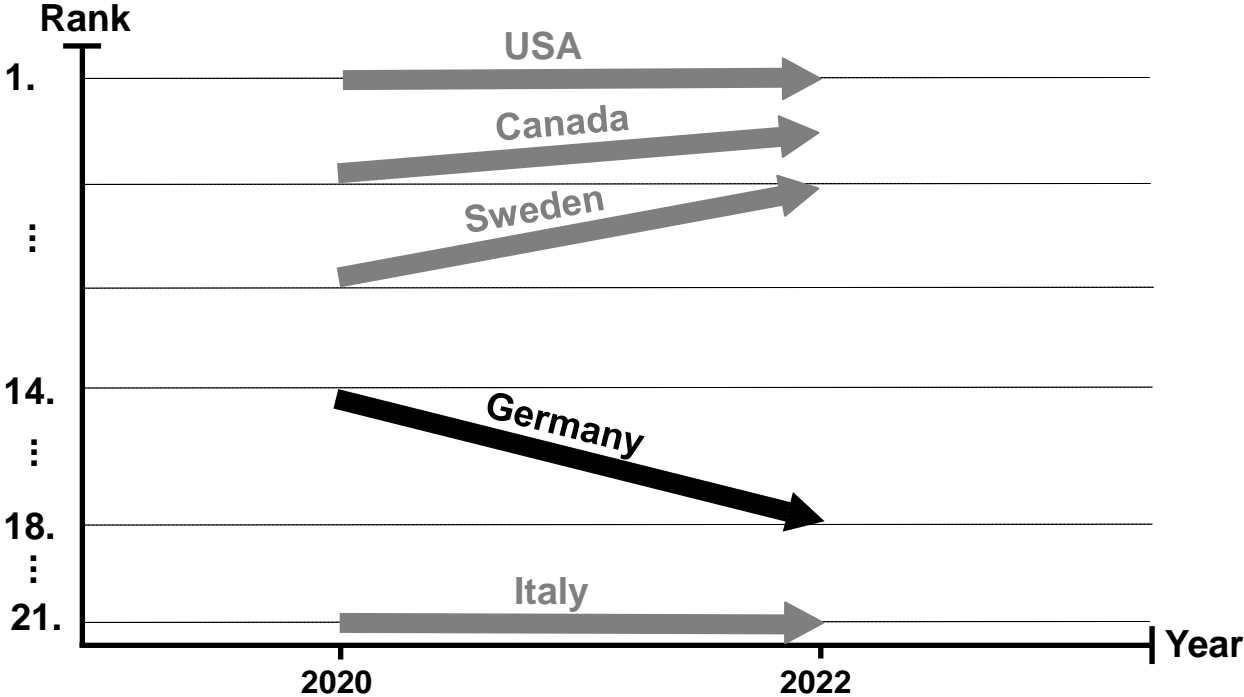
Stable dividend despite challenging times

Dividend



Germany continues to become less attractive as a business location

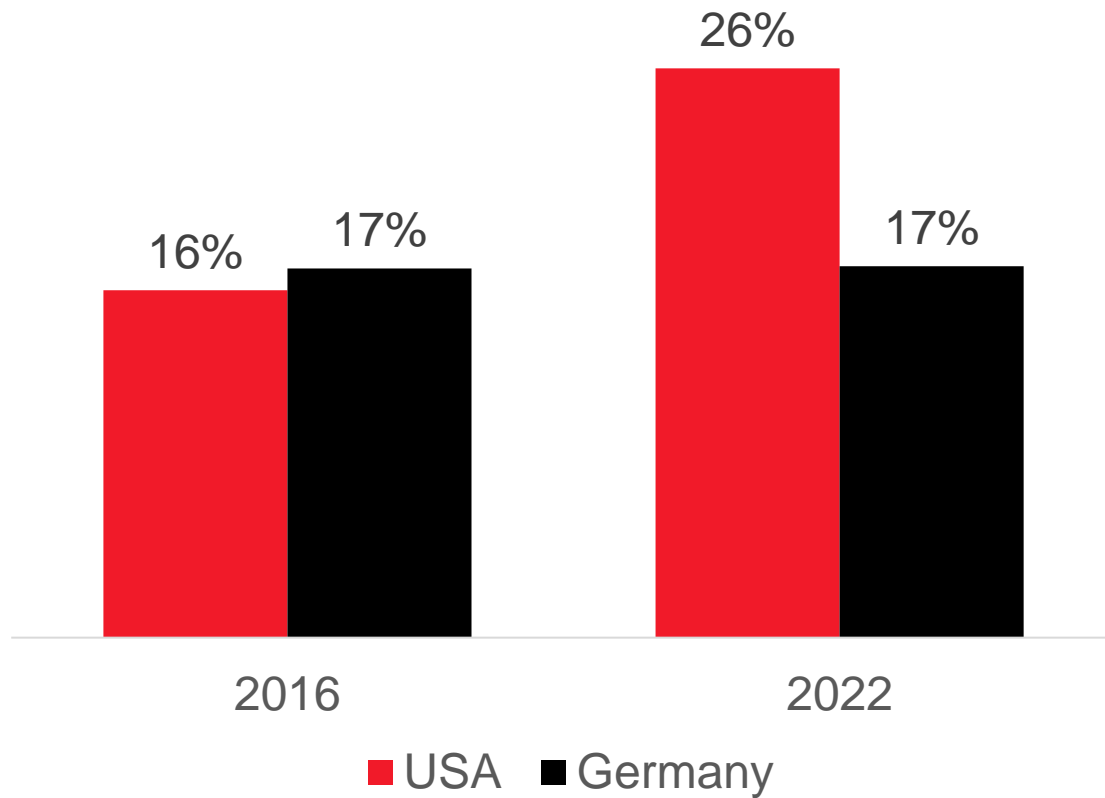
Country Index Location Attractiveness 2023: Germany falls behind



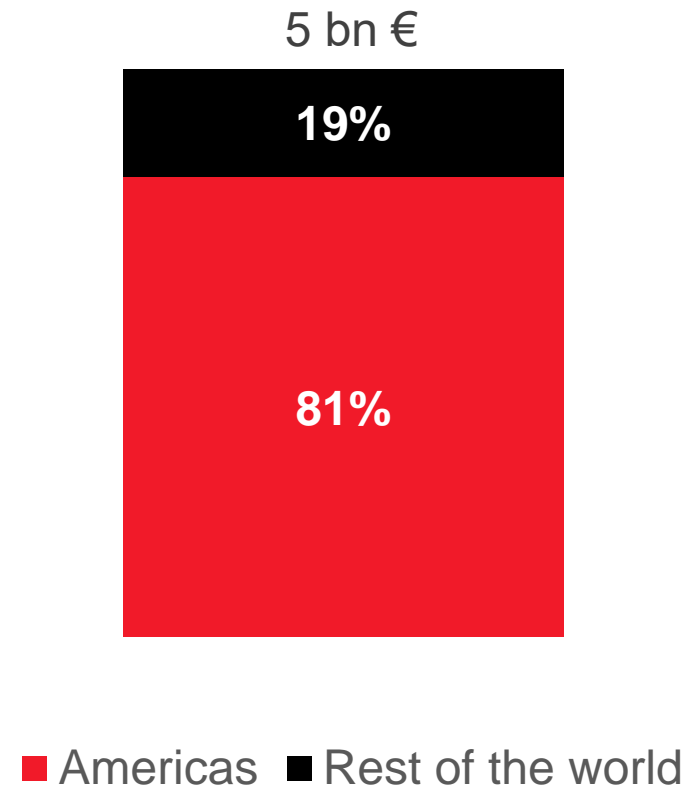
Expanding growth market USA

Growth market USA

Sales share



Growth investments and M&A since 2017



Focus on specialty chemicals further sharpened

IFF Microbial Control acquired

- LANXESS now global champion for antimicrobial protection products
- Consumer Protection segment further strengthened



Plastics business spun off

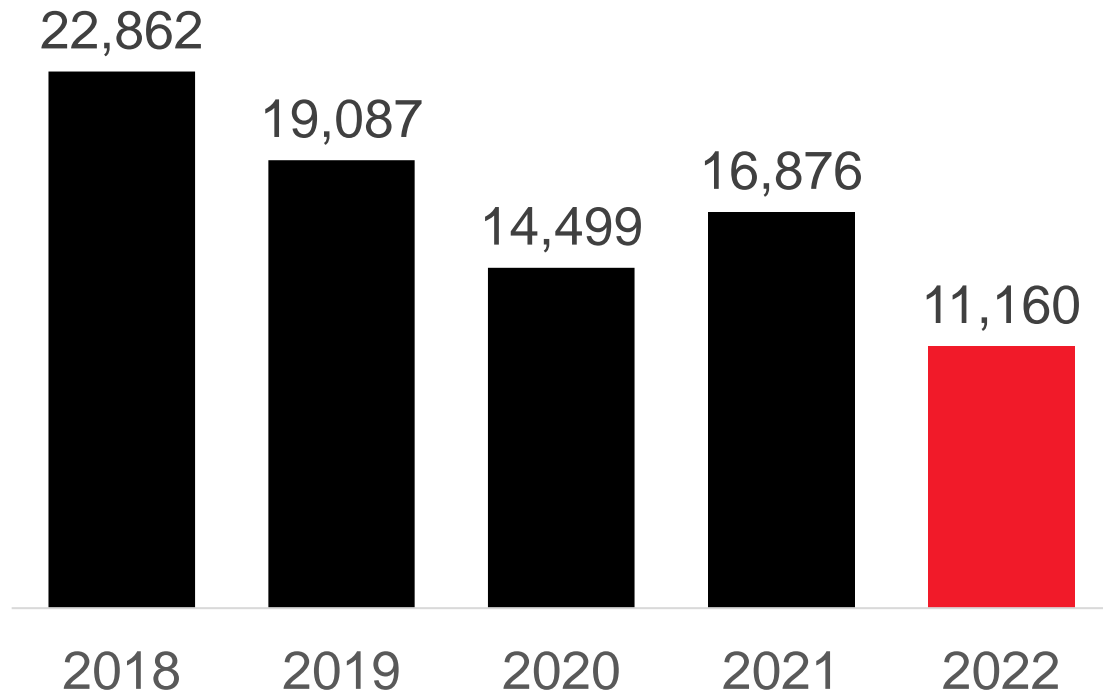
- Joint venture: LANXESS High Performance Materials and DSM Engineering Materials
- LANXESS: around 40 percent share and payment of around €1.3 billion

Envalior
Imagine the Future



Entire supply chain to become climate neutral by 2050

CO₂ e emissions (Scope 3)



-16 % Emissions p.a.

Targeted measures

- Purchasing: More sustainable raw materials
- Logistics: Reducing the CO₂ footprint
- Portfolio: More climate-neutral products

NET ZERO \ VALUE CHAIN

Product Carbon Footprint Engine – sustainability and customer needs combined

LANXESS Innovation

- Instrument automatically calculates the carbon footprint for LANXESS products
- Data from various sources
- Developed by LANXESS employees
- TÜV Rheinland certified



Digitization meets sustainability

Guidance: Earnings for 2023 at prior-year level

Macro Environment

- Difficult environment in the first half of 2023
- Inventory reductions at customers burdened at the beginning of the year
- Significant recovery expected from mid-year
- Energy and raw material prices remain uncertainty factors

LANXESS

- EBITDA for full year 2023: between €850 million and €950 million



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