



LANXESS
Energizing Chemistry

Solid start to the year despite stormy environment

Q1 2025 telephone press conference

May 8, 2025

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Improved result despite adverse climate

EBITDA significantly increased, sales stable

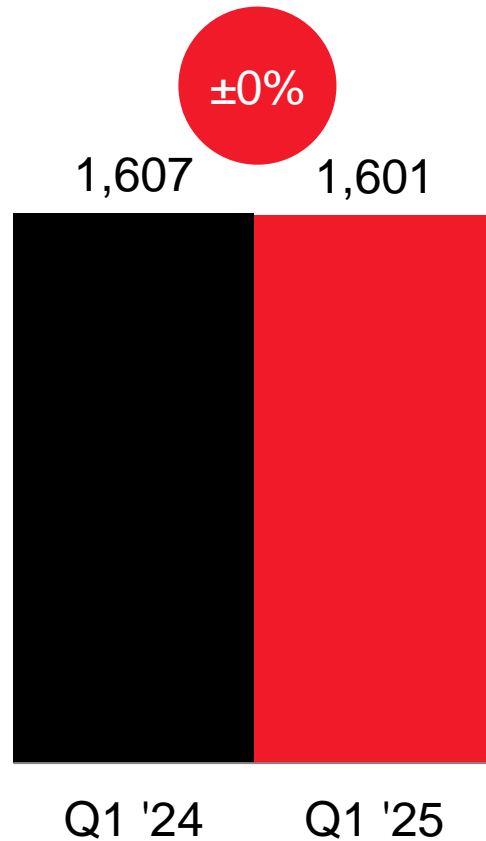
Rising volumes in most business units

FORWARD! action plan works

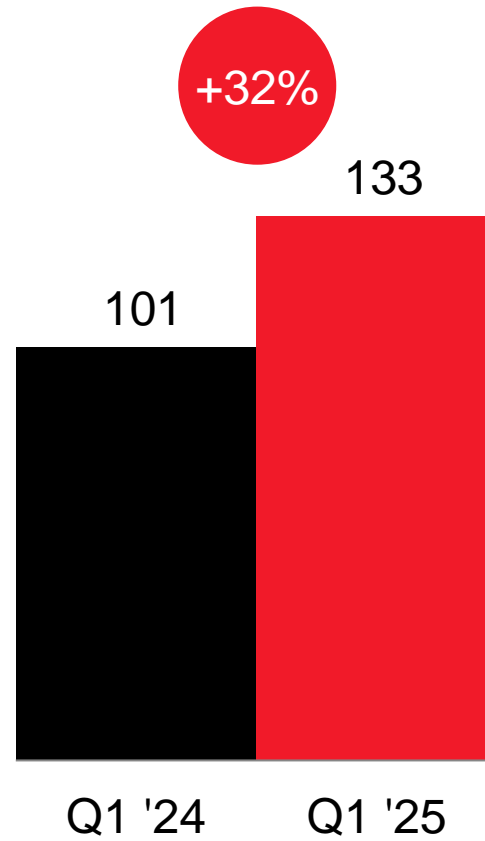
Guidance for full year confirmed

Sales stable, earnings increase significantly

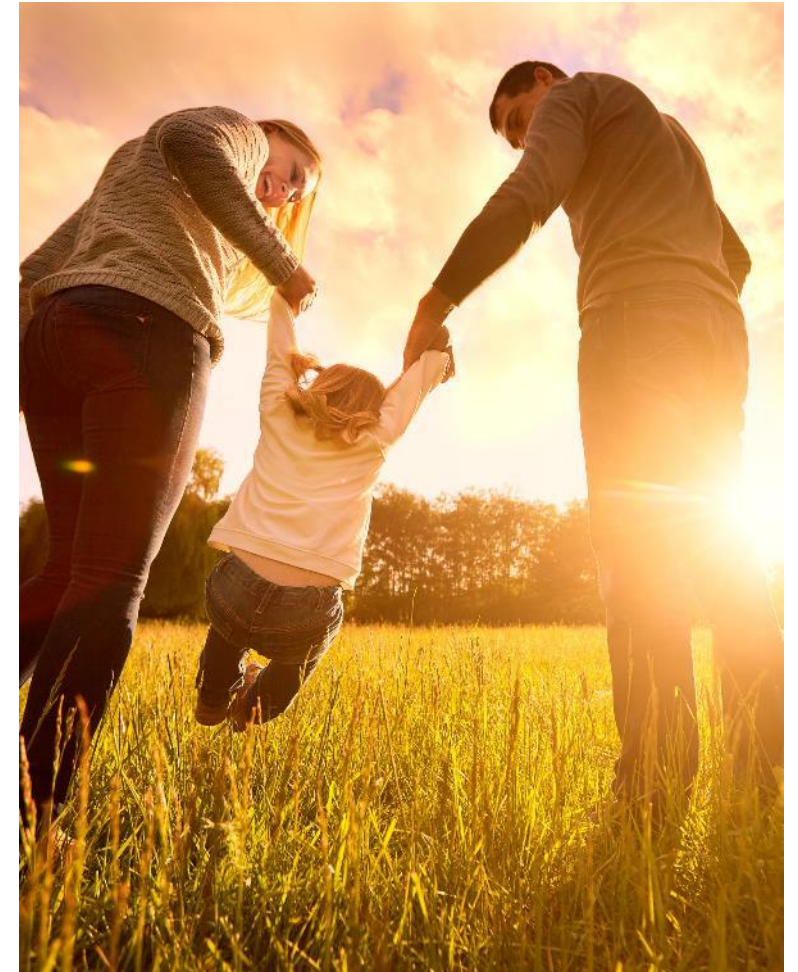
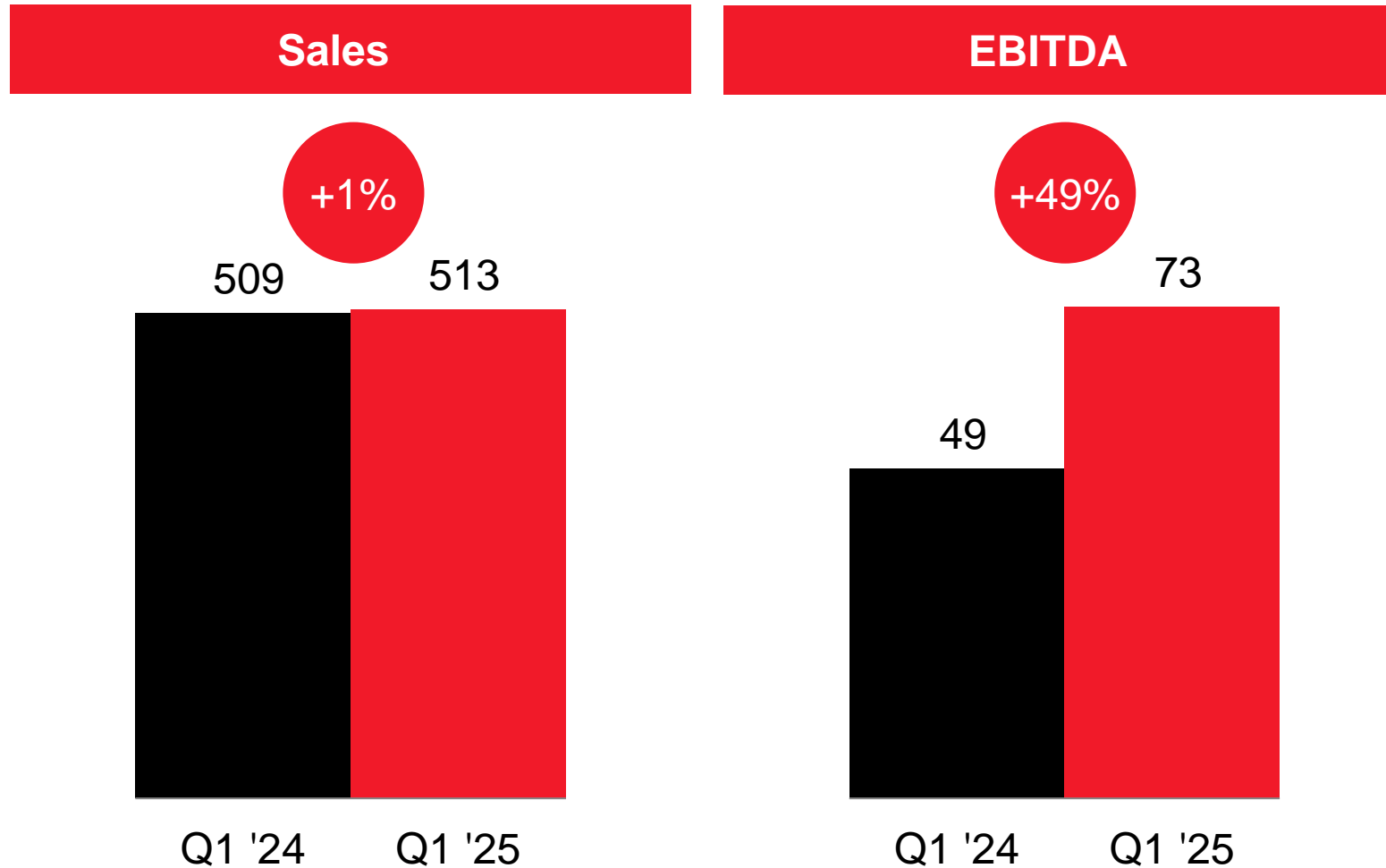
Sales



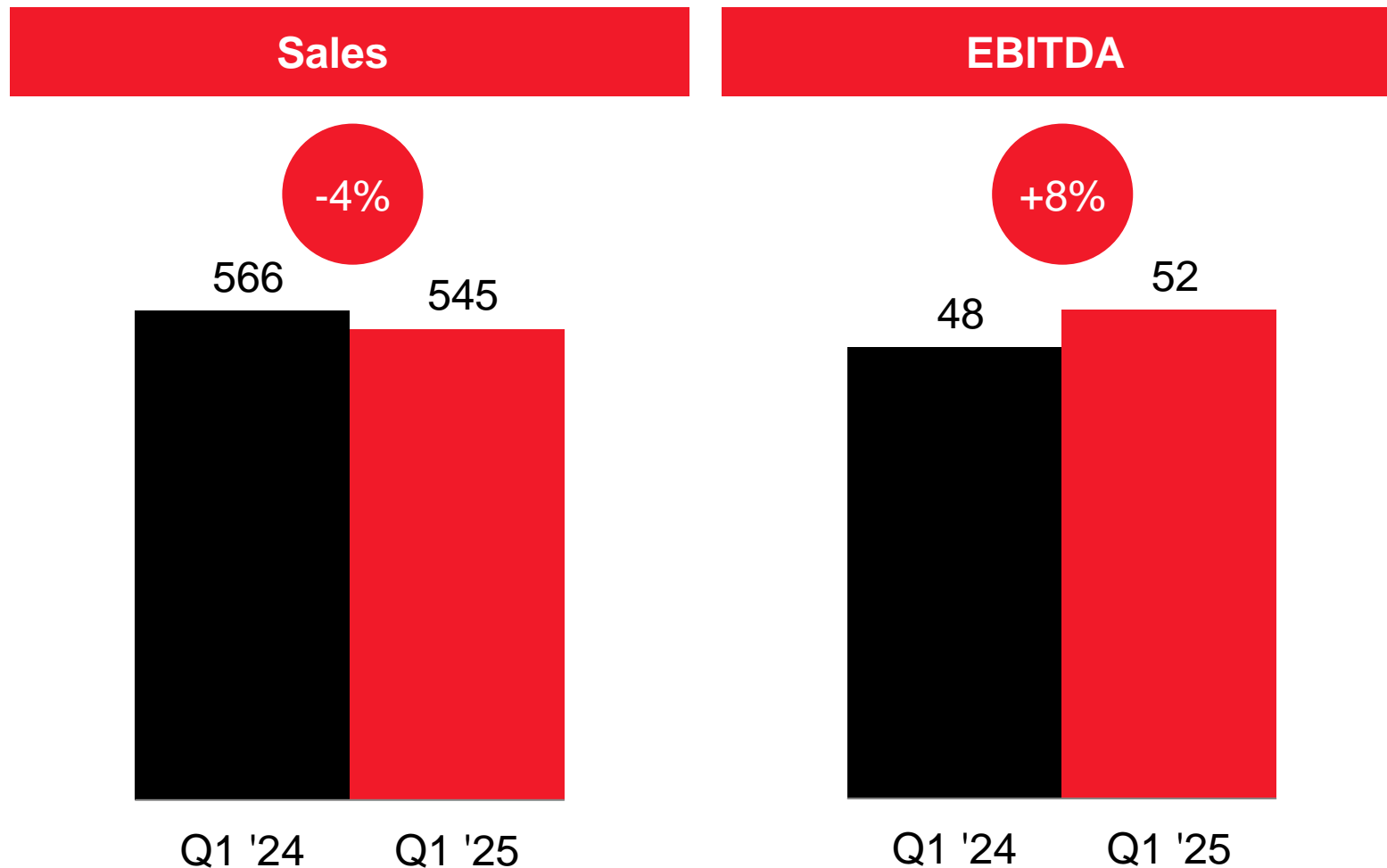
EBITDA



Consumer Protection: jump in earnings due to increased demand and better plant utilisation

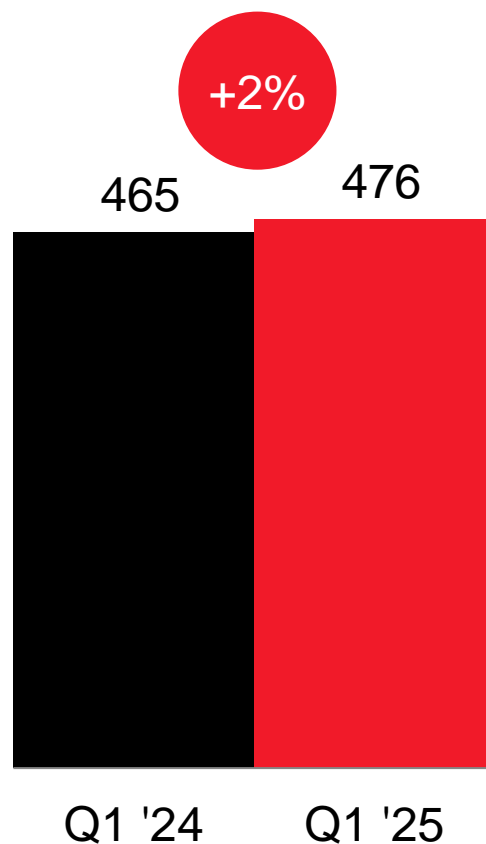


Specialty Additives: earnings growth despite weak demand from the construction industry

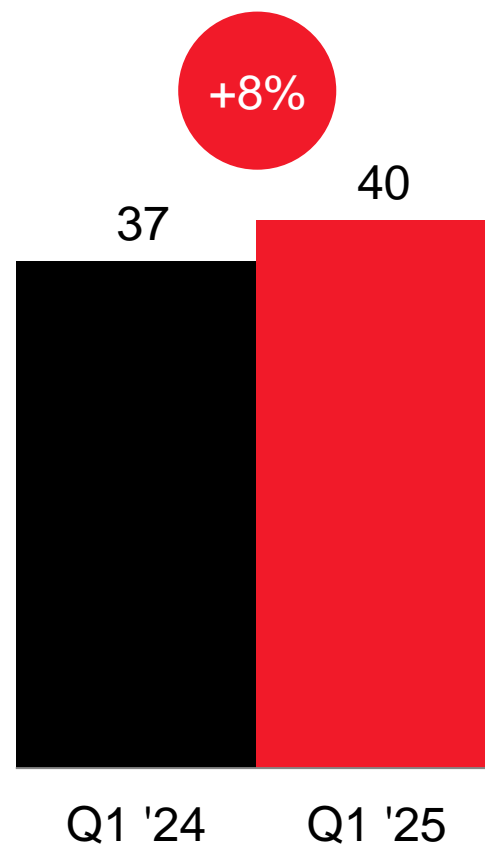


Advanced Intermediates: better capacity utilization drives earnings

Sales



EBITDA



Portfolio transformation towards specialty chemicals completed

Sale of Urethane Systems to UBE

- Last remaining polymer business sold
- Completion on April 1, 2025

Strengthening the balance sheet

- Proceeds earmarked for further debt reduction



U.S. tariffs cause massive uncertainty...

Direct impact on LANXESS rather neutral

U.S. market

- Strong U.S. asset base pays off
- Numerous LANXESS imports exempted from customs duties
- Other LANXESS products with a relative price advantage over Chinese competitors

EU market

- Risk of increasing competition from China due to over-supply



Indirect effects on the global economy can become significant

...nevertheless we confirm our guidance

Market development

- Macro-economic uncertainty increased due to tariff discussions
- Effects from stimulus program in Germany should support 2026 onward

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- EBITDA guidance for full year confirmed: EUR 600-650 million
- Q2 sequentially better, but below previous year quarter (no contribution from Urethane Systems, trading uncertainty)



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A thick red horizontal bar is positioned below the 'LAN' portion of the 'LANXESS' logo.

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