



2018 – promised and delivered!

Annual Stockholders' Meeting of LANXESS AG

Matthias Zachert, Chairman of the Board of Management

Sale of rubber business increases stability

Attractive valuation

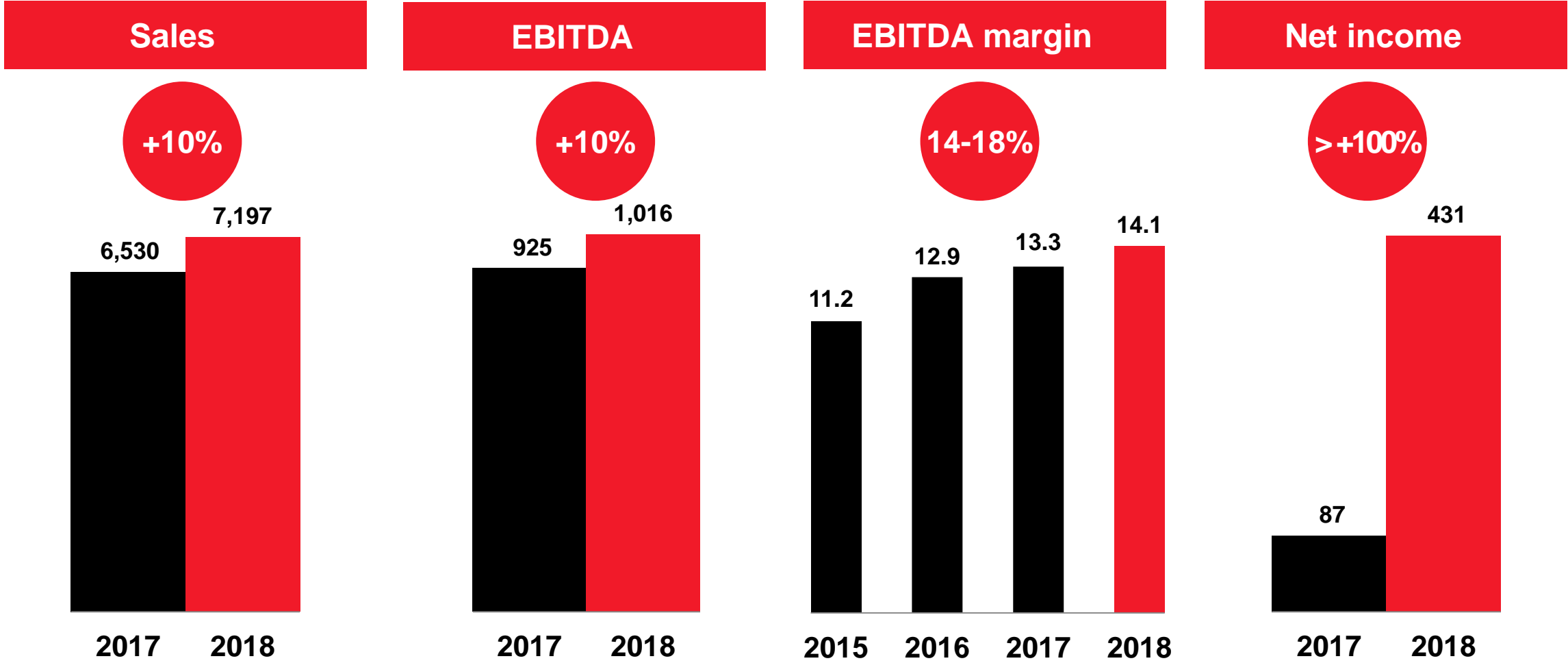
- Proceeds of EUR 1.4 billion for 50% stake
- Higher valuation than at joint venture foundation in 2016

LANXESS becomes more stable

- Decreasing dependence on volatile oil price
- Stronger focus on specialty chemicals in mid-sized markets
- Reduced dependence on automotive and tire industries

ARLANXEO
Performance Elastomers

Strong business – despite economic headwind



Balance sheet strengthened

Debt reduction



- Pension assets:
Increase by EUR 200 million

Share buy-back



- Share buy-back:
Up to EUR 200 million

Impulses for accelerated transformation

Investments in organic growth

EUR 150 million for growth projects in 2018 – focus on NRW, Germany

Leverkusen

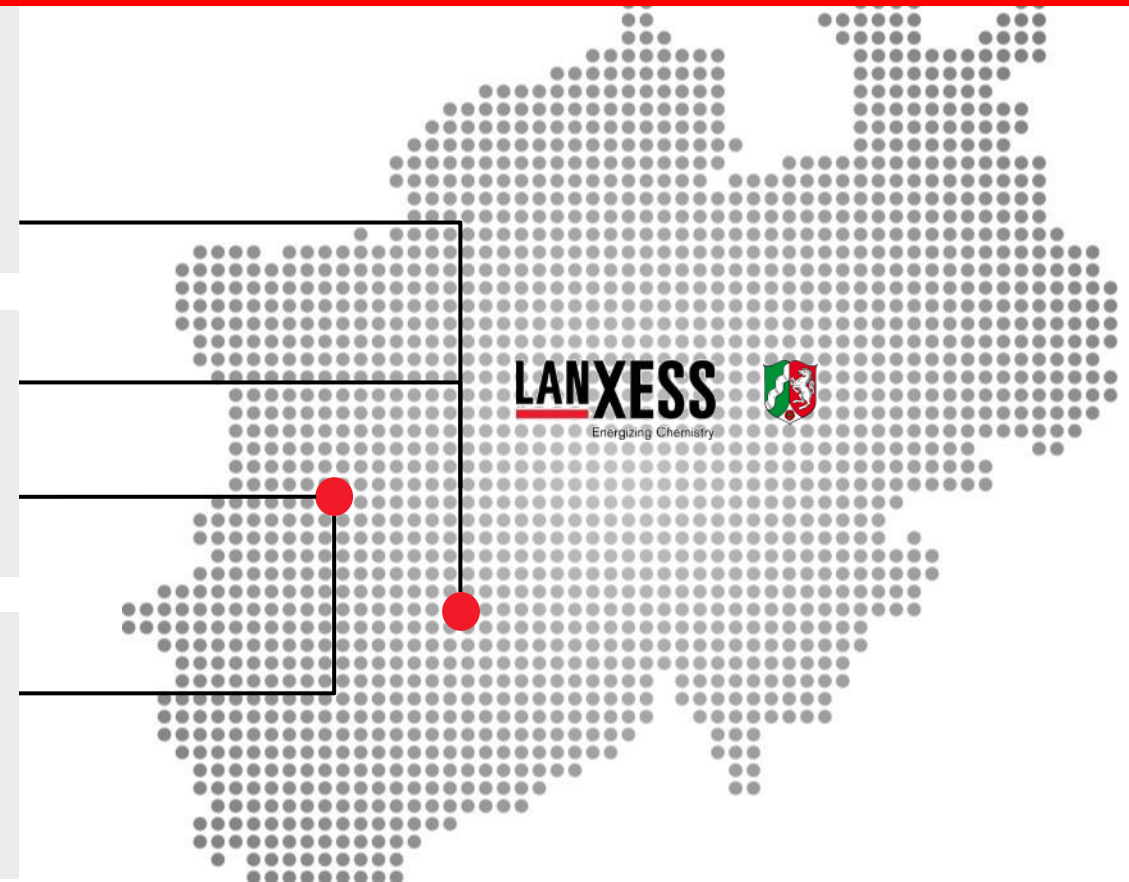
- Capacity increase for Macrolex dyes
- Expansion of ion exchange resin production

Leverkusen and Krefeld

- Investments in expansion for intermediates

Krefeld

- Compounding facility for high-tech plastics



Innovative ideas for new markets

Nagardo

- One of the world's first purely natural preservatives for beverages
- Market launch in the USA this year



Cooperation with Standard Lithium

- Pilot plant planned at El Dorado site to extract lithium from brine extracted there
- Start of test phase in the second half of 2019



Digitalization along the value chain

Digital LANXESS

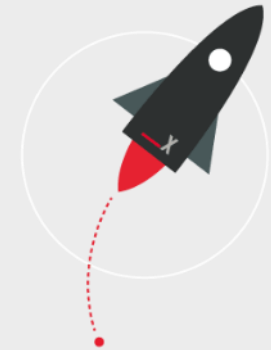
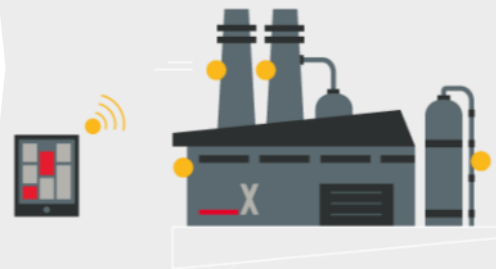
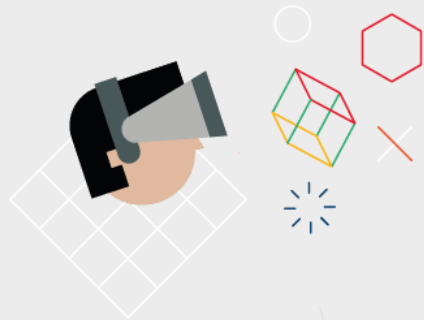
Central data platform for more transparency and better decisions

Research & development

Production

Supply chain

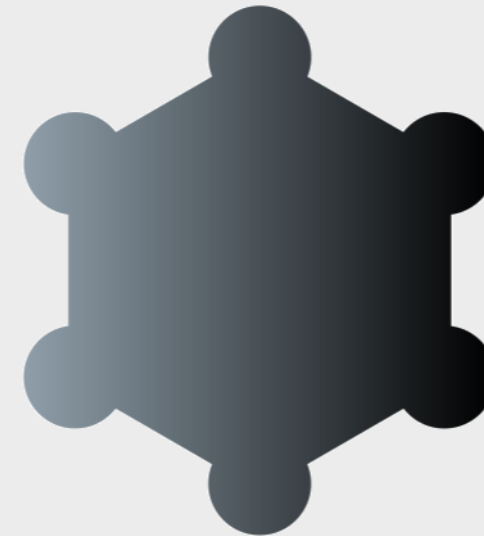
Marketing & sales



New distribution channels – foundation of CheMondis

Independent digital marketplace for the chemical industry

- B2B platform for chemical products
- Cross-manufacturer and cross-distributor
- High chemical expertise, great technological competence
- Consistent focus on market and customer needs
- CheMondis: independent in organisation, systems and market presence

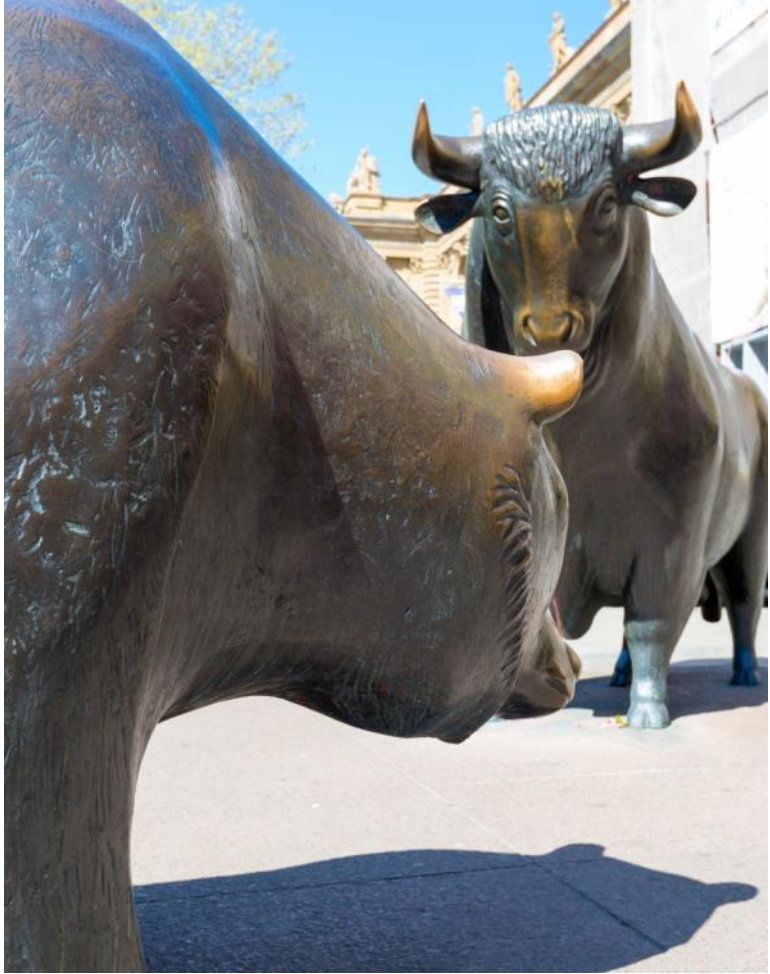
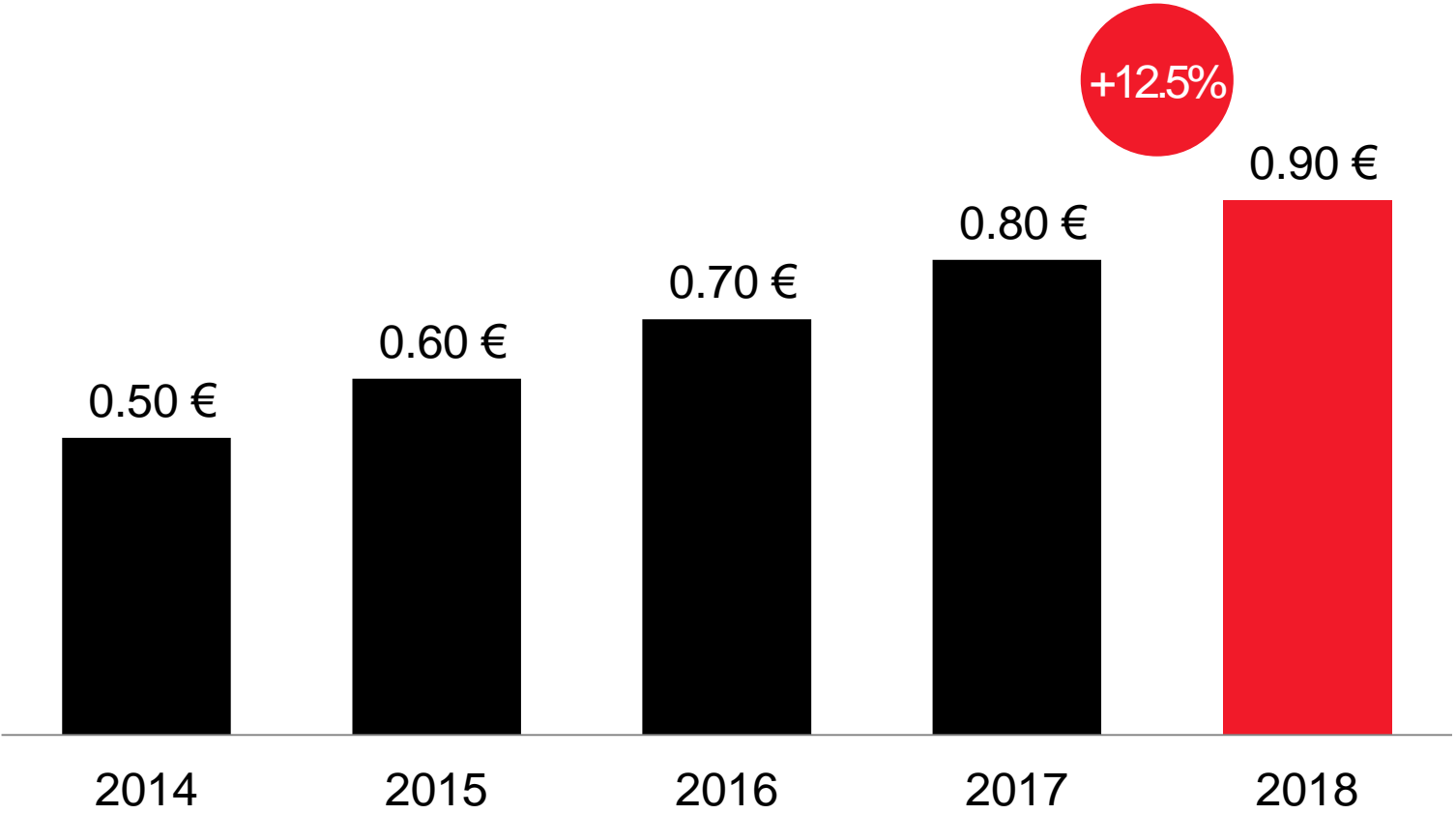


CheMondis

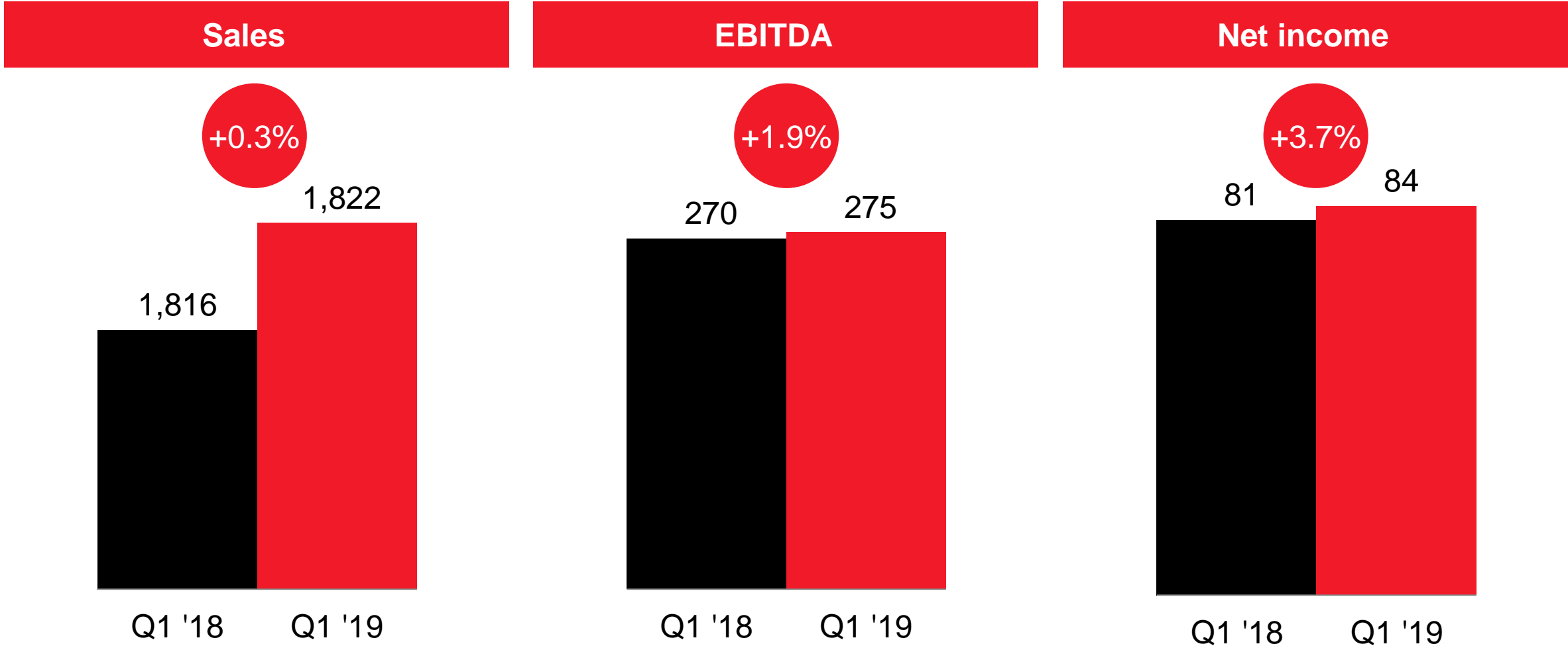
Already more than 2,000 different products and over 500 registered companies

LANXESS stockholders benefit from success

Dividend proposal 2018



Good start to the new fiscal year



Forecast: Stable development

Macro-environment

- Political risks
- Weaker development in China
- But: Global economy will continue to grow moderately

LANXESS

- Q1 2019: Stable development
- Forecast for full year 2019:
EBITDA between EUR 1.00 and EUR 1.05 billion



European elections 2019: Choose stability!



Europe: Core region for LANXESS

- LANXESS has 34 sites in the EU
- Turnover: EUR 3.1 billion in 2018, roughly 40 percent of group sales
- 9,000 employees in Europe

LANXESS

Energizing Chemistry