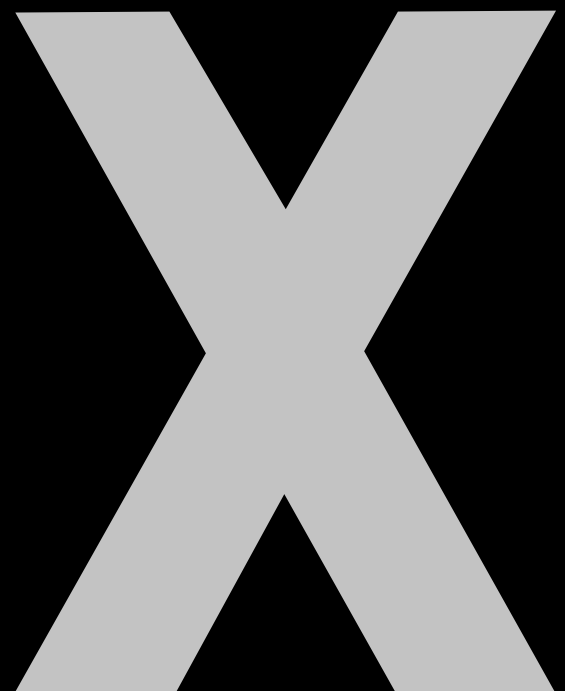




LANXESS – Q3 2009 Roadshow

Improved demand and effective self-help measures

November 2009



Safe harbour statement

This presentation contains certain forward-looking statements, including assumptions, opinions and views of the company or cited from third party sources. Various known and unknown risks, uncertainties and other factors could cause the actual results, financial position, development or performance of the company to differ materially from the estimations expressed or implied herein. The company does not guarantee that the assumptions underlying such forward looking statements are free from errors nor do they accept any responsibility for the future accuracy of the opinions expressed in this presentation or the actual occurrence of the forecasted developments. No representation or warranty (express or implied) is made as to, and no reliance should be placed on, any information, including projections, estimates, targets and opinions, contained herein, and no liability whatsoever is accepted as to any errors, omissions or misstatements contained herein, and, accordingly, none of the company or any of its parent or subsidiary undertakings or any of such person's officers, directors or employees accepts any liability whatsoever arising directly or indirectly from the use of this document.

Chart 2

LANXESS

Agenda

- Highlights and market update Q3 2009
- Business and financial review Q3 2009
- Outlook/Guidance

Chart 3

LANXESS

Improved demand in combination with flexible asset and cost management deliver results in challenging environment

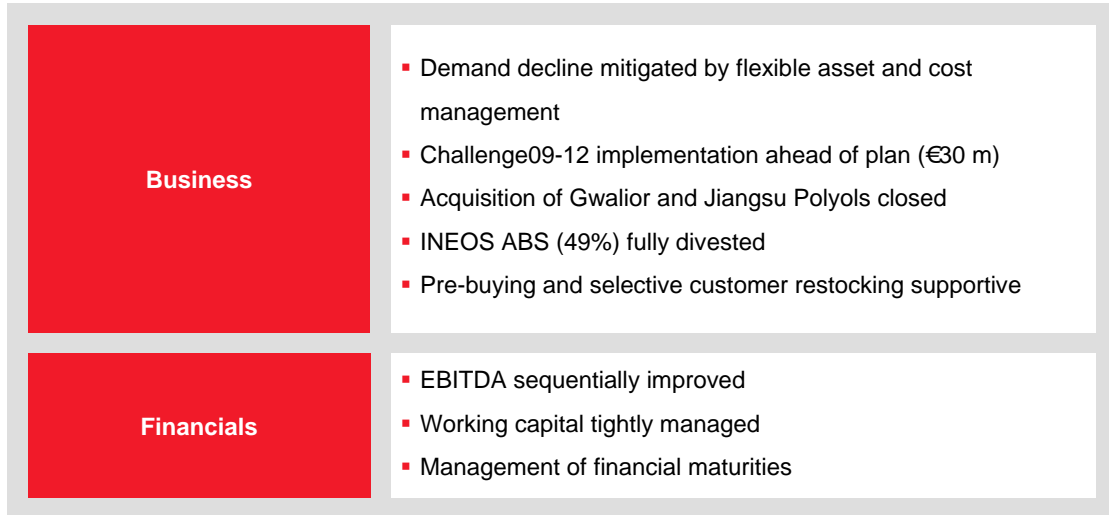
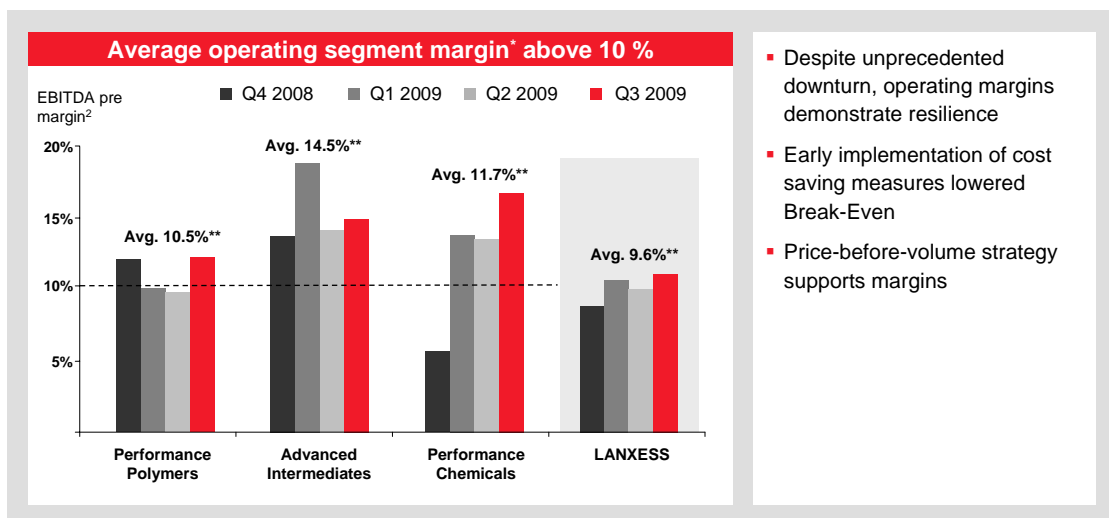


Chart 4

LANXESS

Resilience shown in recession scenario



* Q4 2008 to Q3 2009, ** excl. inventory devaluation

Chart 5

LANXESS

Agenda

- Highlights and market update Q3 2009
- Business and financial review Q3 2009
- Outlook/Guidance

Chart 6

LANXESS

Q3 2009 financial overview: sequential earnings improvement

[€m]	Q3 2008	Q2 2009	Q3 2009	yoy in %	
Sales	1,814	1,238	1,373	-24.3%	<ul style="list-style-type: none"> ▪ Sales increased 11% vs. Q2 driven by Asian momentum (China), but remain 24% below previous year ▪ EBITDA sequentially improved, flexible asset and cost management deliver margin around 2008 level
EBITDA pre except. margin	192 10.6%	112 9.0%	143 10.4%	-25.5%	
Net Income	56	17	23	-58.9%	
Capex*	69	57	52	-24.6%	<ul style="list-style-type: none"> ▪ Capex under strict control ▪ Net debt slightly up due to acquisitions ▪ Working capital stable
[€m]	31.12.2008	30.06.2009	30.09.2009	% vs. FY	
Net Financial Debt	864	719	779	-9.8%	
Net Working Capital	1,289	1,109	1,134	-12.0%	
Employees	14,797	14,335	14,604	-1.3%	
Continuous tight management of businesses delivers improved metrics					

* Net of projects financed by customers and finance lease

Chart 7

LANXESS

Price before volume intact – input cost pass-through with slight time lag

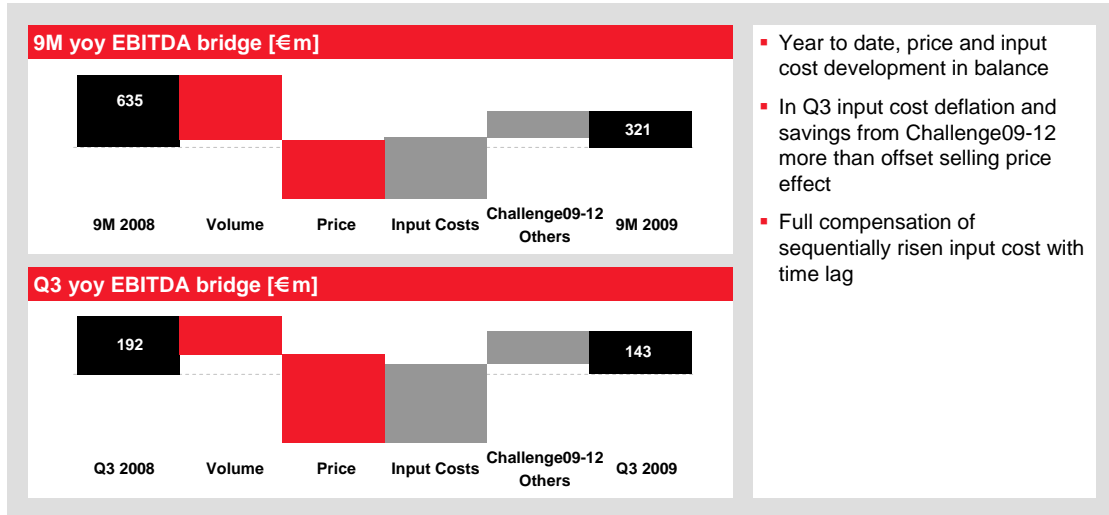


Chart 8

LANXESS

Asian business substantially expanding in 2009

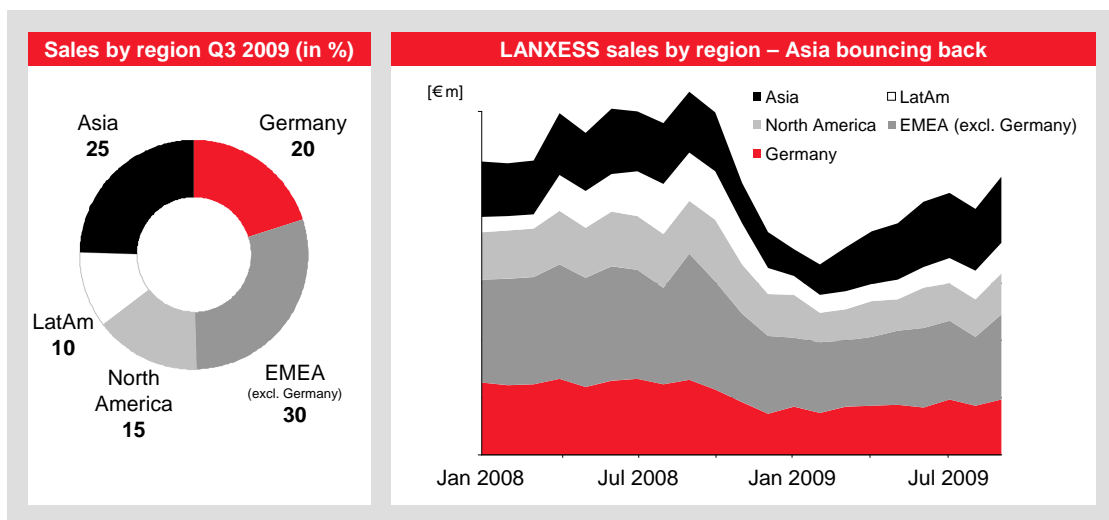


Chart 9

LANXESS

Cost structure fully aligned to current demand level

[€m]	Q3 2008	Q3 2009	yoy in %	
Sales	1,814 (100%)	1,373 (100%)	-24%	<ul style="list-style-type: none"> Sales decline yoy on lower prices (-16%) due to easing input costs and volume impact (-11%), slightly offset by currency effects (+3%)
Cost of sales	-1,409 (78%)	-1,050 (76%)	-25%	
Selling	-180 (10%)	-135 (10%)	-25%	
G&A	-69 (4%)	-57 (4%)	-17%	<ul style="list-style-type: none"> Cost of sales, selling and G&A expenses clearly show effects of flexible asset and cost management with accelerated implementation of restructuring and Challenge programs
R&D	-25 (1%)	-26 (2%)	+4%	
EBIT	108 (6%)	64 (5%)	-41%	<ul style="list-style-type: none"> Sequential EBITDA* improvement against typical seasonal pattern
Net Income	56 (3%)	23 (2%)	-59%	
EPS	0.67 (0%)	0.28 (0%)	-58%	
EBITDA	183 (10%)	130 (9%)	-29%	
thereof exceptionals	-9 (0%)	-13 (1%)	+44%	
EBITDA pre exceptionals	192 (11%)	143 (10%)	-26%	

Continued sequential improvement

2008 data adjusted for change in pension accounting
* Pre exceptionals

Chart 10

LANXESS

Performance Polymers: volume and price increase in tandem highlights strength of businesses

[€m]	Q3 2008	Q2 2009	Q3 2009	
Sales	938	559	656	<ul style="list-style-type: none"> Sales rebound versus Q2: rise of volumes and prices in tandem Stronger than expected September due to pick up of demand for winter tyres (PBR) and some pre-buying (BTR) after announced price increases BTR with solid volumes at PY level, due to Asian demand and a strong September EBITDA & margin significantly improved - effective cost management
EBIT	83	18	32	
Depr. / Amort.	42	33	34	
EBITDA	125	51	66	
EBITDA pre exceptionals	127	52	76	
Margin	13.5%	9.3%	11.6%	
Capex	37	28	25	

Sales bridge quarter on quarter [€m]

(approximate numbers)

Q2 2009 Price Volume Currency Portfolio Q3 2009

Sales bridge year on year [€m]

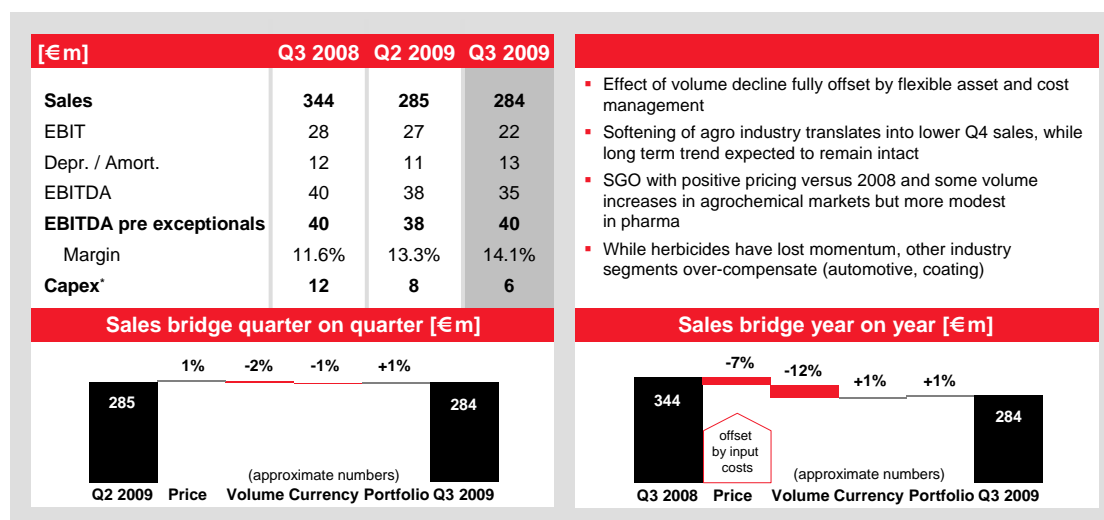
(approximate numbers)

Q3 2008 Price Volume Currency Portfolio Q3 2009

Chart 11

LANXESS

Advanced Intermediates: stable performance



* Net of projects financed by customers

Chart 12

LANXESS

Performance Chemicals: earnings above previous year

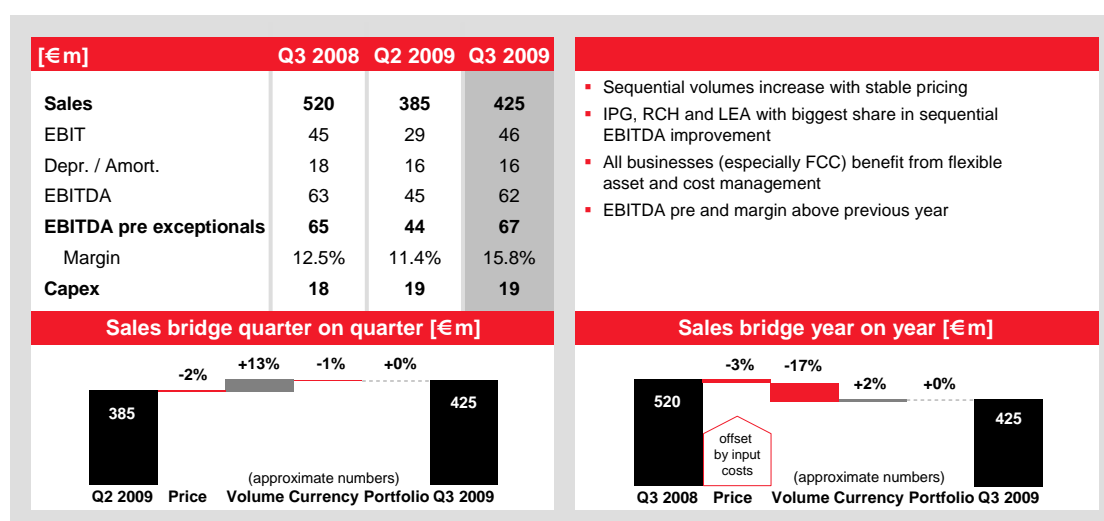


Chart 13

LANXESS

Solid financing and good working capital management

[€ m]	Dec 31, 2008	Sep 30, 2009	Dec 31, 2008	Sep 30, 2009	
Non-current Assets	2,169	2,357	Stockholders' Equity	1,339	1,424
Intangible assets	145	192	thereof minority interest	16	16
Property, plant & equipment	1,646	1,763	Non-current Liabilities	1,953	2,665
Equity investments	42	29	Pension & post empl. provis.	498	570
Other investments	2	1	Other provisions	261	328
Other financial assets	72	87	Other financial liabilities	986	1,567
Deferred taxes	154	164	Tax liabilities	91	92
Other non-current assets	108	121	Other liabilities	76	65
Current Assets	2,423	2,765	Deferred taxes	41	43
Inventories	1,048	819	Current Liabilities	1,300	1,033
Trade accounts receivable	725	750	Other provisions	395	321
Other financial assets	155	143	Other financial liabilities	168	128
Other current assets	246	180	Trade accounts payable	484	435
Near cash assets	0	417	Tax liabilities	12	23
Cash and cash equivalents	249	456	Other liabilities	241	126
Total Assets	4,592	5,122	Total Equity & Liabilities	4,592	5,122

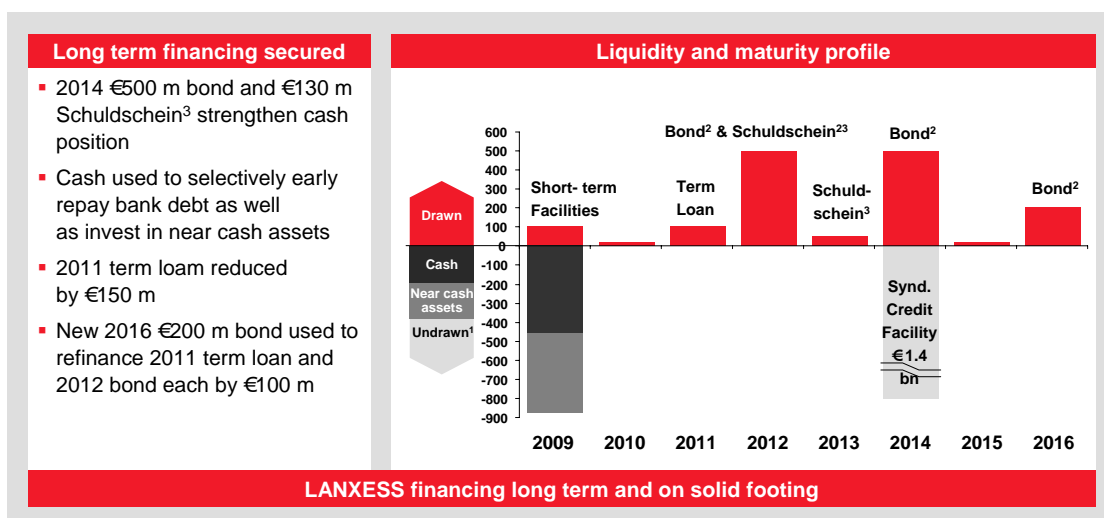
Cash position invested in highly rated and liquid money market funds

- Increase in pension provisions due to regionally lower discount rates
- Investment in INEOS ABS deconsolidated

Chart 14

LANXESS

New bond further improved maturity profile



1 Committed credit lines,
2 Major instrument
3 English: promissory note

Chart 15

LANXESS

Strong operating cash flow above 2008

[€ m]	9M 2008	9M 2009	
Profit before Tax*	303	33	
Depreciation & amortization	203	194	
Gain from sale of assets	-13	-18	
Result from equity investments*	-18	-12	
Financial (gains) losses	56	49	
Cash tax payments / refunds	-78	53	
Changes in other assets and liabilities*	92	-54	
Operating Cash Flow before changes in WC	545	245	
Changes in Working Capital	-236	187	
Operating Cash Flow	309	432	
Investing Cash Flow	-345	-651	
thereof Capex**	-169	-161	
Financing Cash Flow	91	415	

- Healthy cash inflow driven by working capital management
- Cash tax refunds due to collection of pre-paid taxes
- Other assets and liabilities reflect restructuring cash-out in 2009 (expenses in 2008) and higher payments for personnel commitments
- Investing cash flow 2009 incl. investment in near cash assets
- Financing cash flow 2009 reflects €500 m 2014 bond

Professional working capital management delivers strong operating cash flow

* 2008 restated, change in pension accounting

** 2008 restated, net of projects financed by customers and finance lease

Chart 16

LANXESS

Agenda

- Highlights and market update Q3 2009
- Business and financial review Q3 2009
- Outlook/Guidance

Chart 17

LANXESS

Macro view: signs of economic improvement with risk of setbacks

View on LANXESS group level	
Risk of setback remains	<ul style="list-style-type: none"> ▪ Global markets have stabilized, growth momentum mainly in Asia (especially China) ▪ Other regions are expected to continue slow recovery over a longer period of time ▪ Customers will manage inventories tightly in Q4 ▪ Some pre-buying in Q3 potentially burdening Q4 ▪ Seasonal earnings pattern affects Q4 ▪ Flexible asset and cost management effective to mitigate lower utilization





Chart 18

LANXESS

FY guidance reflects better Q3 performance and LANXESS self-help measures

Guidance for FY 2009	
Additional financial expectations for 2009	<p>Based on previously mentioned assumptions, LANXESS expects FY EBITDApre of €400 m - €420 m</p> <ul style="list-style-type: none"> ▪ Capex*: ~€300 m ▪ D&A: ~€270 – €280 m ▪ Tax rate: sustainable at ~25% ▪ Working Capital: moderate cash inflow for FY 2009 ▪ Exceptionals: ~€40 m for FY 2009 ▪ FX: FY avg. U.S. dollar at 1.35-1.40 USD / EUR ▪ Hedging: ~50% at 1.30-1.40 USD / EUR



* Without projects financed by customers

Chart 19

LANXESS

LANXESS

Energizing Chemistry



Appendix

LANXESS – A leading specialty chemicals company based on three powerful segments



* pre exceptionals

Chart 22

LANXESS

Portfolio management allows for regrouping of LANXESS businesses along chemical segmentation



Chart 23

LANXESS

LANXESS has a broad customer portfolio with varying demand patterns

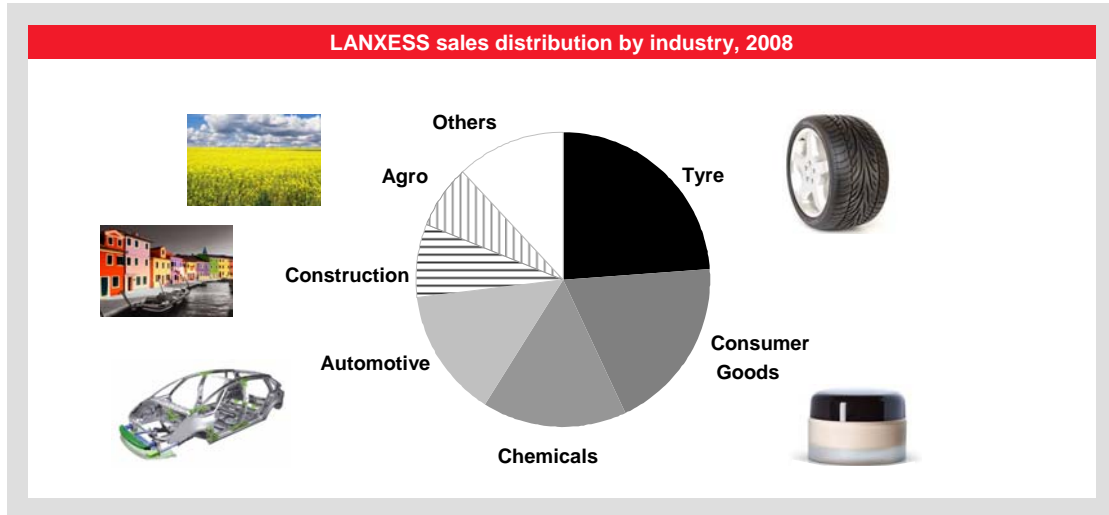
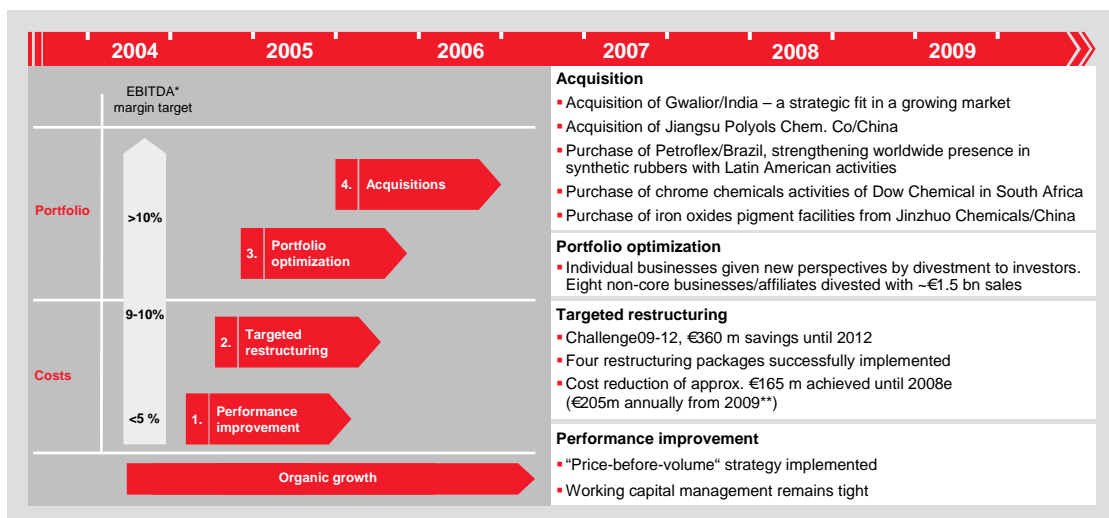


Chart 24

LANXESS

Consistent delivery as four-phase strategy is implemented



* pre exceptionals ** adjusted for impact of Lustran Polymers exit

Chart 25

LANXESS

Portfolio management has continuously strengthened the company - €1.5 bn of sales divested

	Leadership Position	Cyclicality	Profitability Expectation	Business Driver
Fibers	Weak	High	Low	Market shifting to Asia
Paper	Moderate	Moderate	Medium	High industry consolidation
Textile Processing Chem.	Weak	Moderate	Medium	Market shifting to Asia
Lustran Polymers	Good	High	Low	Overcapacities, Commoditization
CISA	Good	Low	High	Upstream Integration
Petroflex	Good	Low	High	Global mobility trends
Jinzhuo Chemicals (IPG)	Good	Moderate	High	Expansion of Asian exposure
Gwalior Chemicals (BAC)	Good	Low	High	Strengthening global position
Jiangsu Polyols (BAC)	Good	Low	High	Expansion of Asian exposure

Chart 26

LANXESS

LANXESS – Improvement trend of financials, based on strategy implementation

In €m	2004	2005	2006	2007	2008
EBITDA [*]	447	581	675	719	721
Net financial debt	1,135	680	511	460	864
Net fin. debt / EBITDA [*]	2.5x	1.2x	0.8x	0.6x	1.2x
Gearing	101%	54%	36%	30%	61%
Underlying EPS ^{**}	0.65	1.19	2.69	3.36	3.30
ROCE	5.4%	12.9%	15.9%	17.7%	15.0%

Financial metrics continuously improved

^{*} pre exceptionals ^{**} EPS pre exceptionals, based on actual taxrate

Chart 27

LANXESS

Challenge09 proceeding ahead of plan, €30 m savings accelerated from 2010

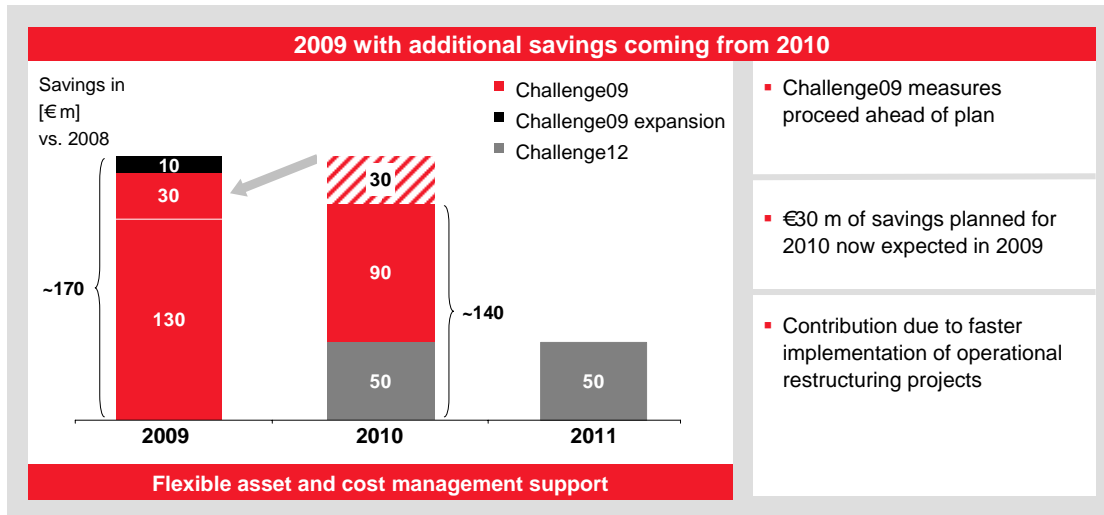
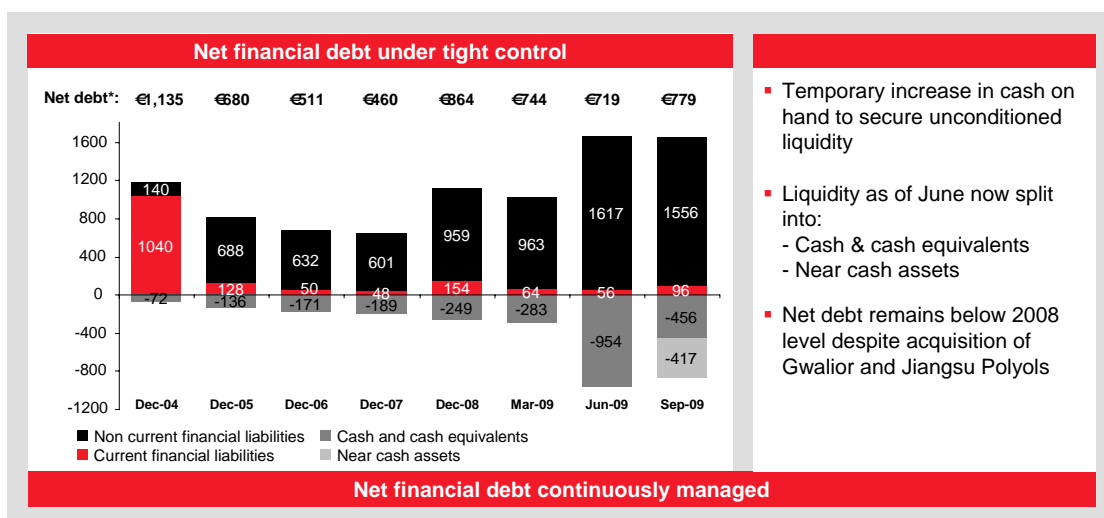


Chart 28

LANXESS

Net financial debt increased due to financing of acquisitions

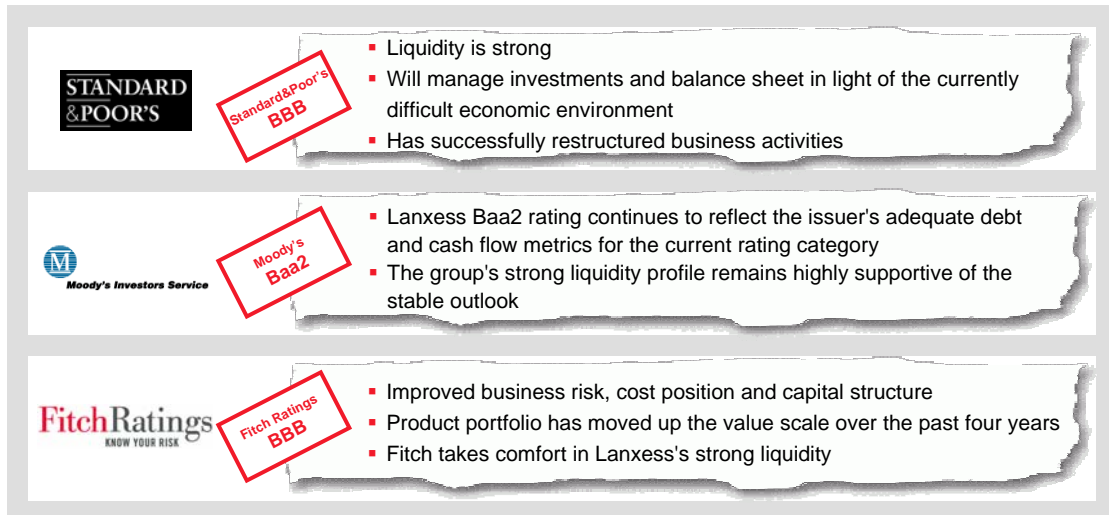


* Adjusted for liabilities for accrued interest and specific exchange hedging of financial liabilities; in Sep-2009, non current financial liabilities adjusted by €11 m and current financial liabilities adjusted by €32 m

Chart 29

LANXESS

Rating-agencies confirm LANXESS' achievements



Source: Rating-Agencies

Chart 30

LANXESS

Price before volume intact – input cost pass-through with slight time lag

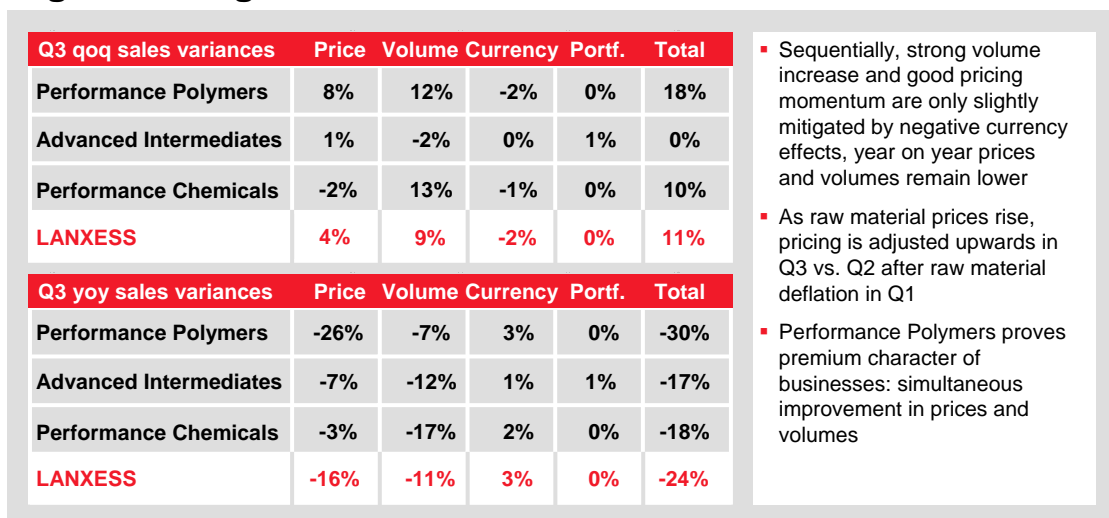
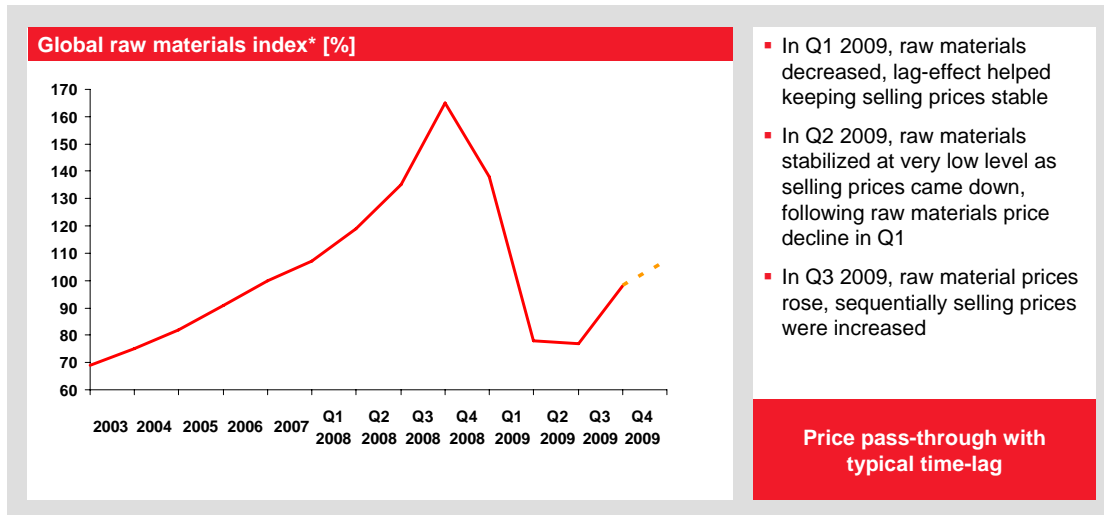


Chart 31

LANXESS

Raw materials are expected to rise again as of Q3



* Source: LANXESS, average 2006 = 100%

Chart 32

LANXESS

9M 2009 financial overview: Successful through the economic downturn

[€m]	9M 2008	9M 2009	yoy in %	
Sales	5,114	3,665	-28.3%	<ul style="list-style-type: none"> Currency and portfolio effects mitigate negative impact from lower volumes and raw material driven selling price declines, leading to sales decrease of 28% Solid EBITDA and margin prove resilience of businesses and tight cost management Net income positive despite very low level of underlying demand Net debt still below level of FY 2008 despite acquisitions Incl. acquisitions, headcount reduced by ~200 versus FY 08
EBITDA pre except. margin	635 12.4%	321 8.8%	-49.4%	
Net Income	215	26	-87.9%	
Capex*	169	161	-4.7%	
[€m]	31.12.2008	30.09.2009	yoy in %	
Net Financial Debt	864	779	-9.8%	
Net Working Capital	1,289	1,134	-12.0%	
Employees	14,797	14,604	-1.3%	

Financial metrics robust in recessionary environment

* Net of projects financed by customers and finance lease

Chart 33

LANXESS

Cost base tightly managed

[€ m]	9M 2008	9M 2009	yoy in %	
Sales	5,114	3,665	-28%	<ul style="list-style-type: none"> Positive currency (+3%) and portfolio (+1%) effects only mitigate severe decline in price (-10%) and volume (-22%) Costs of sales contain ~ €45 m inventory devaluation R&D kept at high PY level, deviations in other expense line items reflect cost saving efforts and lower business activity EBITDA lower than in 2008, but resilient in light of world-wide recession, inventory devaluation and destocking effects
Cost of sales	-3,910	-2,884	-26%	
SG&A	-704	-557	-21%	
R&D	-75	-75	0%	
Other op. income/expense	-56	-43	-23%	
thereof exceptionals	+69	+24	-65%	
EBIT	369	106	-71%	
Net Income	215	26	-88%	
EPS	2.58	0.31	-88%	
EBITDA	572	300	-48%	
thereof exceptionals	-63	-21	-67%	
EBITDA pre exceptionals	635	321	-49%	

Resilient through the recession

2008 data adjusted for change in pension accounting

Chart 34

LANXESS

Performance Polymers: year on year comparison starts to ease

[€ m]	9M 2008	9M 2009	
Sales	2,539	1,663	<ul style="list-style-type: none"> Positive currency and portfolio effects only mitigate price and volume declines Selling prices declined on the basis of raw material indexed sales contracts (Butadiene) and stronger Asian exposure 9M volume decline mitigated by slight restocking in Q3, replacement tyres remain soft Selling price decline mitigated by lower input costs EBITDA pre and margin below previous year, also impacted by inventory devaluation in H1 of ~ €35 m
EBIT	202	26	
Depr. / Amort.	103	99	
EBITDA	305	125	
EBITDA pre exceptionals	358	136	
Margin	14.1%	8.2%	
Capex*	84	81	

Sales by BU

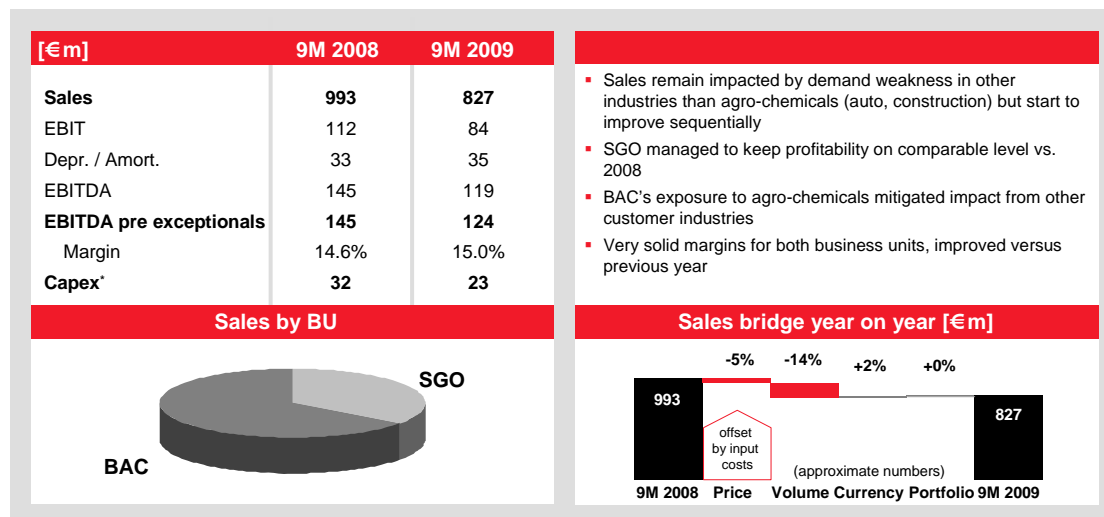
Sales bridge year on year [€ m]

* Net of finance lease

Chart 35

LANXESS

Advanced Intermediates: nine months of evidence of resilience under difficult economic circumstances



* Net of projects financed by customers

Chart 36

LANXESS

Performance Chemicals: Diversified portfolio provides stability across the cycle

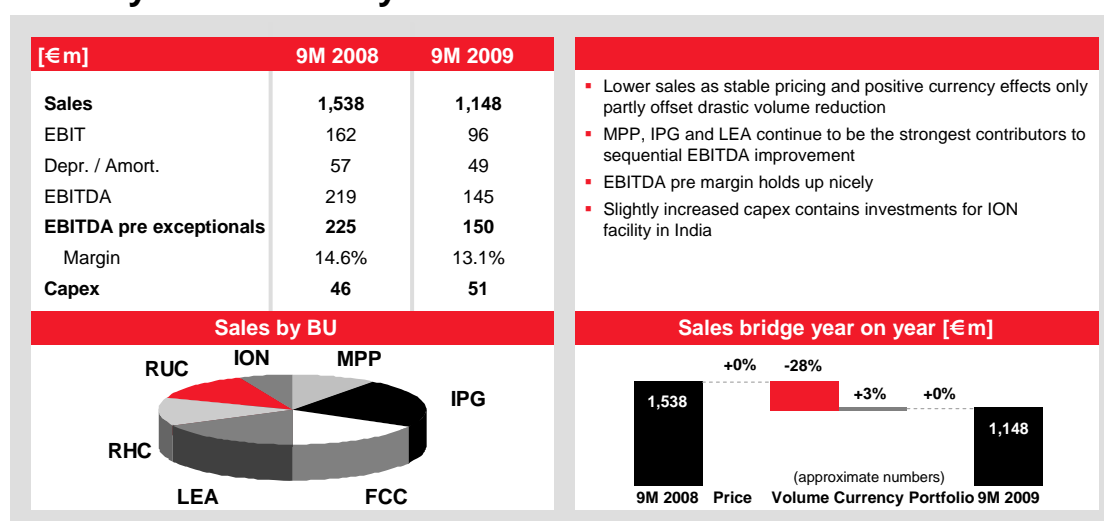


Chart 37

LANXESS

Strong operating cash flow

[€ m]	Q3 2008	Q3 2009	
Profit before Tax	79	32	
Depreciation & amortization	75	66	
Gain from sale of assets	-1	0	
Result from equity investments	-3	-7	
Financial (gains) losses	8	22	
Cash tax payments / refunds	-32	7	
Changes in other assets and liabilities	115	45	
Operating Cash Flow before changes in WC	241	165	
Changes in Working Capital	-59	-12	
Operating Cash Flow	182	153	
Investing Cash Flow	-103	-629	
thereof Capex	-69	-52	
Financing Cash Flow	-18	-23	

- Operating cash flow only slightly below previous year despite lower profit before tax
- Changes in other assets and liabilities due to higher restructuring expenses in 2008
- Inflationary raw material prices lead to slight cash outflow from working capital
- Increase in financial losses due to financing of new bonds
- `09 investing cash flow contains investment in near cash assets

Cash flow tightly managed despite inflationary raw material pricing

Chart 38

LANXESS

Exceptional items incurred in Q3 2008 and Q3 2009

[€ m]	Q3 2008		Q3 2009	
	Exceptional	thereof D&A	Exceptional	thereof D&A
Performance Polymers	5	3	10	0
Advanced Intermediates	0	0	5	0
Performance Chemicals	2	0	5	0
Reconciliation	5	0	-7	0
Total	12	3	13	0

Chart 39

LANXESS

Exceptional items incurred in 9M 2008 and 9M 2009

[€m]	9M 2008		9M 2009	
	Exceptional	thereof D&A	Exceptional	thereof D&A
Performance Polymers	59	6	11	0
Advanced Intermediates	0	0	5	0
Performance Chemicals	7	1	5	0
Reconciliation	3	-1	3	3
Total	69	6	24	3

Chart 40

LANXESS

Serving global markets with world-wide rubber manufacturing network

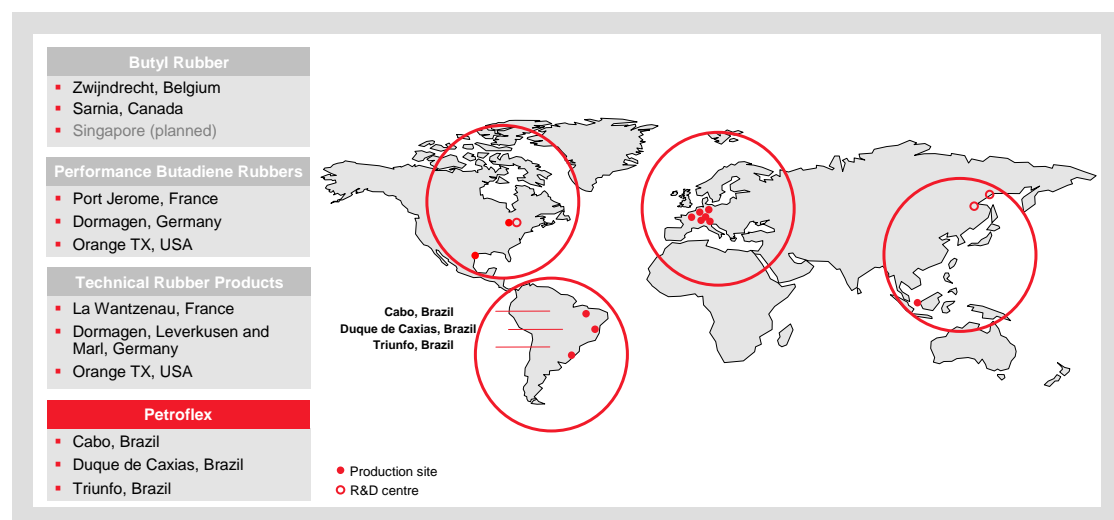
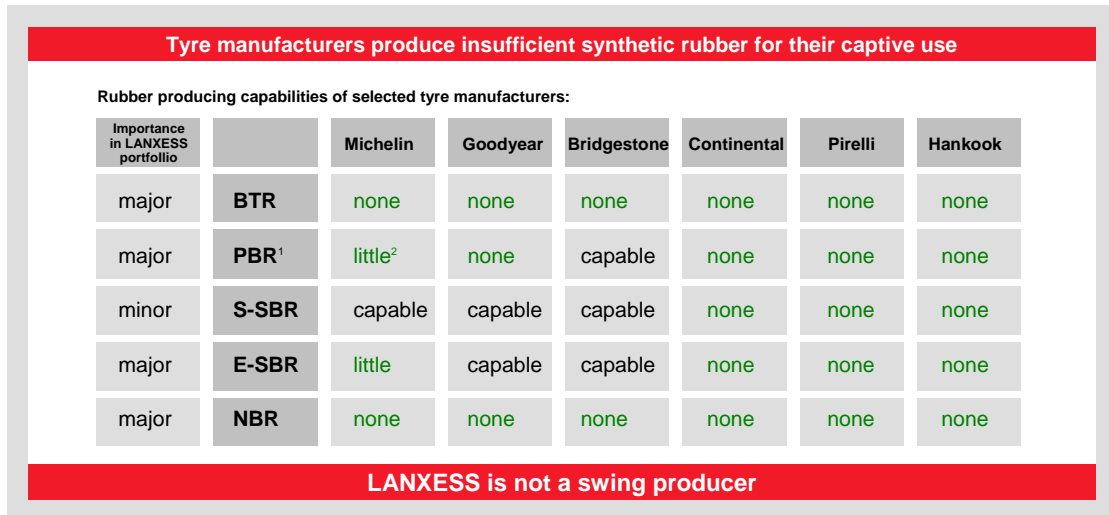


Chart 41

LANXESS

Is LANXESS a swing producer?

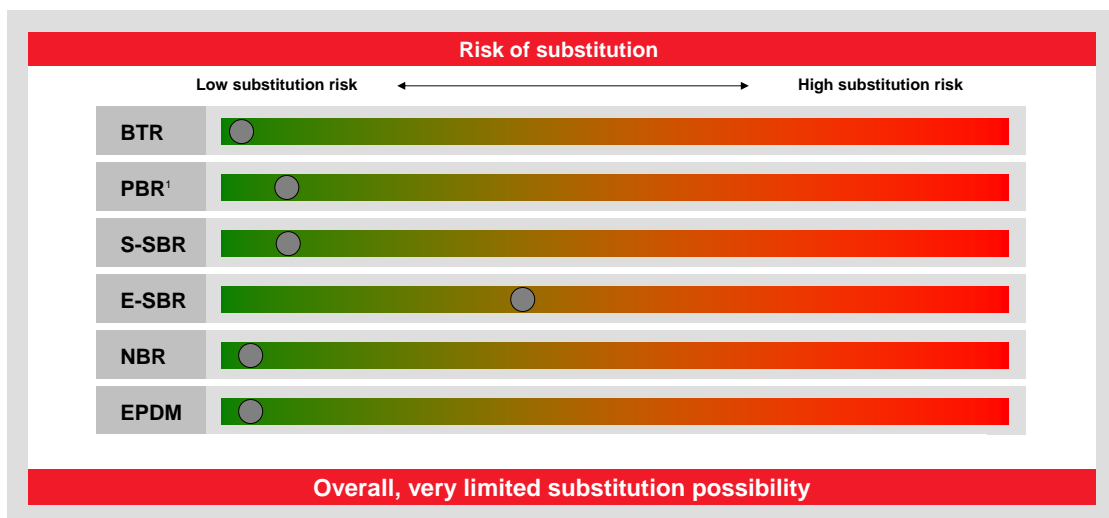


¹ Nd-PBR ² Know how present, licensing to others

Chart 42

LANXESS

Does natural rubber cannibalize synthetic rubber?



¹ Nd-PBR

Chart 43

LANXESS


Abbreviations

Performance Polymers	Advanced Intermediates
<ul style="list-style-type: none">▪ BTR Butyl Rubber▪ PBR Performance Butadiene Rubbers▪ TRP Technical Rubber Products▪ SCP Semi-Crystalline Products	<ul style="list-style-type: none">▪ BAC Basic Chemicals▪ SGO Saltigo
Performance Chemicals	
<ul style="list-style-type: none">▪ MPP Material Protection Products▪ IPG Inorganic Pigments▪ FCC Functional Chemicals▪ LEA Leather▪ RCH Rhein Chemie▪ RUC Rubber Chemicals▪ ION Ion Exchange Resins	

Chart 44

LANXESS

Contact detail Investor Relations

<p>Oliver Stratmann</p> <p>Head of Investor Relations</p> <p>Tel. : +49-214 30 49611 Fax. : +49-214 30 959 49611 Mobile : +49-175 30 49611 Email : Oliver.Stratmann@lanxess.com</p> 	<p>Verena Simiot</p> <p>Assistant Investor Relations</p> <p>Tel. : +49-214 30 23851 Fax. : +49-214 30 40944 Mobile : +49-175 30 23851 Email : Verena.Simiot@lanxess.com</p> 	
<p>Tanja Satzer</p> <p>Private Investors / AGM</p> <p>Tel. : +49-214 30 43801 Fax. : +49-214 30 959 43801 Mobile : +49-175 30 43801 Email : Tanja.Satzer@lanxess.com</p> 	<p>Constantin Fest</p> <p>Institutional Investors / Analysts</p> <p>Tel. : +49-214 30 71416 Fax. : +49-214 30 40944 Mobile : +49-175 30 71416 Email : Constantin.Fest@lanxess.com</p> 	<p>Joachim Kunz</p> <p>Institutional Investors / Analysts</p> <p>Tel. : +49-214 30 42030 Fax. : +49-214 30 40944 Mobile : +49-175 30 42030 Email : Joachim.Kunz@lanxess.com</p> 

LANXESS