



LANXESS acquires Darmex – Broadening rubber activities in Latin America

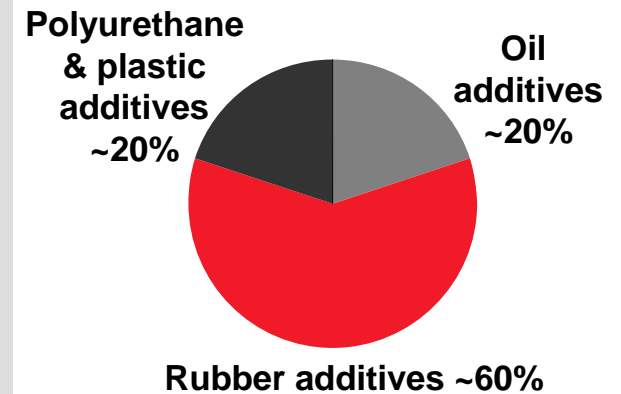
Leverkusen, January 12, 2011

Rhein Chemie – Focusing on progress for a world in motion

Rhein Chemie – Application driven chemistry

- 100% subsidiary of LANXESS
- Business Unit Rhein Chemie part of the Performance Chemicals segment
- Sales of €226 m in 2009
- ~800 employees worldwide
- Laboratories and research centers in all regions

Business Lines



BL rubber additives:

- Performance enhancement through premium solutions
- Developing, testing individual formulations close to customers
- Strong footprint in Asia & EMEA

Darmex – Provider of tailor-made products for the tire industry

Darmex – Focusing on tire applications

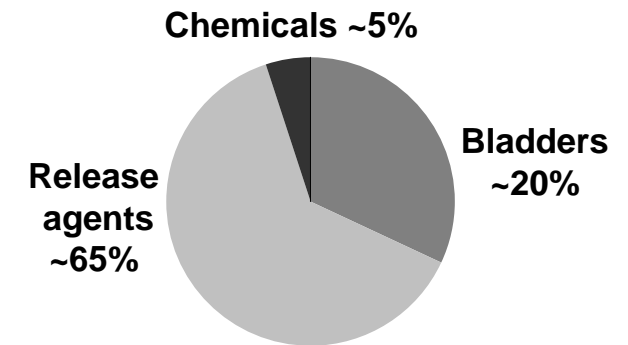
Overview:

- Founded in 1971
- Privately owned company
- ~200 permanent employees worldwide
- Only global bladder producer able to also supply highly innovative release agents
- Strong footprint in emerging markets

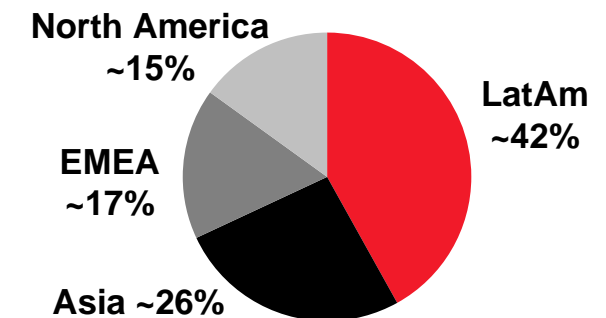
Business:

- Sales: ~USD30 m expected in 2010
- ~70% of sales in growth regions
- CAGR ~5% p.a. - in line with global tire production

Product split



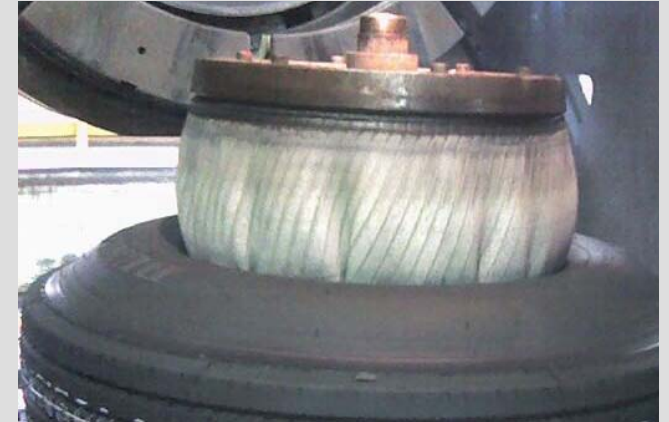
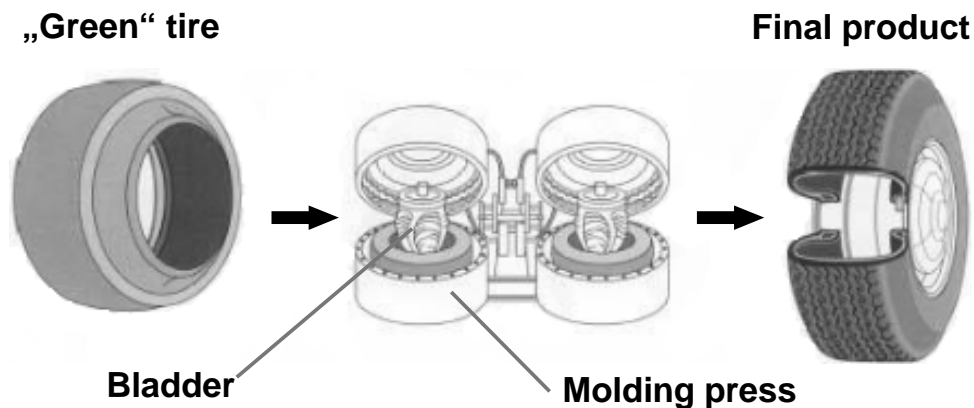
Sales distribution



Bladders – Complementing service and application expertise

Bladders:

- Use in the manufacturing or curing of tires
- All radial tires are produced using bladder technology
- The butyl-made bladder is inflated by hot steam and presses the tire into the mold



- Darmex market share in bladders: ~5% globally
- Tire companies outsource their bladder production
- Bladder market: >€300 m, strong growth expected

Release Agents – Key role in cost-efficient tire production

Release Agents:

- Application in- and outside of tire
- Prevent tire from sticking to either the bladder or the mold in the curing process
- Enable smooth and cost-efficient tire production process
- Low price sensitivity as release agents are critical ingredient in tire production process
- No substitution threat



Strategic step to broaden global position as integrated service provider for tire producers

Products



Product Category	RheinChemie	Darmex
Activators	■	□
Release Agents	■	■
Other rubber additives	■	□
Bladders	□	■
....	■	
....	■	
....	■	

■ Included in portfolio □ Not in portfolio

Financial details

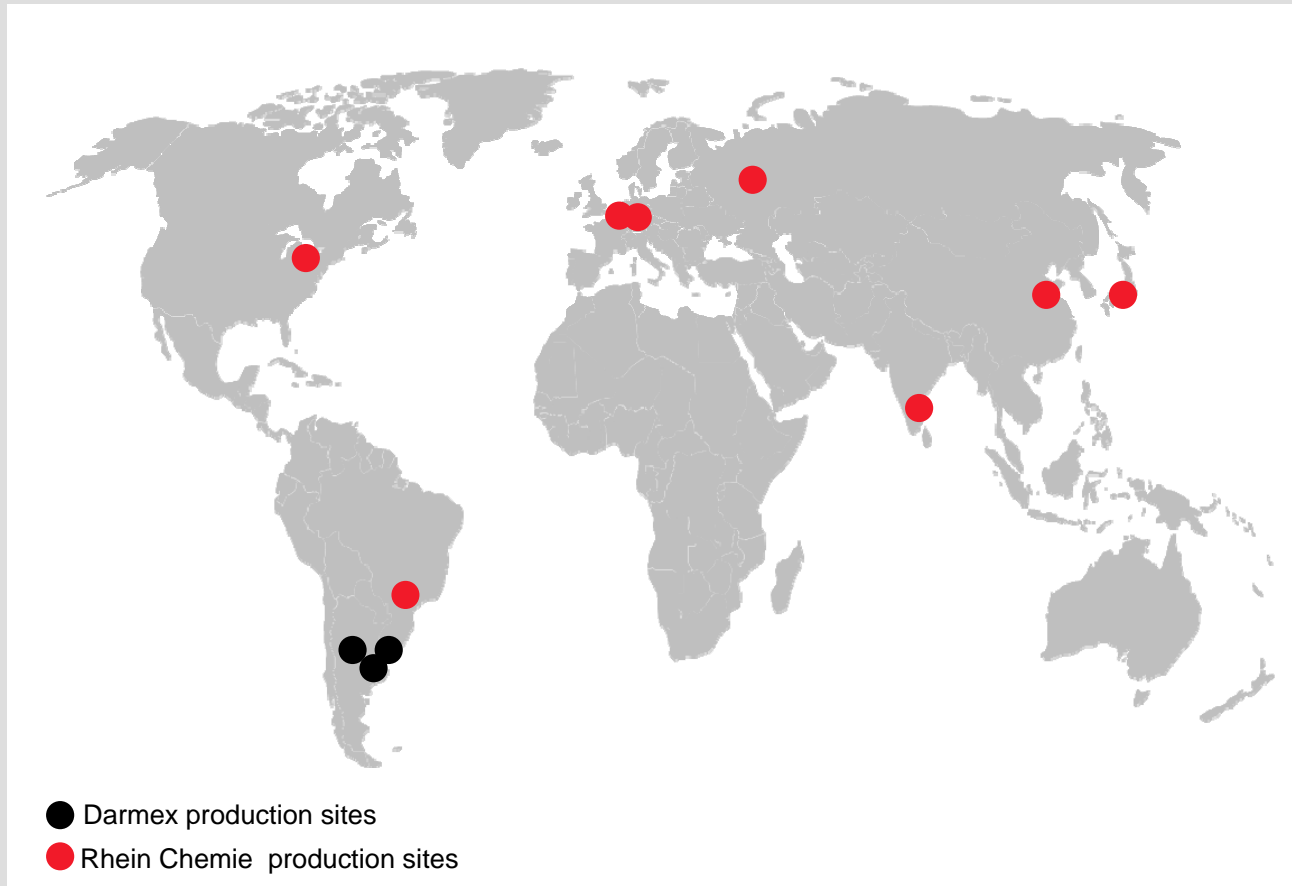
- EPS accretive in 2011
- Transaction will close as of January, 2011
- Financing of acquisition out of existing liquidity
- Purchase price not disclosed

- RCH' and Darmex' product portfolios and regional production and sales split complement each other perfectly
- Release agents will be strengthened
- Bladders offer additional growth potential

LANXESS

Energizing Chemistry

Regional production sites and services in all mayor regions



Presence:

- Darmex strong footprint in LatAm
- Rhein Chemie with a strong service belt to the tire industry in Europe and Asia
- Darmex release agents and bladders to be sold under Rhein Chemie brand names

**Global service provider
for the tire industry**

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