

Background information

The Saltigo business unit

The Saltigo (SGO) business unit of specialty chemicals company LANXESS is a leading supplier in the field of exclusive custom synthesis. Since April 2006, LANXESS's fine chemicals business has been run as a separate legal entity, Saltigo GmbH, which is wholly-owned by LANXESS.

The compounds that Saltigo manufactures for its customers form the basis of numerous agrochemical and pharmaceutical active ingredients and specialty chemicals that also play a key role in everyday life. In the crop protection field, these include herbicides, insecticides and fungicides. The intermediates and active ingredients Saltigo produces for the pharmaceuticals sector form a stepping stone to a great many important medicines such as antibiotics, antidepressants and drugs to treat cardiovascular disease and renal failure. Saltigo also produces additives for numerous applications. The know-how built up at Saltigo over the decades enables the timely upgrading of syntheses of highly complex chemicals from laboratory scale to industrial production.

The company's comprehensive service portfolio stretches across the entire value creation chain from synthesis planning through process development and piloting to joint campaign planning and supply chain optimization. The service offering also includes involvement in the registration of new substances. In this way the company supports its customers along the product life cycle up to the market readiness of the end products.

Custom synthesis is carried out in highly modern multi-purpose plants. Here, products can be manufactured in amounts of up to several thousand metric tons per year using state-of-the-art technology. A total of over 200 tons of active ingredients and registered intermediates can be manufactured in the pharmaceutical plant in Leverkusen in accordance with strict specifications such as Current Good Manufacturing Practice (CGMP).

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Saltigo GmbH, headquartered in Leverkusen, Germany, belongs to the Advanced Intermediates segment, which achieved total sales in fiscal 2015 of around EUR 1.8 billion. It is headed by Wolfgang Schmitz and currently employs around 1,200 people worldwide. From April 1, 2016, Torsten Derr, currently Head of the Board of Management's Commercial & Supply Chain Excellence initiative, will take over as Chief Executive Officer of Saltigo. Schmitz is retiring after a 41-year career in the chemical industry.

Main brands

Saltidin®: The insect repellent active ingredient icaridin, which Saltigo markets as Saltidin, successfully helps to protect against deadly diseases such as malaria and yellow fever. Saltidin® is used in the manufacture of insect repellents, pharmaceutical formulations and cosmetics such as sun creams with an insect-repellent effect. The active ingredient provides reliable protection from mosquitoes, ticks or horse flies and thereby helps to prevent the spread of borreliosis or early-summer encephalitis. Icaridin is recommended by the WHO (World Health Organization) for the prevention of infection with malaria, dengue fever and the Zika and chikungunya viruses.

Other products from Saltigo GmbH are used in the production of pharmaceuticals and agrochemicals. To manufacture them, the LANXESS subsidiary uses state-of-the-art synthesis processes, including the application of organometallic catalysis and chiral technologies. Saltigo also produces chemicals for the manufacture of perfume components, UV absorbers and surface-active substances. A range of selected phosgene derivatives are used in many industries, such as in the manufacture of pharmaceutical and crop protection active ingredients.

Sites

Leverkusen, Dormagen

For more detailed information go to:

www.saltigo.com

www.saltidin.com