

KEY DATA BY SEGMENTS AND REGIONS

Key data by segments

	2003	2004	2003	2004	2003	2004
€ million	Performance Rubber		Engineering Plastics		Chemical Intermediates	
External sales	1,375	1,431	1,401	1,722	1,411	1,487
Inter-segment sales	2	4	1	20	88	89
Operating result (EBIT)	-246	44	-488	7	-344	65
Assets	1,030	1,075	1,051	850	900	954
Capital expenditure	78	76	85	45	79	89
Amortization and depreciation	250	61	474	37	463	113
Liabilities	349	428	348	397	230	235
Employees (31.12.)	2,999	3,163	3,658	3,652	4,059	3,819

Key data by regions

	2003	2004	2003	2004	2003	2004
€ million	EMEA (without Germany)		Germany		America	
External sales	2,149	2,419	1,697	1,610	1,617	1,757
Assets	939	923	2,196	2,064	941	1,010
Capital expenditure	46	59	198	152	50	58

	2003	2004	2003	2004	2003	2004
	Performance Chemicals		Reconciliation		LANXESS	
	1,925	1,910	203	223	6,315	6,773
	7	20	-98	-133		
	-176	-20	-43	-37	-1,297	59
	1,148	1,083	402	615	4,531	4,577
	63	57	7	12	312	279
	272	95	18	22	1,477	328
	419	624	1,784	1,528	3,130	3,212
	4,881	5,140	4,826	3,885	20,423	19,659

	2003	2004	2003	2004	2003	2004
	Asia		Reconciliation		LANXESS	
	852	987			6,315	6,773
	219	295	236	285	4,531	4,577
	18	10			312	279