



Another quarter of good progress

LANXESS Q2 Press Conference Call

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LANXESS
Energizing Chemistry

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A good quarter overall

Improved business performance

- EBITDA pre improvement of 13%
- Higher volumes, savings and positive currency effects
- All three segments contribute to EBITDA pre increase, with Performance Chemicals showing the strongest improvement



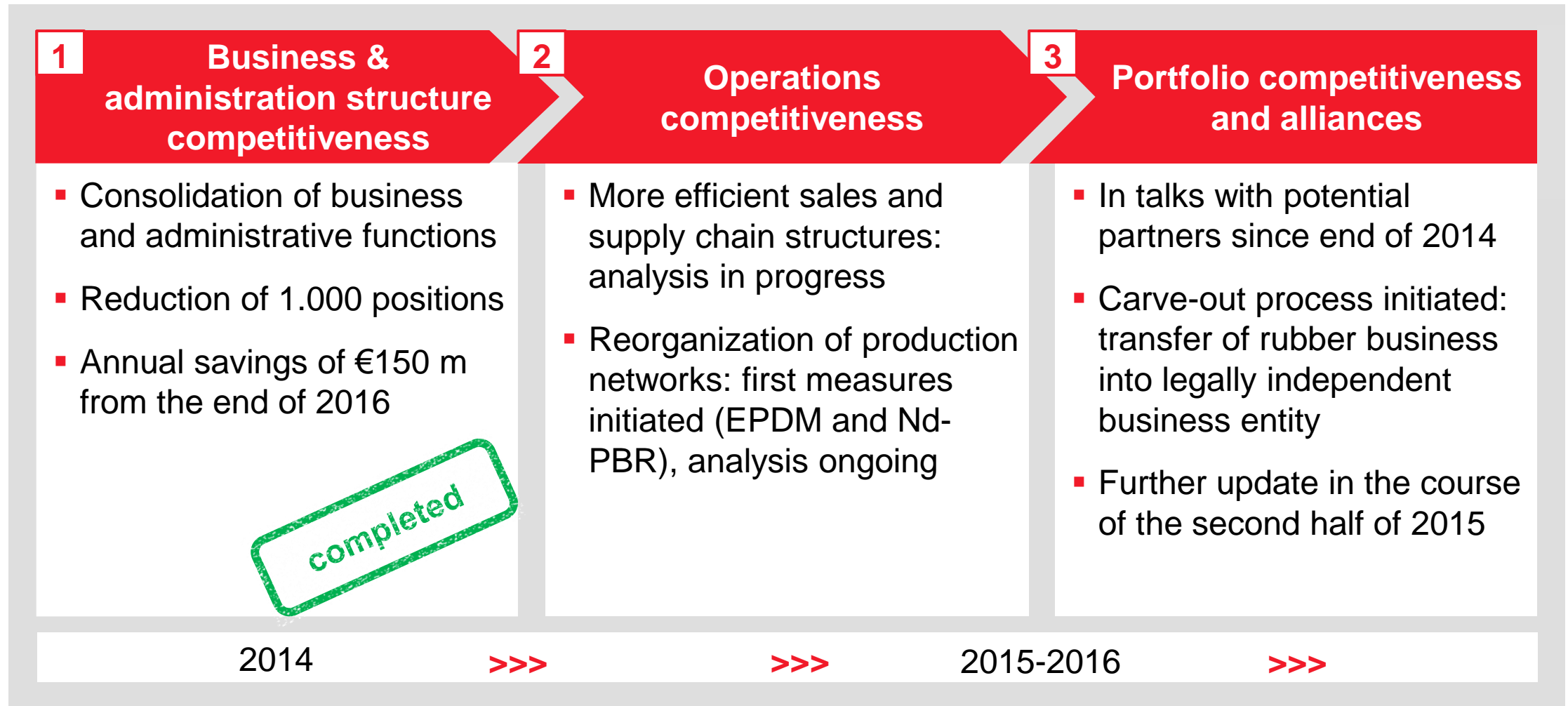
Stronger fundamentals

- Realignment showing good progress
- Capex reduction supports cash flow and adds to stable net debt
- Both rating agencies confirmed investment-grade rating with stable outlook*






*S&P: BBB- (stable outlook), Moody's: Baa3 (stable outlook)

Realignment: Further steps in Phase III initiated

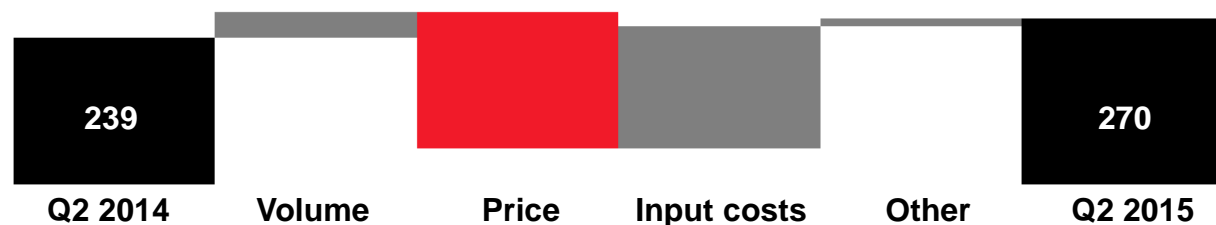


Q2 2015: Good volumes and supportive currency effects

Q2 yoy sales variances		Price	Volume	Currency	Portf.	Total
	Perf. Polymers	-17%	9%	12%	0%	3%
	Adv. Intermediates	-9%	7%	6%	0%	3%
	Perf. Chemicals	0%	-3%	10%	0%	7%
LANXESS		-11%	5%	10%	0%	4%

- Sales up with higher volumes, while favorable currency effects mitigate raw material induced lower prices
- Strong volume increase in Performance Polymers and Advanced Intermediates

Q2 yoy EBITDA pre bridge [€ m]



- Volume increase clearly contributes to higher EBITDA pre
- “Other” includes savings and positive FX effects, mitigated by idle costs and hedging

Q2 2015: A strong quarter

[€ m]	Q2 2014	Q2 2015	Δ in %
Sales	2,019	2,105	4.3%
EBITDA pre except.	239	270	13.0%
margin	11.8%	12.8%	
Net income	55	87	58.2%
Capex	154	73	-52.6%
[€ m]	31.12.2014	30.06.2015	Δ in %
Net financial debt	1,336	1,376	3.0%
Net working capital	1,600	1,765	10.3%
Employees	16,584	16,349	-1.4%


- EBITDA pre and margin improve mainly due to higher volumes and savings
- Capex lower after completion of intensive investment cycle
- Net financial debt stable

Q2 2015: All segments contribute to strong EBITDA increase

Performance Polymers




- Higher volumes across all BUs (against a low base)
- Good development, but challenges remain

[€ m]	Q2'14	Q2'15
 Sales	1,036	1,072
EBITDA pre	122	149
Margin	12%	14%

Advanced Intermediates




- Higher volumes in both BUs
- Margin as proof of fundamental strength of the business
- Ongoing good performance at high levels

[€ m]	Q2'14	Q2'15
 Sales	454	468
EBITDA pre	78	80
Margin	17%	17%

Performance Chemicals



- Pigment and additives business with strongest performance
- Segment benefiting from new structure

[€ m]	Q2'14	Q2'15
 Sales	518	553
EBITDA pre	81	110
Margin	16%	20%

Restatement of 2014 due to re-organization of accelerators and antioxidants business from Performance Chemicals to Advanced Intermediates

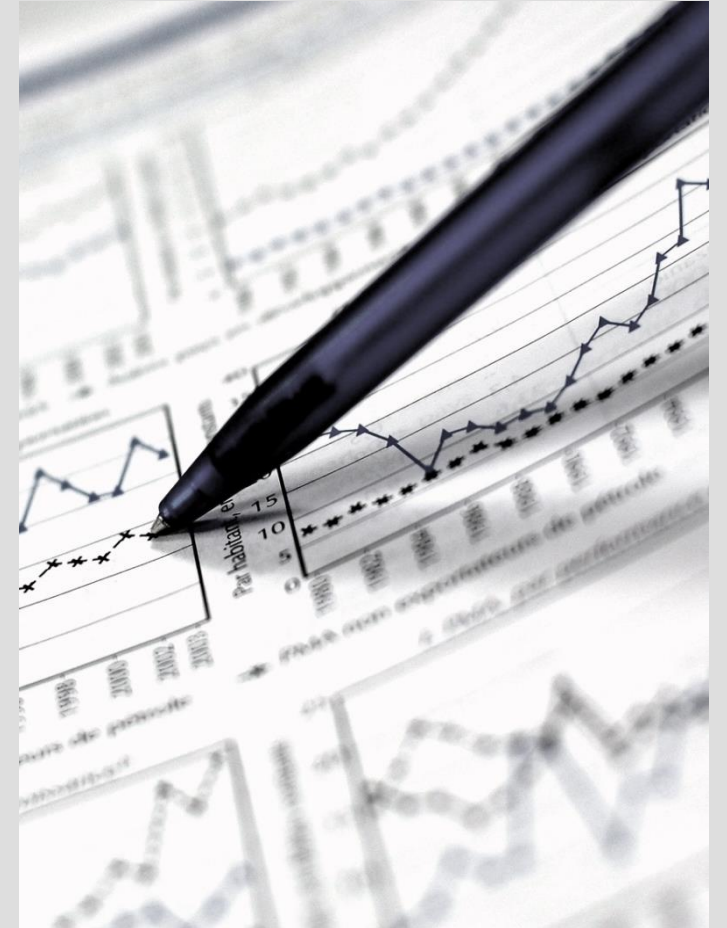
Full year 2015: LANXESS with raised guidance – despite weaker macroeconomic indicators

Customer industries and macroeconomic expectations for 2015

- Tire production: lower growth rates compared to 2014
- Automobile sector: slowing dynamics
- Agrochemical: slower demand growth than in the previous year
- Construction industry: less growth than in 2014
- US dollar to remain strong

LANXESS FY 2015 guidance raised

- FY 2015 EBITDA pre exceptionals now expected between €840-880 m*
- Guidance supported by strong first half year and consistent implementation of efficiency measures



*Based on an exchange rate of 1.10 USD/EUR and on the absence of raw material driven inventory devaluations

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