

Urmonderbaan 24, 6167 RD Geleen, the Netherlands

Supply Conditions KELTAN ELASTOMERS

Order quantities

- All prices are based on FTL (Full Truck Load) or FCL (Full Container Load) deliveries.
- · FTL/FCLs are defined by:
 - The maximum allowed truck/container load on route to the delivery address
 - o The maximum number of pallets to be loaded on a truck/container
 - o Any order above 18Mt will be considered a FTL

Your local Sales Representative could give you further details

- An order can be a combination of Keltan grades. Minimum order quantity
 per grade is one full pallet or one packaging unit. Minimum order quantity
 per order is 5 pallets or five packaging units (combined ex Geleen / Marl
 warehouses)
- For less than full truck/container load deliveries (LTL or LCL) following surcharges are applicable (combined ex Geleen or Marl warehouses):
 - o For order quantities between 10 mt and FTL/FCL: € 75/ mt
 - For order quantities between 5 mt (or 5 pallets) and 10 mt : € 150 /mt
- Orders for Marl and Geleen can not be combined in one truck. However, if an FTL/FCL of combined Marl and Geleen product is ordered, no surcharges will be applied.

May 01, 2014

LANXESS Elastomers B.V.

Business Unit Keltan P.O. Box 185 6160 AD Geleen the Netherlands

Phone + 31 46 7020700 www.lanxess.com

Executive Board: Dr. Torsten Derr

Statutory Seat: Heerlen Commercial register Limburg No. 14032465

VAT ID no. NL0051.98.203.B.01

Delivery

- For all deliveries the latest version of the INCO-terms apply
- The lead time for regular orders (road transport) received before 12:00 CET, is 2 working days, excluding transportation time. Your Sales Representative could inform you about your specific transportation lead time.

Example:

- Orders received on working day 1 before 12:00 CET
 → loading on workday 3
- Order received on working day 1 after 12:00 CET
 → loading on workday 4
- For rush orders (i.e. delivery with shorter lead time), if practically possible, a € 400 surcharge and additional transportation costs will be added to the invoice amount
- Block times, limiting opening hours of receiving warehouse, are acceptable
 as long as the opening hours are at least 50% of a working week. Block
 times will extend the order lead time by one working day.





Order Changes and Cancellation

- · Orders can be cancelled until 5 working days before day of loading
- Orders can be changed on grade mix or delivery date until 5 working days before day of loading. Thereafter the order change will be considered a rush order/change for which additional costs will be charged (€400)
- Orders shipped directly from USA cannot be cancelled or changed after loading in the USA.

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Transport documentation

- Documents accompanying the delivery fulfill country specific legal requirements
- · No customer specific documents can be included

Payment conditions

- Invoices and payment terms are denominated in Euros. Surcharges are also denominated in euros and specified separately on the invoice
- Payments can be done via Bank Transfer. Bank Account details are printed on the actual invoice.

