LANXESS – Q1 2007 Results Call

A firm start of 2007

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Agenda

1. Business highlights Q1 2007

2. Financial review Q1 2007

3. Business environment and guidance 2007

Highlights Q1 2007

Q1 2007

Overall economic environment remains positive

LANXESS started well

EBITDA raised by 6.8% to €219 million

Net financial debt further reduced by €63 million to €448 million

Pricing power continues

Transformation yields results

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Q1 2007 financial overview: firm foundation established for 2007

(€ m)	Q1 2006	Q1 2007	Δ in %
Sales	**1,836**	**1,711**	**-6.8%**
EBITDA pre except. margin	**205** 11.2%	**219** 12.8%	**6.8%**
Net Income	**82**	**91**	**11.0%**
Net Financial Debt	**511***	**448**	**-12.3%**
Working Capital	**1,464**	**1,466**	**0.1%**
Capex	**37**	**47**	**27.0%**
Employees	**16,481***	**16,486**	**0.0%**

- Sales decrease due to portfolio changes and unfavourable currency effects
- Working capital remains flat with normal seasonal increase compared to year-end
- Capex rises as LANXESS fosters organic growth
- Headcount increased due to acquisition of CISA and organic growth (200 FTE) mainly in Asia almost offset by restructuring (~200 FTE)

* as per Dec. 31, 2006

Presenting a strong first quarter with structurally improved business portfolio

Enhanced profitability by restructuring and portfolio realignment

(€ m)	Q1 2006	Q1 2007	Δ in %
Sales	**1,836**	**1,711**	**-7%**
Cost of sales	-1,399	-1,315	-6%
SG&A	-265	-221	-17%
R&D	-22	-22	0%
Other op. income / expense	-25	-3	n.m.
thereof exceptionals	-18	-8	-56%
EBIT	**125**	**150**	**20%**
Net Income	**82**	**91**	**11%**
EBITDA	187	212	13%
thereof exceptionals	-18	-7	-61%
EBITDA pre exceptionals	**205**	**219**	**7%**

- Price increases of +3.1% were implemented while volumes remained almost unchanged. However, sales were lower on unfavourable currency impact (-3.9%) and portfolio changes (-6.0%)
- Raw material price increases were passed on to the market
- Other operating expense includes restructuring and M&A expenses

Sound foundation in place despite comparably higher raw material prices

Performance Rubber: performance on the high level of Q1 2006

(€ m)	Q1 2006	Q1 2007
Sales	**438**	**451**
EBIT	54	53
Depr. / Amort.	16	17
EBITDA	70	70
EBITDA pre except.	**71**	**70**
Margin	16.2%	15.5%
Capex	**10**	**13**

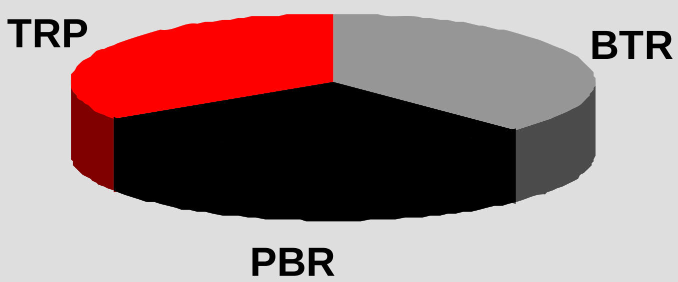
– Sales stronger on overall improved pricing and volumes, offsetting negative currency effect

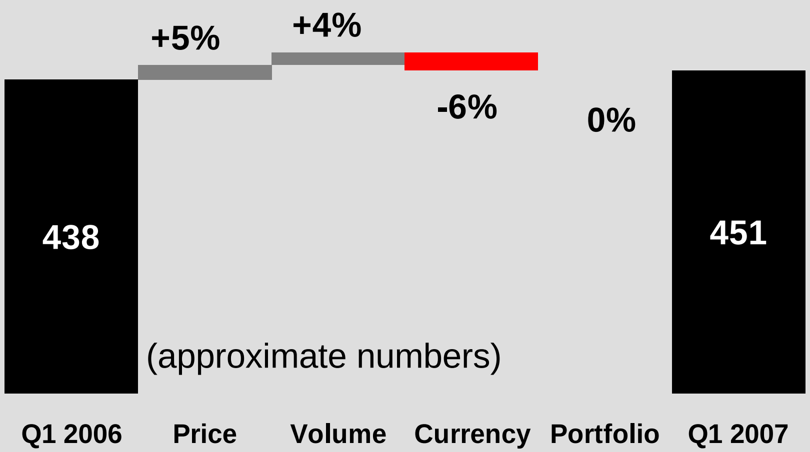
– BTR improved further from high level of profitability based on improved cost structures. Price increases were successful; new capacity absorbed by the market, lifting sales volumes

– PBR growth in Asia did not offset shortfall of U.S. demand which was strong in Q1 2006. Raw material cost increases could not fully be passed on to customers

– TRP benefits from restructuring. Strong price increases alongside with deliberate volume reductions

Sales by BU:





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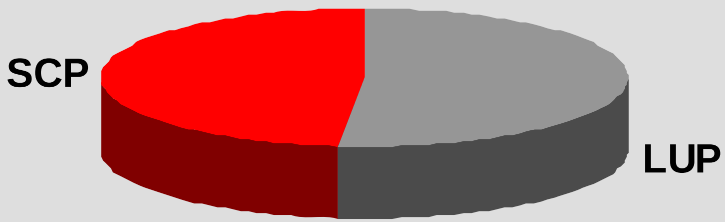
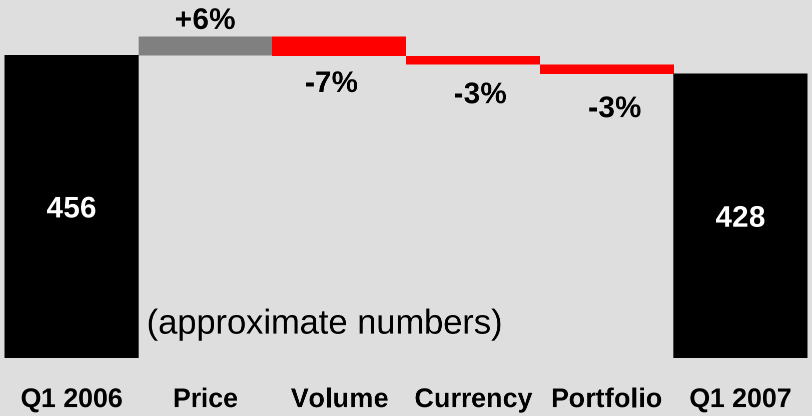
Engineering Plastics: SCP drives substantial improvement, supported by FIB divestiture

(€ m)	Q1 2006	Q1 2007
Sales	**456**	**428**
EBIT	14	33
Depr. / Amort.	8	8
EBITDA	22	41
EBITDA pre except.	**22**	**41**
Margin	4.8%	9.6%
Capex	**5**	**12**

- Portfolio effect (FIB) and unfavourable currency weigh on sales
- Volumes decrease mainly on site consolidation and "price-before-volume" strategy in LUP with accretive effect on profitability
- SCP with the major contribution to profitability increase by strong pricing and improved cost structures
- Partially some unusually strong customer activity in SCP in Q1 as maintenance and de-bottlenecking are planned in Q2
- Absence of FIB once more supports margin improvement

Sales by BU:





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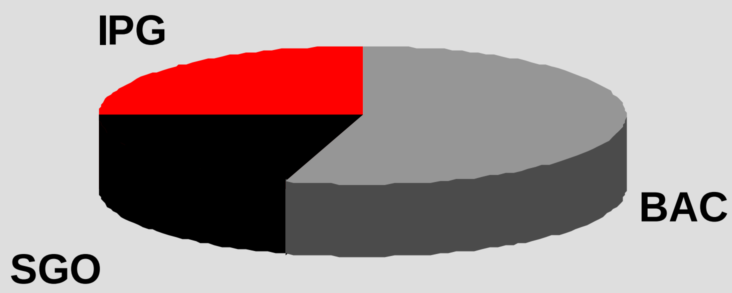
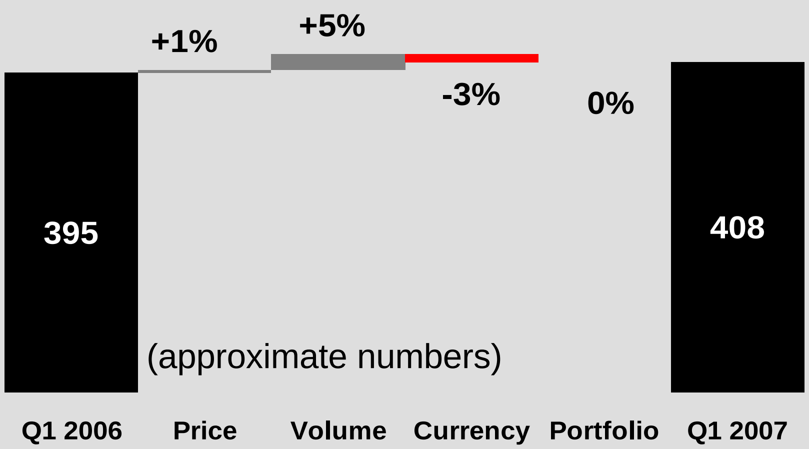
Chemical Intermediates: outstanding performance fuelled by exceptional IPG result

(€ m)	Q1 2006	Q1 2007
Sales	**395**	**408**
EBIT	55	64
Depr. / Amort.	16	15
EBITDA	71	79
EBITDA pre except.	**71**	**79**
Margin	18.0%	19.4%
Capex	**9**	**12**

- Risen sales as overall price and volume increases more than offset negative currency effects
- BAC continues on high level. Simultaneous price and volume increases in combination with improved cost structures offset higher raw material prices
- SGO further improved on somewhat stronger agro and specialities business
- IPG remains on extraordinary contribution level with price and volume increases offsetting slightly weaker U.S. demand

Sales by BU:





Performance Chemicals: portfolio streamlining drives margin

(€ m)	Q1 2006	Q1 2007
Sales	**517**	**400**
EBIT	51	44
Depr. / Amort.	17	16
EBITDA	68	60
EBITDA pre except.	**69**	**60**
Margin	13.3%	15.0%
Capex	**12**	**7**

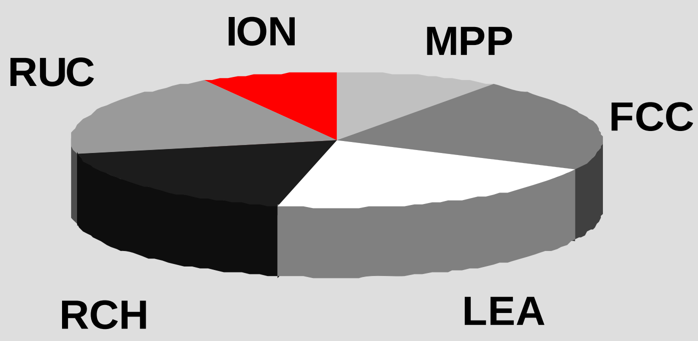
– Reduced sales on the back of portfolio streamlining (PAP, TPC) and some unfavourable currency effects

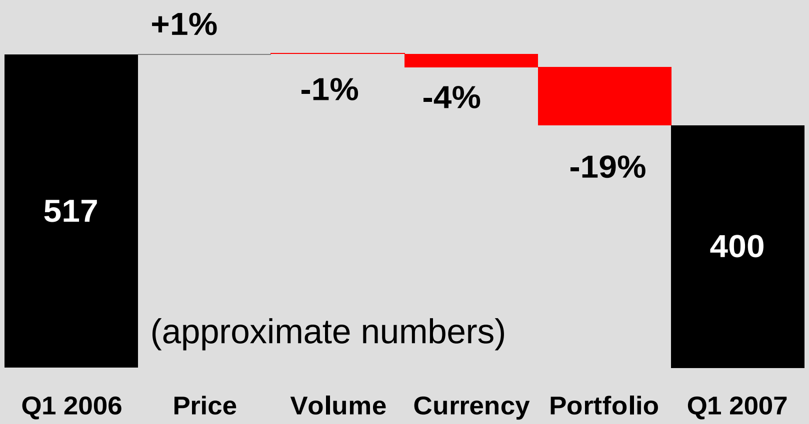
– Margin expansion demonstrates stronger portfolio after re-alignment

– Sound performance of MPP and LEA did not offset shortfall of RUC and FCC (force majeure for Hydrazinehydrate in Asia) in particular

– RUC continues to suffer from Asian competition in accelerator products and compares against very strong Q1 2006

Sales by BU:





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Balance Sheet: mirror of operational strength

(€ m)	Dec 31, 2006	Mar 31, 2007
Non-current Assets	**1,730**	**1,725**
Intangible assets	41	41
Property, plant & equipment	1,465	1,468
Equity investments	5	19
Other investments	4	4
Financial assets	37	19
Deferred taxes	84	81
Other non-current assets	94	93
Current Assets	**2,475**	**2,562**
Inventories	1,047	1,076
Trade accounts receivable	924	1,001
Financial assets	113	107
Other current assets	220	165
Liquid assets	171	213
Total Assets	**4,205**	**4,287**

(€ m)	Dec 31, 2006	Mar 31, 2007
Stockholders' Equity	**1,428**	**1,526**
thereof minority interest	25	26
Non-current Liabilities	**1,554**	**1,537**
Pension & post empl. provisions	520	504
Other provisions	271	280
Financial liabilities	632	623
Tax liabilities	38	38
Other liabilities	36	33
Deferred taxes	57	59
Current Liabilities	**1,223**	**1,224**
Other provisions	354	350
Financial liabilities	50	38
Trade accounts payable	602	611
Tax liabilities	36	63
Other liabilities	181	162
Total Equity & Liabilities	**4,205**	**4,287**

Trend to strengthen the Balance Sheet continues

Cash Flow: strong underlying operating cash flow

(€ m)	Q1 2006	Q1 2007
Profit before Tax	**115**	**132**
Depreciation & amortization	62	62
Result from investment in associate	-9	3
Financial result	7	-2
Cash tax payments	-9	-13
Changes in other assets and liabilities	-1	-8
Operating Cash Flow before changes in WC	**165**	**174**
Changes in Working Capital	-129	-97
Operating Cash Flow	**36**	**77**
Investing Cash Flow	**-2**	**-28**
thereof Capex	-37	-47
Financing Cash Flow	**-82**	**-7**

- Profit before tax above strong result in comparable period of previous year
- Lower seasonal increase in working capital compared to Q1 2006
- Operating cash flow contains ~€15 m restructuring cash out
- Investing cash flow comprises
  - Payout for first acquisition
  - Cash-in for sale of BU TPC
  - Cash infusion to BIS for previous year's loss

Also from a cash pespective a very successful quarter

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LANXESS is confident of 2007

Environment

– We remain confident for the global business environment in 2007 with regional variation

– We expect raw materials to remain volatile on a high level. The earlier projected gradual decrease is now expected the earliest in Q3 2007 as price increases still prevailed in April

First guidance for 2007

– FY 2007 EBITDA pre exceptionals is expected to increase by mid to high single digit %

– Capex is expected to be above €300 m

– P&L tax rate seen around 30%

– D&A will be around €250 - €260 m

Strong Q1 provides platform for 2007

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Energizing Chemistry

Appendix

Exceptional items incurred in Q1 2006 and 2007

(€ m)	Q1 2006		Q1 2007		
	Exceptional	thereof D&A	Exceptional	thereof D&A	
Performance Rubber	1	0	0	0	“Rubber” Litigation (TRP)
Engin. Plastics	0	0	0	0	
Chemical Intermediates	0	0	0	0	
Performance Chemicals	1	0	0	0	“Rubber” Litigation (RUC)
Reconciliation	16	0	8	1	Restructuring, M&A
Total	**18**	**0**	**8**	**1**	

2007 Update on total financial impact due to restructuring

Phase I+II+III+IV (€ m)	2005	2006	2007e	2008e	2009e
P&L Expenses	-166	-31*	-55	-50	-20
Cash outs	-10	-89*	-140	-85	-20
Headcount reduction	~540	~650	~380*	~40	0
Cost reduction vs. prior year	**10**	**55**	**65***	**70**	**50**
Cost reduction cumulative	10	65	130	200	250*
EBITDA improvement vs. prior year	**10**	**50**	**50***	**50**	**30**
EBITDA improvement cumulative	10	60	110	160	190*

* Including adjustments for portfolio change (TPC) and new estimate of all individual restructuring projects:

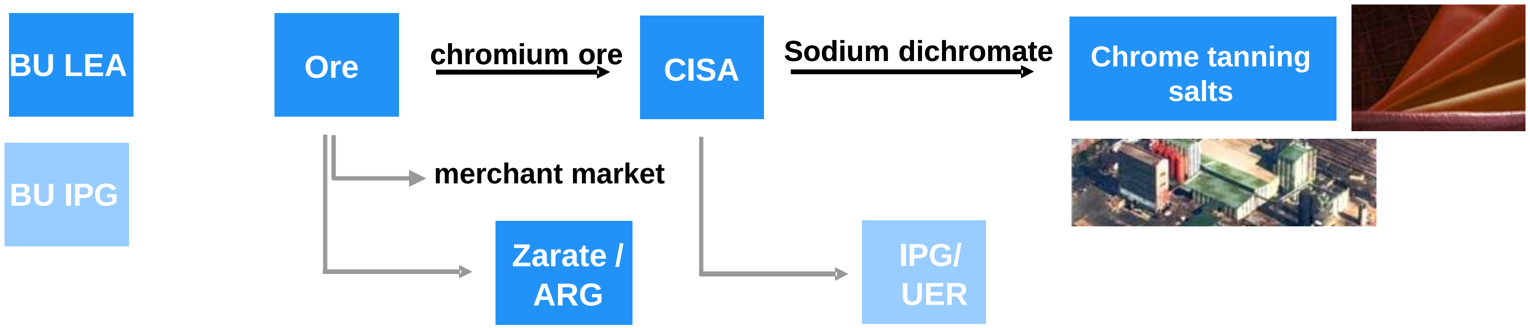
– ~€25 m lower P&L expense and cash outs

– ~ 50 fewer employees due to the divestment of TPC

– ~€10 m lower cost reduction, ~€5 m lower EBITDA improvement due to the divestment of TPC

Restructuring implementation continues according to plan

Chrome ore mine in South Africa provides long lasting raw material reserves



Some background on the recently published finding of additional, easily minable, chrome ore-reserves of 80 m tons:

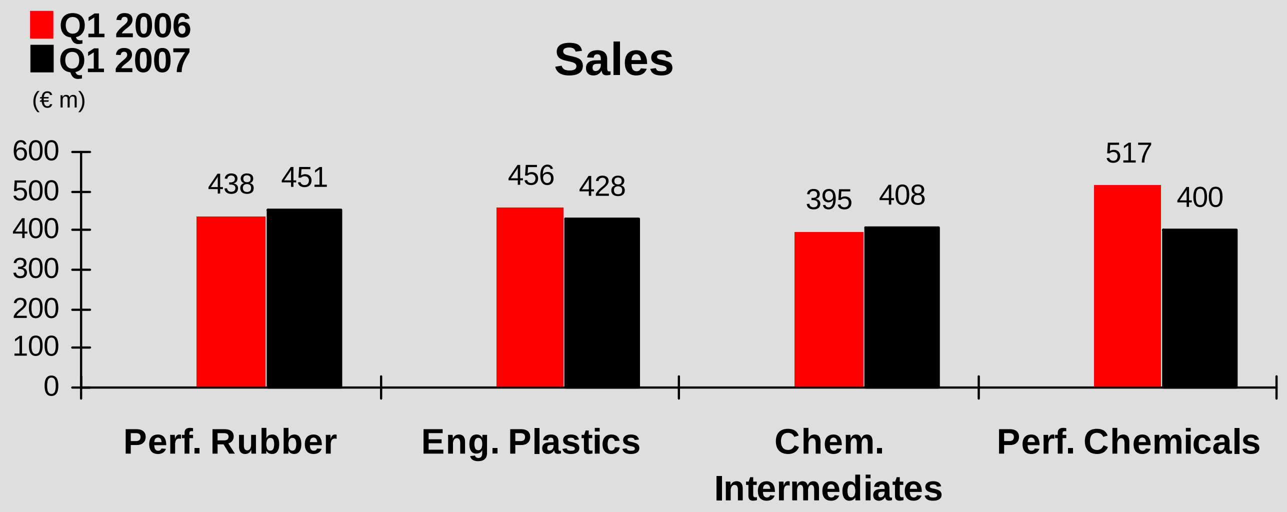
- Current annual output rate: ~1 Mio tons
  - thereof ~500kt ore in four different grades
  - ~350kt of those ~500kt annually sold to merchant market with attractive EBITDA margin
- In the medium term, LANXESS will further geologically evaluate the reserve and conduct a feasibility study for the economic exploitation

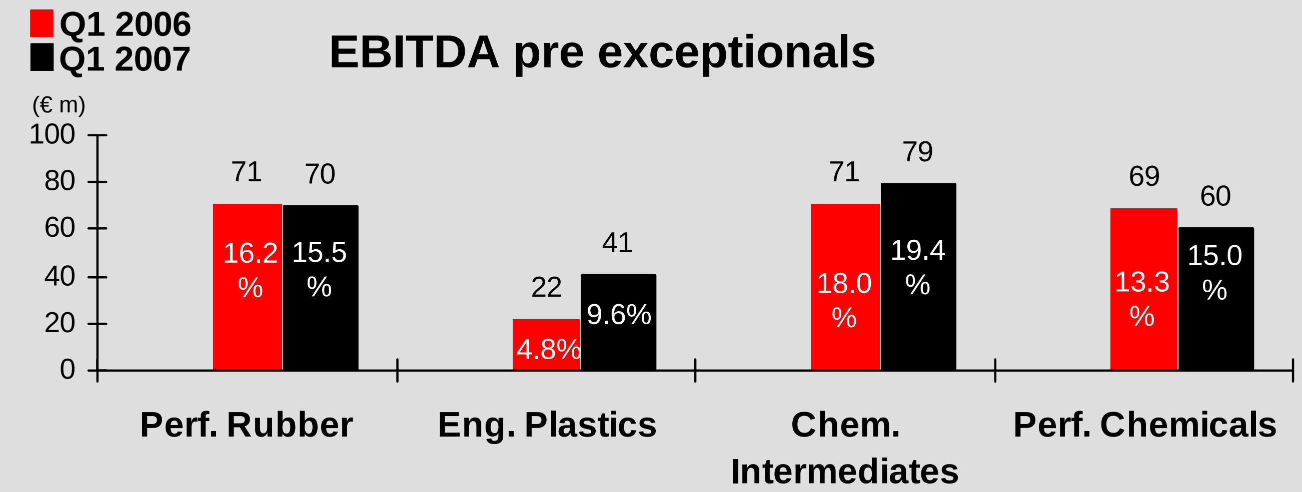
NO asset will be realized on the balance sheet as business model remains

NO need to modify DCF models

Reserve for the future

Continued operational improvements





- Sales reduced in Engineering Plastics and Performance Chemicals due to portfolio measures (FIB, PAP, TPC) and “price before volume” strategy
- Overall strong pricing and volumes
- EBITDA increases in Engineering Plastics and Chemical Intermediates with margin expansion in all businesses expect for Performance Rubber which remains on good level
- Portfolio transformation leads to improved margin in Performance Chemicals

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Hedging policy: Protecting EBITDA from foreign currency fluctuations

(€ m)	Q1 2007
Sales	**1,711**
Cost of sales	-1,315
Gross profit	396
Other op. income / expense	-3
EBITDA pre exceptionals	**219**

Impact from weakening USD reduces sales and gross margin —

Above effect is basically compensated by realized gains on FX hedges +

Neutral

Short-term: No major effect on profits

Long-term: If USD / Euro persists above 1.35, potentially single digit million effect on result as of Q4 2007

Effect of currency hedges needs to be considered when reading the P&L

Financial Calendar 2007

Financial Calender

Annual Stockholders' Meeting	**May 31, 2007**
Q2 Results 2007	**August 16, 2007**
Q3 Results 2007	**November 14, 2007**

Abbreviations

Performance Rubber

BTR	Butyl Rubber
PBR	Polybutadiene Rubber
TRP	Technical Rubber Products

Chemical Intermediates

BAC	Basic Chemicals
SGO	Saltigo
IPG	Inorganic Pigments

Engineering Plastics

LUP	Lustran Polymers
SCP	Semi-Crystalline Products
FIB	Fibers

Performance Chemicals

MPP	Material Protection Products
FCC	Functional Chemicals
LEA	Leather
TPC	Textile Processing Chemicals
PAP	Paper
RCH	Rhein Chemie
RUC	Rubber Chemicals
ION	Ion Exchange Resins

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